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Welcome to Baldwin County! Baldwin County residents enjoy a unique lifestyle that includes the benefits of a small town atmosphere, but with easy access to several metropolitan areas. Our beautiful coastline, sugar-white beaches, farms, hunting lodges and forests make Baldwin County a place for all seasons. We are fortunate to have some of the finest public, private and parochial schools in the country. For those interested in outdoor sports, our county has it all—golfing, deep-sea fishing, sailing, hunting, tennis, biking and more.

Year-round cultural activities include live theater, fine art exhibitions and a delightful concert series. From fine dining to fast food, there’s a menu to please every palate. Sample fresh seafood, Creole and Southern favorites, innovative café cuisine and ethnic delicacies served by the area’s diverse restaurants.

Baldwin County is one of the fastest growing counties in Alabama. Its rich history and diverse cultures have created a place welcome to all. The county’s strength is not only found among the plethora of abundant natural resources, healthy economy or beautiful beaches, but with the people who have carved out a place to live, prosper and grow, while preserving its heritage and breathtaking beauty.

It’s no surprise that people love living in Baldwin County. Thanks to miles of beautiful coast, classic Southern charm, an abundance of natural beauty and more, Baldwin County consistently ranks well above the national average for quality of life: with an incredible EASI Index of 178, compared to the U.S. average of just 100.

Although our quality of life ranking is extremely high, our cost of living is anything but. Monsterjobs.com recently rated several cities in Baldwin County as having a cost of living well below the national average. High quality of life, low cost of living; now that’s a formula for a great place to call home.

Baldwin County, Alabama truly is paradise with three major locations along the Gulf of Mexico, including Mobile Bay, Gulf Shores Beaches and Orange Beach Beaches, it’s hard to NOT enjoy yourself.

We, as your home builders association, are proud to showcase some of the finest subdivisions and builders in this wonderful place we call home. We hope you find your home here with us, too.

Your Community Advocate,

FRAN H. DRUSE, BIAE
Executive Vice President

BALDWIN COUNTY HOME BUILDERS ASSOCIATION
916 Plantation Boulevard
Fairhope, Alabama 36532
Phone: 251-928-9927  Fax: 251-928-9929
www.BCHBA.com

Want to see for yourself? Come visit!
Gene Evans has over 31 years of experience in the construction industry. After receiving a Bachelor of Science Degree in Civil Engineering, Gene has been involved with commercial and residential construction of all sizes ranging from speculative building to large custom projects. Building luxury single family homes is a passion of Gene's, and he takes pride in making the home building experience a pleasurable one for the homeowner.

We can build your dream home on your lot, or we can assist you in selecting a lot, house plan and/or designer that will meet your desires. Our custom homes are always exceptionally beautiful, well-appointed and extremely comfortable.

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Our mission is to provide each homeowner a true custom home with the quality and value deserving of your investment. Our goal is to provide a finished product that both the homeowner and builder will be proud to showcase and call home.

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On the Cover

The 2014 Showcase Home was built by McElmurry Homes in Spanish Fort’s Rayne Plantation
Bellator Real Estate & Development’s growth in sales volume since it was founded in 2008

*Information obtained from Navica MLS. Data reflects combined sales volume of all Bellator offices.

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Now serving you in 8 offices: Mobile, Saraland, Spanish Fort, Daphne, Fairhope, Gulf Shores Orange Beach, Ono Island
More than ever before, new homes have many more benefits than used. Here is a list of 10 reasons why more buyers prefer New vs. Used.

- **YOU’RE THE DESIGNER:** One of the greatest benefits of a new home is that it will reflect your style rather than a previous owner’s. It is exciting to be able to select the exact appliances, flooring, fixtures and countertops you have always wanted for your dream home.

- **CREATE FLOOR PLANS TO MEET YOUR NEEDS:** When you build your own home you can tailor the floor plan to meet the needs and wants of you and your family. You no longer have to wonder what to do with the room that you have no use for. A formal dining room isn’t for you? Add that space into a separate media room or into a larger master bathroom. When you are the designer, you can have it your way.

- **ENERGY EFFICIENCY = SAVING MONEY:** A new home is much more energy efficient than a home built even just ten years ago. Many new homes offer windows that are double or even triple pane. Additionally, special window coatings and inert gases between the layers of glass are available, saving you even more money on your heating and cooling costs year round.

- **ALL NEW, ALL UNDER WARRANTY:** A used home likely has products that may need to be repaired or even replaced in the near future. Maintenance and replacement costs of a roof, appliances, countertops or a water heater can quickly add up and often hit your pocket book at inopportune times. Your new home and all of its products and appliances are under warranty and feature the latest designs and building materials. This means you are able to enjoy your home stress free for many years to come.

- **LOW MAINTENANCE:** A new home has all the latest technology and products making them perform much more reliably than a home that is 20 years old. Additionally, a newer home is designed to reflect the way we live today with cutting-edge building products that do not require as much maintenance and care. Say goodbye to your Tuesday “Honey Do” list.

- **OVERALL COMFORT AND INDOOR AIR QUALITY:** A new home has to meet stringent energy codes and standards that were not in place years ago. With state of the art air filtration and ventilation systems along with high performing energy efficiency the result is year round comfort and higher indoor air quality.

- **ADVANCED TECHNOLOGY AND DESIGN:** You can update some items in an older home to make it more energy efficient such as adding spray foam insulation or replacing single-pane windows with high performance ones. However, it can get very expensive to replace appliances like your water heater, cabinets or countertops. Little upgrades are nice but you still won’t have the twelve foot ceilings you’ve always wanted in your older single story home. Yet another reason for you to build a home so that it reflects the way you live today.

- **COMMUNITY AMENITIES:** Many homes today are built in master planned communities with resort style pools, hiking and bike trails, great schools in our near the community and easy accessibility to shopping.

- **EASE YOUR MIND KNOWING YOU ARE SAFE:** A new home is built with many safety features such as hard wired smoke detectors, state of the art circuit breakers and garage doors with infrared beams stopping the door if something is too near. Paints and carpets are using fewer volatile compounds so you can breathe easier.

- **THERE IS NOTHING BETTER THAN THAT NEW HOME FEEL:** You can love your home knowing it is your dream and reflects your choices, not someone else’s. More and more people prefer that never lived-in feel. After all, you stopped wearing your sibling’s hand me down clothes many years ago so why would you settle for a hand me down house?

A new home provides a care-free lifestyle so that you can enjoy your home, not work on it. Start shopping now on NewHomeSource.com, the world’s largest and most comprehensive new home website. You’ll be glad you did.
ARK Builders proudly serves the Eastern Shore with over 17 years of building experience building custom homes. Ron Cuny, Sr., is the general contractor & owner & will personally walk with you through the entire experience. What makes us different from others is that we recognize that the building process is all about you & how each experience is unique. You aren’t just hiring a builder, you are hiring an amazing team with tremendous experience. We have a thorough process that we strive to continually improve. We care about our homes because our homebuyers become our neighbors. We pride ourselves on open & honest communication. Your concerns & questions will be attended to without delay with personal attention. We invite you to experience something different...ARK

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Ron Cuny, Sr.
General Contractor/
Owner
251.422.2709 Cell
If you’re in the market for a new home, you should shop for your builder as carefully as you shop for your home. Whether you are buying a condo, a townhouse, a house in a subdivision, or a custom built house, you want to know that you are buying a good quality home from a reputable builder. Here are a couple of tips to help you choose a builder.

