



Thursday, February 7, 2019 • Noon
at the BCHBA Office in Fairhope
916 Plantation Blvd. • Fairhope

LUNCHEON

**for Parade of Homes Builders, Showcase Home
 Builder and Associates Offering Discounts**

**Eric Craig will build
 the 2019 Showcase Home**

PLEASE COMPLETE THIS FORM & BRING TO LUNCHEON TO OFFER DISCOUNTS TO PARADE BUILDERS
 (Reservations: Mandatory by Tuesday, February 5, 2019 - One representative per company)

DISCOUNT PROGRAM PARTICIPATION AGREEMENT

This agreement between _____, herein known as the DISCOUNTER, and the Baldwin County Home Builders Association, herein known as the ASSOCIATION, in entering into this _____ day of _____, 2019. The DISCOUNTER agrees to participate in the DISCOUNT PROGRAM offered in conjunction with the 2019 Parade of Homes scheduled for September 28-29 and October 5-6, 2019. The DISCOUNTER further agrees to provide the following discounts in the amounts shown for the products and/or services herein described. It is further agreed that these discounts shall be made available to each builder and only to those builders having a home in the Parade and such discounts are in addition to any other discounts normally given. Discounts will be given only after the builder s has paid the entry fee for the home/s on which the discounts are given.

The following discounts will be given: PERCENT or DOLLAR AMOUNT _____

Description/Details _____

Discounts described above will be given (check one):

- Upon payment of the invoice
- After the Parade, if the home is finished and open to the public as part of the Parade.
- Upon payment of the invoice but must be returned if the home is not finished and open during the Parade.

Signed: _____ **Print Name:** _____

Company: _____ **Address:** _____

Phone: _____ **Cell Phone:** _____

SHOWCASE HOME CONTRIBUTIONS

This section is for contributions or discounts for the showcase home only

Upon receipt by the BCHBA Office, a Contribution/Discount list will be compiled for the builder of the showcase home and forwarded to them. You will receive recognition.

Contribution: _____

Value: _____ **Discount %:** _____ **Savings \$:** _____

Signed: _____ **Print Name:** _____

Company: _____ **Address:** _____

Phone: _____ **Cell Phone:** _____

Over 3000 consumers viewed the Showcase Home last year! What better way to make sure your products and/or services are viewed by prospective customers! Don't let the Parade pass you by!