MAKE A LIST OF POSSIBLE BUILDERS
Once you have thought about the type of house you want, you will need to find a builder.

- Contact your local home builders’ association to obtain a list of builders who construct homes in your area. You can find your local HBA at nahb.org/findahba. You can also look on Move.com, NAHB’s official new homes listing website.
- Look in the real estate section of your local newspaper for builders and projects. Looking through the ads and reading the articles can help you to learn which builders are active in your area, the types of homes they are building, and the prices you can expect to pay. Make a list of builders who build the type of home you’re looking for in your price range.
- Local real estate agents may also be able to help you in your search. Ask friends and relatives for recommendations. Ask about builders they have dealt with directly, or ask them for names of acquaintances who have recently had a good experience with a builder.

DO YOUR HOMEWORK
Once you have a list of builders, how can you find out about their reputations and the quality of their work? The best way to learn about builders is to visit homes they have built and talk with the owners.
- Ask builders on your list for the addresses of their recently built homes and subdivisions. Builders may even be able to provide names of some home owners who would be willing to talk with you.
- Drive by on a Saturday morning when home owners may be outside doing chores or errands. Introduce yourself and say you are considering buying a home from the builder who built their home. Talk to several owners, and try to get a random sample of opinions. The more people you talk with, the more accurate an impression of a builder you are likely to get. At the very least, drive by and see if the homes are visually appealing.
- When you talk to builders and home owners, take along a notebook to record the information you find and your personal impressions about specific builders and homes. Doing so will help you to make comparisons later. Some questions you can ask people include: Are you happy with your home? If you had any problems, were they fixed promptly and properly? Would you buy another home from this builder?

SHOP FOR QUALITY AND VALUE
Look at new homes whenever you can. Home shows and open houses sponsored by builders are good opportunities to look at homes. Model homes and houses displayed in home shows are often furnished to give you ideas for using the space. You may also ask a builder to see unfurnished homes.

When examining a home, look at the quality of the construction features. Inspect the quality of the cabinetry, carpeting, trimwork, and paint. Ask the builder or the builder’s representative a lot of questions. Get as many specifics as possible. If you receive the answers verbally rather than in writing, take notes. Never hesitate to ask a question. What seems like an insignificant question might yield an important answer.
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Selection and Price with old time Service and Advice
As our nation’s housing and job markets continue to recover, many first-time home buyers are gearing up to become home owners. Yet, with stricter regulations put in place after the housing crash and the long list of paperwork that’s already required to buy a home, many prospective home buyers remain concerned about the home financing process.

Advance preparation is key when getting ready to buy a home. You need to decide how much to spend on your home and which type of mortgage will work best for you, as well as understand the settlement process.

Before you visit a sales office, model home or open house, you should take advantage of the many sources that can help you get prepared, and take some steps to ensure you’re in the best possible financial situation.
BE REALISTIC ABOUT WHAT YOU CAN AFFORD
Figure out what you can comfortably pay on a monthly basis. Write down all your monthly expenses including loan payments, utilities, insurance, credit cards and don't forget food, clothing and entertainment expenditures.

When determining the monthly payment you can afford, remember that in addition to the monthly principal and interest, you will also be paying into escrows for property taxes, hazard insurance and possibly mortgage insurance or a home owners or condominium association assessment.

Many real estate-focused websites have mortgage calculators that are a great way to figure out what your monthly payments would be based on current interest rates and down payment amounts.

PAY DOWN YOUR DEBTS
Debt that you carry on your credit cards will limit the amount of a loan a lender will be willing to give you. Lenders typically want to see a total debt service ratio that is less than 40 percent of your monthly income.

GET OBJECTIVE ADVICE
Attend a first-time home buying seminar or talk to a credit counselor who does not work for a lender. The U.S. Department of Housing and Urban Development (HUD) offers free housing counseling and seminars; visit www hud.gov or call HUD's interactive voice system at: (800) 569-4287 for more information.

PRE-QUALIFY FOR YOUR HOME MORTGAGE
To ensure that the financing process goes smoothly, buyers should consider pre-qualifying for a mortgage and having a financing commitment in place before shopping for a new home. Buyers also may find that some home builders have arranged favorable financing for their customers or offer financial incentives.

Pre-approval also enables you to quickly make an offer when you find a home, and is attractive to sellers who are considering multiple offers. A lender’s pre-approval would still be subject to a final verification of your credit and a satisfactory appraisal.

Qualifying for a mortgage and saving up for a downpayment remain primary obstacles to homeownership. Recently Fannie Mae and Freddie Mac attempted to address this issue by announcing new low-downpayment mortgage programs geared primarily toward the first-time home buyer market.

These lenders will now offer mortgages with 3% downpayments, allowing more creditworthy borrowers who lack the funds for a large downpayment to obtain a home mortgage.

After taking these steps to get your financing in order, finding your first home will be a much more enjoyable experience. For more information to help ease the first-time home-buying stress, contact BCHBA or visit nahb.org/forconsumers.

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Contracts vary in form, length, content, and print size. Expect standard elements such as the names of the parties, dates, and signatures to show up in every contract. Contracts often contain clauses that address company experiences and regional items.

The contract for the purchase of a new home includes a collection of documents. These may include the purchase agreement itself, blueprints, specifications, option and color selection sheets, lighting schedule, site drawing, and limited warranty. Besides drawing this collection together, the purchase agreement includes many common clauses such as those briefly described here.

**PRICE AND ALLOWANCES**

The total cost of your home is stated in the contract. This cost is subject to change based on your change orders and selections. You may be ready to get the building process moving but still need more time to finalize choices for items like carpet, cabinets, tile, appliances and light fixtures. To address these items, you and your builder can agree to an allowance in the contract. An allowance is the estimated cost of each listed item. This amount is included in the contract total and therefore your mortgage. If the actual cost of the item exceeds the allowance, you can pay the difference in cash or ask your lender to approve a higher mortgage.

**CONSTRUCTION**

The contract lists the plans, specifications, and buyer selections sheet – by name, number of pages, and date – that describe the work to be done. The builder commits to doing this work in a “workmanlike manner” as defined by general practice in the region.

**COMMENCE AND COMPLETE CONSTRUCTION**

- Understandably, you are anxious for the builder to start your home. However, several preliminary tasks usually need to be completed before the builder begins construction. Many builders wait for the buyer’s loan to be approved before beginning to build the home. Obtaining a permit can take from a few days to a few months. Skilled labor shortages, weather, and change orders can extend the construction schedule. Contracts often specify that the home is considered complete and ready to close when the building department issues a certificate of occupancy. The builder should keep you updated about the target delivery date. Seldom does either party intentionally delay the process; the buyers generally want their home and the builder wants to be paid. However, most contracts describe the liability for extra expenses due to avoidable delays caused by either the builder or the buyers.

**CHANGE ORDERS**

- Many builders allow buyers to request changes during construction. Wise buyers and builders make all changes in writing, including detailed descriptions of materials and labor whether added or deleted, schedule extension and costs.

**CONFORMANCE WITH PLANS & SPECIFICATIONS**

- This clause allows the builder to make changes required by code revisions, site conditions, or other events outside his or her control. If a supplier goes out of business or a manufacturer updates models, the builder has no choice but to alter the intended home accordingly. “The builder has the right to substitute materials or equipment of equal or better value” appears in nearly every new home contract.

Similarly, since a home is handcrafted by human beings, exact reproduction is unlikely. Measurements will vary slightly from any model or plans. The exact placement of switches, outlets,
and vents change a bit.

Review each detail of your home’s specifications carefully. They define the materials and methods the builder will use to construct your home.

**PLAN OWNERSHIP** - Production and semi-custom builders own the plans from which they build, even if they allow some custom changes. A few builders will sell a copy and grant permission to use them with limitations. The cost is usually significant since house plans are intellectual property.

**SITE VISITS** - Your builder may restrict site visits due to increased safety regulations and insurance liability. Recognizing buyers’ understandable interest, some builders schedule tours of the home at specified stages of construction.

**NONINTERFERENCE** - The builder’s routine inspections identify items that need attention. Your input should be given to the builder, not the people working on site. They have no authority to change anything, and confusion can easily result.

**INSPECTIONS AND ACCEPTANCE** - Shortly before closing, you will review your home to confirm that it includes all the items you ordered and that your builder met the promised standards. Most builders combine this tour with an educational demonstration of your new home and discussion of maintenance and limited warranty coverage.

**SITE CLEAN-UP** - Keeping the construction site clean and safe is the builder’s and trade contractors’ responsibility.

### Mandatory Clauses

An Insulation Notice is one example of a mandatory clause. Builders must specify the standards of insulation used in your home. This information can appear in the contract or an addendum to the contract. A notice discussing radon, while not required, has become common.

**WARRANTY** - Another document “incorporated herein by reference” is the builder’s limited warranty. The limited warranty your builder provides defines responsibilities if something goes wrong in your home after you close on it. The limited warranty is then part of the legal agreement between yourself and your builder.

**HOMEOWNERS ASSOCIATION** - The contract will reference applicable homeowners association documents as part of your agreement. These include Covenants, Conditions, and Restrictions, known affectionately as “CC&Rs.” Review them carefully and take them seriously.

**SETTLEMENT** - This clause explains how the builder transfers ownership of the home to you. The Real Estate Settlement Procedures Act, RESPA, regulates this event.

**POSSESSION** - When the title or escrow company has recorded transfer of title to the property, you can take possession of your new home. In most jurisdictions, you may take possession or move belongings into the home only after the builder obtains a certificate of occupancy from the building department.

**INSURANCE** - Adequate insurance coverage for construction work is essential. The contract designates the type and amount of coverage the builder will maintain.

**DEFAULT OR TERMINATION** - A termination clause defines the circumstances under which either party can terminate the contract and what obligations and costs exist if either party defaults or fails to fulfill its duties under the contract.

**ALTERNATIVE DISPUTE RESOLUTION (ADR)** - No one plans to have disagreements during construction of a new home or the warranty period, but they can occur. Some contracts address this possibility by providing for arbitration or mediation. In arbitration, each side presents its views and the arbitrator makes a decision. In mediation, a mediator facilitates communication and guides the discussion as the two parties try to come to their own solution. Either can forestall court action, at least until the parties have used the ADR method described in the contract. Make sure the contract is clear about whether the result of ADR is binding.

**CO-OP BROKER** - If applicable, the name and address of your real estate agent may appear in the contract along with the percentage or amount of commission due at closing.

**MISCELLANEOUS** - Most contracts contain clauses covering standard legalities. The “entire agreement” clause is one of the most significant. It says that only what is in writing counts. The contract documents should contain all points of agreement. In fairness to yourself and the builder, do not rely on human memory regarding undocumented promises. Other miscellaneous clauses might include information such as the following:

1. Where notices about the contract must be mailed;
2. That pronouns and gender words do not limit the application of the clauses;
3. That if one clause is found unenforceable by a court or is waived by either party, the rest of the contract still applies;
4. That the terms of the contract survive or continue in force after the closing or settlement on the home.

The contract is in force only when all named parties have signed it. The meeting to go over all the paperwork and sign everything can take up to several hours. Prepare for it by asking to review and note any questions. Read everything before you sign it. This paperwork is the official beginning of building your new home. 😊
Your new house must be somewhere. The question is, where? Deciding where and what is acceptable for your family will require looking at many factors. Several are listed below to help start your search.

**FINDING YOUR SITE**

**DRIVING AROUND.** Tour the areas you marked on your map and look for land with “For Sale” signs. Note location, phone number, and enough descriptive detail to help you envision it later. Take note of the surrounding areas. A camera or camcorder can aid your memory.

**REAL ESTATE AGENTS.** Some real estate agents specialize in land sales. An agent can assist you with your search and handle the paperwork when you make a final choice. Real estate agents use the Multiple Listing Service (MLS) to learn about properties for sale. The MLS computer system stores dozens of details about available lots. The agent inputs your criteria such as size, price or school system, and the system prints a list of sites that meet those criteria. For-sale-by-owner sites are not in the MLS database.

**NEWSPAPER ADS.** You can discover for-sale-by-owner lots in the classified ads of local newspapers. You may find some terrific sites through this medium, but remember that the newspaper prints what the person who placed the ad dictates. The screening process that is an integral part of listing property with a real estate agent is not involved. As with all potential sites, investigate thoroughly.

**LOCAL GOVERNMENT.** The county planning commission or public library can supply information on zoning, the master plan and maps. Most communities or counties today have a master plan or a comprehensive plan. The master plan defines the density of subdivisions, size of lots, and setbacks (how far from the edge of the lot to place the home). By reviewing the master plan, you can get an idea of what the future holds for the region and whether the home you want can work on the site you are considering. Keep in mind that zoning is always subject to change. Real estate agents, builders and subdivision sales staff can tell you what they know as of today. While you are having that conversation, someone may be organizing a campaign to change zoning – and your future view.
Building Your Dreams

Our homes are engineered to exceed current wind code standards helping to reduce the homeowner’s insurance premiums.

For more information, refer to our Builder Profile in the last section of this Guide.

MHC
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www.mhcbuild.com

Mike Henriksen
EVALUATING POTENTIAL SITES

If a site passed your preliminary screening, take a closer look. Find the property pins. If possible, visit the site at several times of the day and in several types of weather. How would your home be positioned on the site? What about the sun, the view? Drive to and from work in both rush hours. Taking pictures can help you remember what is where, especially if you get to the point that the final choice is among several sites.

Compare the possibilities for the site to your lifestyle. If your family enjoys morning coffee on the deck, outdoor activities such as gardening, children’s games, or sunbathing, will this site adapt to those activities? Will car headlights shine into bedroom windows? Street lights? What is the speed limit on the street and how much traffic is there? If you are considering a subdivision site, which models, elevations and colors would surround your home? Subdivisions usually open in phases. You may find you have to wait for the next phase to open to get your ideal lot.

EVALUATE AND COMPARE SITES EQUALLY

COSTS. Double-check all numbers, including property taxes, assessments and homeowners association fees, to confirm the lot cost will work with your budget. Exceptions are easy to find, but a traditional guideline is that cost of the finished lot (with utilities available at the site) should run about 20-25 percent of the total package, house and land.

UTILITIES. When comparing custom sites, check the status and cost of utility hook-ups or tap fees. Raw land may not have utilities nearby. If utility services must still be extended to the site, obtain information on the cost. Besides their costs, what is the lead time for approval and installation of services? You cannot build a house without arranging for these services.

IMPACT FEES. An impact fee is a charge for the impact your new home and family will have on infrastructure (roads and community services). These fees are significant in some parts of the country. Your house plan built on one site can carry impact fees of $0 and on another, $35,000 or more.

PREMIUMS. Be realistic about view lots and the premiums charged for them. What is the likelihood that the view will be preserved?

LEGAL STATUS. “Covenant-protected” refers to the restrictions placed on the residents and homes in a community by a homeowners association. A typical example of one such restriction means neighbors cannot paint their home purple with chartreuse shutters and a red polka-dot door. Of course, neither can you. Review the documents of any homeowners association carefully for requirements and restrictions. Associations do enforce covenants and they usually win in court.

SURVEY. Working with your builder, check the site survey. Will the house you want to build fit on the lot? Is the lot appropriate for the style you have in mind? If you have not completed your house plans, information about the lot may affect design decisions. Slope of the lot can significantly affect the cost of the foundation, driveway and landscaping. Will you be able to add on to the home in the future? Your builder or architect can help you analyze the site and make all these determinations.

CONSTRUCTION FACTORS. Physical conditions should support the design of the home. The most appealing results come when the home design blends into the site. Extensive grading may be physically possible, but is expensive. Within a subdivision, the effect on neighboring lots can limit grade changes. Your builder or architect can help identify concerns. Consider other natural conditions such as wetlands, wildlife, rocks, ground water and trees.

ADDITIONAL DETAILS:

1. Even if you do not have children, remember that schools can affect resale value.
2. Depending on traditions or local regulations, adjacent sites may drain across your property and your property may in turn pass water along to another neighbor. Drainage easements do not always follow property lines.
3. Utility companies install junction boxes above ground. Neither you nor your builder can control where the utility companies place these boxes.
4. The post office dictates the style and location of mailboxes for the area.
5. If having sidewalks is important to you, check on this detail before making a commitment.

HAZARDS. Some criticism is possible for every site. A negative factor should not automatically eliminate it from consideration, but do be aware of possible extra costs and avoid surprises. Many desirable areas come with natural hazards such as hurricanes, tornados, floods, earthquakes or challenging winter driving conditions.

Take your time in making this decision. Many details about your new home can be remodeled in later years as your lifestyle evolves, but changing the location is not one of them. This choice is a matter of lifestyle and attitudes, not a matter of right or wrong. Like your new home, it will be one of the most important decisions you make concerning yourself and your family. Evaluate and choose wisely.
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YOUR NEW HOME IS NEARLY COMPLETE. You are preparing for the closing and getting ready to move. At this point your builder will contact you to schedule an appointment for your homeowner orientation.
A homeowner orientation is a meeting at your new home that provides you with a thorough demonstration of your new home and an opportunity to confirm that the builder installed all of your selections as you ordered them.

**SCHEDULING**

Builder systems vary, but the following guidelines are typical of most orientation programs.
- Although you may be aware of an approximate time weeks in advance, expect several days notice for the specific orientation appointment.
- Most builders schedule the orientation for several days before the closing appointment. This practice provides time to complete items noted before you move in.
- Allow a minimum of 2 hours for the orientation. Most take 90 minutes, others up to 4 hours.
- Avoid scheduling your orientation over a lunch hour or on a day when other appointments compete for your attention.
- Avoid late afternoon appointments. Dramatic streams of sunlight or harsh shadows caused by a setting sun make it difficult to see surfaces clearly.
- Generally builders offer appointments Monday through Friday, from 8 a.m. until 3 p.m.

**PREPARATION**

To take full advantage of your orientation, consider these hints:
- If you visit your home a day or two prior to orientation, you may notice dozens of details that need attention. Last minute rush is common. The fine tuning that polishes a home for delivery cannot be done until final installations are complete.
- If you haven’t already done so, read the builder’s limited warranty, warranty standards, and literature you have received about home maintenance.
- Review the forms the builder uses for the orientation. Builders who provide a homeowner manual usually include copies in it for you to preview.
- Bring your contract, selection sheets, and change orders.
- If you have questions, write them down, room by room, so you can bring them up when you get to that part of your home.
- Orientations are most beneficial if you can focus on your home and the information your builder presents. Arrange for friends and young children to see the home at a time before or after the orientation.
- Wear shoes that are convenient to get off and on and comfortable clothing.
- Arrive for your orientation rested and alert.

Plan to listen carefully and take a hands-on approach. Push buttons, lock locks and flip breakers. This action helps you remember the dozens of details your builder covers.
You and your builder want to confirm that your new home achieves the overall level of quality shown in your builder’s other work.

PROCEDURES

A few builders ask the buyers to go to the sales office at the appointment time, but most meet the buyers at their new home. Depending on the size of the company, the superintendent, assistant superintendent, warranty manager, or a customer service person (whose full-time job is conducting orientations) might conduct this meeting. Most builders follow preplanned agendas and a set route through the home to assure that you cover everything. Stay with the builder to avoid missing useful information.

The builder will list any items the two of you agree need further attention, even if the work is already pending. The overall quality of your home should equal what you saw in the builder’s other homes. At some point, quality ceases to be scientific and becomes a matter of personal taste. Every home has a subjective side. In a few areas your personal tastes may exceed your builder’s standards. You and your builder want to confirm that your new home achieves the overall level of quality shown in your builder’s other work or described in the documents of the sale.

The builder notes each item and arranges appropriate work. Items listed during orientation usually fall into several categories:

- Incomplete or missing (Cabinet knob is not installed.)
- Incorrect (Porch light should be polished brass, not antique.)
- Dysfunctional (Bath fan does not come on.)
- Below company standard (Mitered corner is rough, top right of den door, hallway side.)
- Damaged (Scrape on wall is from carpet installation.)
- Uncleaned (Garage floor is muddy.)

Regardless of how meticulously you and your builder documented details in your purchase agreement, items you did not discuss may arise. Last minute questions might sound like these: The deck isn’t sealed? Plastic window-well covers do not come with the house? Only one towel ring in the powder room? The documents of your purchase, the models, and standard practices in the region are the tools for resolving these questions.

Builder limited warranties exclude repairs for damage caused by moving in or living in the home. If your movers scratch the marble entry floor bringing the piano in, notify the moving company. If you splinter some wood trim and break a tail light backing out of your new garage, repairs to the garage and the car are your responsibility.

MATERIALS DELIVERED

Besides the orientation forms, builders deliver some additional items at the orientation. Ordinarily these items include:

- Emergency phone numbers for contacting critical trade contractors (electrical, plumbing, heating) outside of normal business hours.
- Manufacturer warranties and booklets for appliances,
furnace, air conditioner, and so on. If any are missing, the builder will note that and obtain copies for you.

- Homeowner association updates about the community such as pool hours, the news from the cable television company, or information about community recycling.
- A touch-up kit, typically including small cans of touch-up paint, caulk and so on.

Signed copies of the orientation forms completed during this meeting. (By signing these forms you acknowledge that cosmetic surfaces and breakable items in your new home are in proper condition. Exceptions should be written on your orientation list.)

FINISHING TOUCHES

Unless your orientation occurs the same day as your closing, expect your builder to make noticeable progress on remaining items prior to your move-in. The benefit of a few days between orientation and closing are clear. Builders who operate on that schedule may set a second appointment the day of closing to confirm which orientation items are complete and update you on any remaining items.

If your home needs a part or a particular trade contractor must be called back, extra time may be needed to complete the work. The builder should keep you informed of the expected schedule for the remaining items. The typical time frame is 10 to 30 days.

Gaining access to occupied homes to complete orientation items is a concern to homeowners and builders alike. Builders today are more likely to ask that an adult be present while any work is performed in your home. Making appointments around your busy schedule may result in service taking longer than anyone wants. Your cooperation is essential. Builder and trade contractor service hours are typically from 7 a.m. to 4 p.m. or from 8 a.m. to 5 p.m., Monday through Friday.

While the builder is attending to these last details on the home, you are handling the last details for your move. All the thinking, planning, deciding, paying, and waiting are about to give way to carrying, unpacking, arranging, and yes, enjoying your new home.
Putting your home up for sale can be an exhausting, stressful experience. But there are several things you can do to improve your home's marketability. By expending a bit of effort before it goes on the market, you can ensure that your home presents well, stands out from the crowd and doesn’t turn off potential buyers so that you can sell quickly…and at the best price.

**Tone Down Personality**

Your bookshelves may be filled with Pulitzer-Prize winners and your collection of Americana figurines may reflect your personal interests, but to home buyers, it looks busy and cluttered, and may distract them from truly seeing your home’s unique architectural features and spacious rooms. Also consider whether family pictures help or hinder a sale; future home owners may not be able to look past your kids’ smiling faces plastered all over the walls and see themselves building their own future in your home.

Since you hope to move soon anyway, go ahead and box them up and put them in storage in advance of the open house or showing.

While that red accent wall opposite the lime green fireplace perfectly ties in with your ultra modern furniture, a potential buyer at your open house may be turned off immediately and decide that the entire house doesn’t reflect their style. Consider painting walls a neutral color such as beige or taupe. The interior paint job should be fresh and clean and in a single, neutral color throughout.

The same goes for the exterior. Don’t forget shutters and windows. If your home has vinyl or aluminum siding, be sure it’s clean. Moldy, dirty siding will tell a buyer that your home has not been taken care of properly.

Old, matted carpeting will be a detriment to your home selling. Real estate agents all have a dozen stories of a home that sat and sat on the market until the old carpeting was replaced. Then, it sold immediately. If you have hardwood floors under old carpet, tear up the carpet to expose them; today’s buyers love hardwood floors.

**First Impressions Count**

Clean your house top to bottom including walls, floors, furniture and tabletops. Everything should be sparkling clean when a buyer makes that all-important first visit. Don’t leave dirty dishes in the sink, crumbs on the counter or laundry stacked in the bedroom.

Take a long, hard look at your home from the street. Does it have curb appeal? Is it warm, inviting and well-kept? Make sure by mowing the lawn, weeding garden areas, trimming unruly bushes, rescaling the driveway and sweeping the porch.

Pay particular attention to your front door. Repaint it if necessary. Polish the doorknob and knocker and clean the glass and screen door. When a buyer waits at the front door to enter, make sure he or she sees that your home was cared for lovingly.

**Don’t Burden the Buyer with Repairs**

If there are problem areas in your home, get them fixed before the showing. When prospective buyers tour the house and see leak stains on the ceiling or peeling paint, they will also see future work and assume that bigger maintenance and repair issues are lurking behind those small problems.

This is particularly true in kitchens and bathrooms, which are often the two rooms that make or break a sale. The expenses you incur on the front end sprucing up your home will be
cheaper than the profits you could lose by having to lower the price to meet buyer demand.

If your home’s appliances, like the dishwasher, oven, refrigerator and washer and dryer, are old and outdated, it could pay to replace them. Buyers do not want to be faced with the possibility of having to replace appliances upon moving into a new house. Shiny, new appliances already in place will be a big selling point.

**Maximize Exposure**

Lastly, take advantage of new technology to find unique ways to market your house. Use YouTube, a video sharing website, to introduce yourself and your house for free. Take home shoppers on a virtual tour and tell them about its uniqueness and strengths from a first-person point of view.

Use Internet social networking sites such as Facebook or Twitter to create a Web link with a profile of your home. Include pictures and a description of your home’s features. Email the link to your friends and ask them to forward it on to their network of contacts.

Get your home listed on real estate websites. There are some that are national in scope and others focus on your specific markets. Examples include Redfin and Zillow.

Be sure that you are using traditional marketing techniques to your best advantage. When photographing your home for promotional purposes, invest in a wide-angle lens for your camera so that rooms appear bigger and in proportion when they are displayed on Internet home listing sites or in marketing flyers. If you decide to create a virtual tour, look for professionals who will be able to film and upload your video using the best techniques and technology.

For more information about this item, please contact Gwyn Donohue at 800-368-5242 x8447 or via email at gdonohue@nahb.org.
FROM ROOF TO PAINT, THE LIFE EXPECTANCY OF YOUR HOME’S COMPONENTS

Just like the human body, your home is made of parts, all working in unison, many unseen and ignored during the course of your daily life. From the roof to the foundation, and from the front door to the back, a home consists of literally thousands of components.

Ideally, these components might all have an unlimited life expectancy. But given the realities of day-to-day use, how long can a home owner reasonably expect a home component such as a window or roof to last?

A new study conducted by the National Association of Home Builders (NAHB) and sponsored by Bank of America Home Equity provides insight into the life expectancies of a number of products in the home.

The study intentionally overlooked consumer preferences, acknowledging that if they were considered, kitchen counters would be replaced long before the end of their useful life, and rooms may be repainted only once in 50 years.

Other factors that can have a significant effect on life expectancy include maintenance, proper installation, the level of use and the quality of the materials. And some components, while remaining functional, become obsolete due to changing technology or improvements.

Insulation

According to the study, all types of insulation can be expected to last a lifetime if they are properly installed and are not punctured, cut, burned or exposed to ultraviolet rays and are kept dry. Proper installation not only extends the lifetime of your insulation, it also ensures that it will perform properly, resulting in reduced energy use and expenses, as well as increased home comfort.

Windows

Windows, because they can be exposed to extreme weather conditions, have a much shorter life expectancy. The study, which polled experts in the various fields, found that aluminum windows can reasonably be expected to last 15 to 20 years and wooden windows can last upwards of 30 years. An important element of maintaining your windows is the window glazing the putty that secures the glass to the sash. Over time, this glazing can crack, resulting in drafty and loose panes. Available at any hardware store, glazing can be replaced by simply chipping or scraping off the old putty, cleaning the window thoroughly and installing new glazing with a putty knife or caulking gun. Some types of glazing require a coat of latex paint for weatherproofing.

Roofs

Like windows, the life expectancy of a roof depends on local weather conditions as well as appropriate maintenance and quality of the materials. Slate, copper and clay/concrete roofs can be expected to last more than 50 years. Roofs made of asphalt shingles should last for about 20 years; fiber cement shingles should last about 25 years; and wood shakes for about 30 years. In regards to roof maintenance, it’s important to be proactive to
prevent emergency and expensive repairs. Look for damaged or loose shingles; gaps in the flashing where the roofing and siding meet vents and flues; and damaged mortar around the chimney (especially at the joints, caps and washes). If you see any signs of damage, call a professional to repair it.

Paint

Although some avid decorators may repaint every six months, homes usually need to be painted every five to 10 years depending on the content of the paint (its glossiness), its exposure to moisture and traffic. Quality paints are expected to last upwards of 20 years. Exterior paint conditions should be regularly monitored in order to catch problems early on. Assessing paint for dirt, mold, cracking, peeling, fading and rusting and repairing immediately, usually through simple cleaning methods such as scrubbing or power washing can end up saving homeowners much more costly repainting jobs in the long term.

Remember, these numbers are averages, with usage, weather, maintenance and a number of other factors influencing life expectancy. Chances are, changing trends will dictate a shorter life span, as homeowners update and remodel their homes.
Building A New HOUSE

Well Built Houses Are Dreams Come True!
Looking for a new house in a different neighborhood? Moving to a new area? Is your bathroom too small? Are your bedrooms not large enough? Do you need more closet space? Are your kids bigger now and you need more space? There are many reasons we all may have for considering building a new house. But where do you start? What is required of you if you decide to build a new house, or where do you find a professional builder to build it? How much money do you need?

**An Exciting Journey**

First, a few words of caution before you start on what can be either an exciting journey or a quagmire of problems. All home builders or contractors are not the same. You will be working closely for months with the builder you select, get to know him and have a clear picture of what you want in your new house, and what the builder plans to give you. You must reach an understanding, so that you and your builder are saying the same things.

See and touch some of his work in a house similar to the one you want. By doing this, you and the builder can understand what the other is saying on sizes, quality and materials that will go into your new house. Your builder should have good experience and have samples of his houses to show you. These houses may be sold with the buyer living in them. This will be helpful to you!

**Money Needed**

Work with your banker or loan agent to help you determine the maximum you can spend on the house. You need a budget so that you can tell your home designer or architect what amount of money you plan to invest in this new home. Determine the maximum sum you will have, and use about 95 percent of that amount for your initial building budget. It is easier to add than take away from your dream house.

In almost every construction project there will be change orders made by you, the owner, as you see the house take shape and size. During construction you may want to add or upgrade actual items going into your new house to ensure your individual comfort or taste. If you don’t have the occasion to change things, think how nice it will be to have some money left over for decoration or just the right pieces of new furniture!

**Plans For Your New House**

Now that you know the money available, you will need a set of plans. You may need a survey of your property for fitting your house upon your lot. These surveys can be obtained from Professional Land Surveyors. Look in the phone book. You may get your plans from five sources.

1. **AN ARCHITECT** A trained professional who has received advanced education in the sciences of building and the arts.

Your Architect should be nationally licensed (AIA), and working in fairly close proximity of the state and county where you plan to build. This may be the most expensive path, but is recommended for larger and more elaborate homes.

2. **A BUILDER OR CONTRACTOR** Most builders can show you homes they have built, and they have plans from which they have built or can build. Some custom home builders are capable of working closely with you to develop your house plans. If you have the house built by this builder or contractor, you may receive a reduced rate or not have to pay for the plans.

3. **A PLAN SERVICE** A plan service is in the business of showing you many plans and then adapting a house plan for you from those plans. A fee from about $300 up may be charged by these services, depending upon the size and complexity of the house. Get their price up front for additional copy(s) of a set of your plans.

4. **FROM A MAIL ORDER PLAN SERVICE** Magazines with drawings and pictures can help you zero in on a plan you like. Order a study set so you can check it out before ordering many sets. This method makes it more difficult to customize the house for your individual needs. The good news is that there are many, many floor plans to choose from.

5. **FROM YOUR SKETCH** Unless you are well versed in house plans and the usage of space, etc. this is not recommended. Many persons who try this end up trying to sell their house so they can “get what they really want.” Beware of the builder who says, “Sure, I can build your house from this sketch.”

**Does the House “Fit”?**

You have the plans now for just the house you want…but, wait! It’s a good idea to “live” in your new house before you build it. Make sure your furniture will fit into the rooms. Your plans will have been drawn to a scale: ¼ inch = 12 inches. That is to say, on the sheet of paper a line ¼-inch-long will really be 12-inches-long in the real house. Knowing this, you can measure your furniture and draw it on a piece of typing paper, colored construction paper, or paper ruled so that there are ¼-inch-squares on the sheet.

For example, your favorite coffee table is 4-feet-long and 21-inches-wide. Then you draw a rectangle 1-inch-long and 7/16-inch-wide, and presto you have a coffee table to put on your “floor plan” to show you its relative size. Do all of your furniture this way, even making up new furniture from measurements made in furniture stores. Many people in the plan services have predrawn sets of furniture for you to use. Furnish your entire house with your paper doll furniture. Are all the rooms of a proper size for your furniture? Do all of this on early study plans, before the plans are finalized for you.

Next, with the furniture laid out on the plans, try living in your house…imagine yourself in bed, the alarm goes off. You
get up and mentally move around the house, using the plans. Do what you normally do on work days. This gives you a feel of the house. By doing this you can answer many questions of how the house will “live.”

Answer a question such as, “I fix coffee when I first get up, so it will be ready when we go into the kitchen. How do I get there, and how difficult will this task be each day for as long as I live in this house?” Mentally walk through this little exercise: Getting undressed, showering, getting dressed and drying your hair. ‘Are my spouse and I getting in each other’s way? Is there room in the closet to dress, and is there a mirror?’ Now that you have the idea, go through coming home after work. How about the children’s living areas? Have a party! Check out little things, such as to see if the dishwasher is next to cabinets that you will store the dishes and glasses in…all the little things that will make your life ‘very nice.’ Do you like living in your new house?

Finding the Right Builder

Let’s get started, assuming we are going to use a professional, licensed and insured builder. You will need to find a builder to build this dream. You could give one or more builders two sets of your plans and ask them to give you a price to build this house on your lot or their lot. For your lot, you will need a survey of it showing the boundaries, location and the building setbacks; this will be on your plans in most cases.

Three competing builders are generally adequate to narrow down the prices and builders you will want to deal with. Handle with care! This is your new house. Develop a rapport with your builder before you let him build. A single builder you know and trust may do you an excellent job, or you may want several bids and to look at houses built by other builders. It’s a lot of work, but you can have fun looking for the right answers.

After choosing your prospective builder(s) to bid your house, give them about 10 to 14 days to allow the builders to shop their prices and give you their best price. You next receive these bids from them on a specific date you have given, and you can now choose one builder to discuss building with. The builder will most likely give you allowances for items such as carpets, front door, light fixtures, cabinets, etc. Is this allowance going to give you your desired carpet? Now is the time to go look at the carpets in this price range. The builder should be happy to show you the specific items for which he has given you allowances.

Let the other builders know you are in the discussion period and may get back with them in a day or two. This could help you reserve your time slot. Also, in your bid request, ask each builder for all the costs, such as sewer and water hook-up, driveway, electrical tie-in and other costs for you to move into the house when he is completed (commonly called ‘turn-key’). This will give you a common base for their ‘total’ building costs. Many of these will be estimates so use an average price for each builder to compare the overall costs. This will alert you to most of the costs for your house before you commit to a price and find out there are hidden costs.

When choosing a builder

Check the real estate section of your newspaper. It’s a good starting point to learn which builders are active in your area, the types of homes they are building or remodeling, and the prices you can expect to pay.

Ask friends and relatives for recommendations. Ask about builders they have dealt with directly, or ask them for names of acquaintances who have recently had a good experience with a builder.

Verify the contractor’s name, address, and phone number. Be wary of workers who give you a pager number, or post office boxes, rather than street addresses.

Make sure your contractor has an occupational license from the State of Alabama Home Builders Licensure Board. (General contractors licensed prior to Jan. 1, 1992, are exempt). Ask to see the builder’s pocket-sized license card (it’s burgundy and white) or call the State of Alabama Home Builders Licensure Board at 1-800-304-0853 to make sure your builder is licensed.

Request references on similar work performed by the builder. Ask to see a job in progress, and ask for the name and number of a customer who had work done over a year ago.

If you are having a house built, see if the builder has continuing education credentials such as a CGB (Certified Graduate Builder). If you are having remodeling work done, see if he or she has a CGR (Certified Graduate Remodeler) designation.

Before your builder begins to work, you should:

- Ask to see proof of worker’s comp and liability insurance.
- Agree on finance charges and a payment schedule.
- Make sure you have guarantees and warranties in writing.
- Agree on start and finish dates and put the dates in writing.

Important Numbers You Might Need:

BALDWIN COUNTY HOME BUILDERS ASSOCIATION
251-928-9927
www.BCHBA.com

HOME BUILDERS ASSOCIATION OF ALABAMA
800-745-4222
www.HBAA.com

HOME BUILDERS LICENSURE BOARD
800-304-0853
www.HBBL.state.al.us

BETTER BUSINESS BUREAU
800-824-5274
www.BBB.org
There are many reasons we all may have for considering building a new house. But where do you start?
Look Before You Leap

A house is built of lumber. Almost every piece of lumber is crooked to some extent. Does the builder of your choice make the walls straight to your eye? Are things level in his houses? Are they trimmed out nicely? If your house is to be built on piles there may be some minor sags, but the house should look plumb and level, and look and feel good to you. Do the floors bounce when someone walks by? Did this builder not use big enough floor joists and was able to reduce his bid?

You’ve got to live with it!! There are many facets to consider, so do look at some houses the builder of your choice has built. Would you like to live in one of this builder’s houses? Also, please remember that the colors or style of the house was the owner’s choice and it may not suit you. Does the end result, the house, suit you? This is the important question for you to answer.

Talk to Owners

Ask the owners about their experience with your chosen builder in building their house. Get their phone number and call them with your questions. Ask your builder about the comments you get from these owners. Some owners may have been very difficult to build for. This generally happens when adequate planning and going through what we are now discussing failed to take place, and the new owners often want to place blame all on the builder. You, of course, have to act as a jury on any comments you may get. Some owners will applaud their builder. You should try to pinpoint similarities to your situation.

Signing the Contract

Ask the builder you are working with to give you a copy of the contract which he will want you to sign. Study this contract. Feel comfortable with it before you sign. You can get specific questions answered and include the answers in the contract. This is an important piece of paper on which is written what you want and what the builder will give you for the price you are willing to pay.

Building the House Yourself

You may have decided to build you new house yourself – be your own builder! The laws permit this, so “all” you have to do is get the permit yourself and off you go to save money. Even people with good experience in building may find this a difficult task.

Who are the better framers? Who does good plumbing? Who does good electrical work? Who does all of the hundreds of things that go into a house that you don’t see, as well as all those things you do see? You may find good subs, but will they give you the timely service they do for the builders who hire them again and again, not “just this one time?” Are you
prepared to bid out your work? Are you prepared to adequately budget your expenditures, and will you know when costs are too much for materials or services? Are you prepared to review each segment of the work and to coordinate the subs as they do their work? Who comes on the job first, or can all of them show up at once and work things out for themselves? Sanity, your full time job, and your marriage may be at stake here.

Be sure you are prepared for the burdens of contracting. If you can successfully do it, you may save money. However, you may spend even more money than you have budgeted. Also, completion of your project may take longer than you expected.

**Insurance**

A word of caution before building your new house. You need to know that if a worker gets injured on your project, that worker can sue you, sue your builder, or sue one or more of your sub-contractors. An uninvited person may get injured and may sue you for recovery. Even you could get injured, and have medical bills. You could lose your new house to pay off a legal suit. Make sure that your builder, and his subcontractors are carrying adequate insurance to protect you. You should consider having the following insurances in place: Workman’s Compensation, Builder’s Risk and Site Liability. Get written verification from your builder for these insurances (your builder can get his insurance companies to verify these policies for you). Make sure that your builder is properly licensed in your state, county and city. You may want to seek the help of your local Home Builders Association to give you a list of qualified builders in your area.

**Licensed Builders & Further Help**

Call your local Home Builders Association or visit its website to find members who are professional, insured, licensed, and build your type of house. It is also good to consider local builders that live in your area, pay taxes there, and support what will be your new community. These builders may be easier to reach after the house is completed.

With research and thought on your part you will find – well built houses are dreams come true!
For additional subdivision details and directions contact a local Realtor!
Historic Blakeley Battleship Alabama
Bay Front and May Day Parks
Fairhope Park and Pier
Grand Hotel
Weeks Bay Nature Preserve
Bon Secour National Wildlife Refuge
Ft. Morgan Ferry
Sugar White Alabama Beaches
Going green at home doesn’t have to be difficult, costly, or inconvenient. While eco-friendly home upgrades help decrease our carbon footprint, not every household has the time and money to remodel their home sustainably in the immediate future. In the meantime, try these simple tips for making your home greener now. Many of the ideas will help the planet and your pocketbook at the same time, so you can start saving for that future remodel.

1. Reduce, reuse, and then recycle. Keeping this simple rule in mind at all times will help you lower both your consumption and waste by reducing what you use, reusing and repurposing items instead of buying new, and recycling instead of throwing away.

2. Make recycling easier. Create an organized recycling center in your home that makes it easier for members of your household to recycle. In some homes it’s easier to pre-sort, while in others it may be more efficient to sort on recycling day. Try different methods to see what works best in your space.

3. Switch to compact fluorescent incandescent light bulbs. Compact fluorescent bulbs use significantly less energy, but ones that are also incandescent are even more efficient and mimic the effects of natural daylight for added mood-boosting benefits.

4. Turn off the lights. Mom was right if she nagged you about leaving lights on. Lights that aren’t being used can add up to a lot of wasted energy over time, so remember to flip the switch when you leave the room.

5. Swear off paper towels and plastic wrap. Disposable cleaning and storage items such as paper towels, plastic wrap, zip-loc baggies, and aluminum foil can collectively create a lot of waste. The latter two can be reused a few times before tossing, but paper towels and plastic wrap can be wasteful, additive, and unnecessary. Try replacing them both with reusable options.

6. Replace old home items with green ones as they wear out. Many items around the home must be replaced from time to time. Try to get rid of the old item sustainably and replace it with a more eco-friendly option if possible.

7. Replace old plastic containers with glass alternatives. Cheap plastics leak toxic chemicals into the environment during production and into our food and drinks during use. As plastic items in your home—especially in your kitchen—become old and worn, replace them with a glass alternative.
It’s time to curate a new kitchen.

Incorporating unrivaled performance and European design, Bosch kitchen appliances please every discerning palate.

Engineered to fit your life. Bosch’s kitchen appliances offer unrivaled precision, technology and performance. That means a refrigerator that preserves produce up to twice as long. And wall ovens with the fastest pre-heat on the market. All designed to beautifully enhance your kitchen and your meals. www.bosch-home.com/us

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15% rebate on 800 Series. 10% rebate on all other series. Claim based on wall ovens exceeding 4.2 cu ft in capacity.

7738 McKinley Ave. | Mobile, Alabama 36608 | 251.633.3188
25325 Highway 98 | Daphne, Alabama 36526 | 251.625.8989
www.mobileappliance.net
8. Purchase products with less packaging. The further a consumer item has to travel, the more packaging it tends to have and the more its transportation costs both the environment and the consumer. Look for locally-produced items with less packaging when making purchases, and reuse the packages you do bring home.

9. Take your own bags and containers to the grocery store. Buying bulk items at the grocery store is just one way to reduce your packaging consumption. You can double your efforts by saving and reusing produce and bulk bags or bringing your own mason jars to the store to refill each time.

10. When an appliance stops working, replace it with a more efficient one. You can ease the cost of converting to energy star appliances by replacing them one at a time. When a broken machine requires an expensive repair, it’s time to go green by replacing it.

11. Eliminate toxic chemicals from the home. You don’t need to throw out all your existing cleaning products, paints, and other chemicals, but practice the same rule of only purchasing chemical-free products from now on. Vinegar and baking soda are the most efficient, safest, and least expensive cleaning products available.

12. Choose natural home items instead of synthetic ones. Try to purchase products made from natural, eco-friendly materials instead of man-made ones that require extra manufacturing. Wool blankets, bamboo throw rugs, and beeswax candles are all examples. Keep in mind that certain natural materials, such as cotton, may not be produced sustainably.

13. Insulate the hot water heater. You can buy an insulating hot water heater blanket or simply wrap it with home insulation, and it will improve efficiency significantly. Consider replacing an older, inefficient hot water heater with a tankless, on-demand unit for superior efficiency.

14. Seal cracks and leaks. Use the flashlight test at night to locate areas around windows and doors where air may be able to escape. Check unheated areas such as basements and attics and add extra insulation where needed.

15. Custom insulate old windows and doors. Replacing old windows drastically increases HVAC efficiency, but it’s also a costly home improvement project. Meanwhile you can seal off older doors at infrequently used entrances and hang thick quilts and blankets over windows to help increase heating and cooling efficiency.

16. Close off unused rooms. In guest rooms and other infrequently used spaces, remove any live plants or pets, set the thermostat at 50° or close the central heating register, cover the window, and close door, rather than heating the room to the same temperature as the rest of the house.

17. Reduce household waste. Each time you go to throw something in the trash, ask yourself “can this be reused instead?” Chances are you can reduce your household waste by about 50% by saving and reusing items. You’ll also save money by not buying new items and maybe even on your trash collection bill.

18. Compost food waste. Reduce your household waste even more by composting food scraps. If your neighborhood doesn’t offer curbside compost pickup, you may be able to give your waste to a local farm, plant nursery, community garden, or a neighbor with a garden.

19. Plant a garden. Plant your own garden for home grown veggies and create an adjacent compost pile to collect and re-purpose kitchen and garden waste. A garden adds oxygen to the air, nutrients to the soil, and health to your dinner plate.

20. Add green landscaping. Go beyond a vegetable garden to add sustainable beauty to your yard. Try planting drought-resistant varieties that don’t demand a lot of water and fast-growing plants like bamboo that provide shade, tranquility, and plenty of gardening stakes.

21. Collect rainwater. Whether you use rain barrels or an attractive rain chain, you can use your stored rainwater for plant irrigation indoors and out.

22. Houseplants help too. Improve your indoor air quality and décor with some houseplants that purify the air and add oxygen and humidity to the home.

23. Seek out reclaimed materials and re-purposed items. Whenever you prepare to make a purchase of any size for your home, see if there’s an option to use a reclaimed material first. You will reduce your material costs—usually the most expensive part of a home improvement project—and the world’s demand for more materials.

24. Create less demand through your purchases. Buying used curtains from a local thrift store means there’s less demand for new ones, which are very likely to be manufactured unsustainably halfway across the world. Your purchase from a nonprofit store may also go toward supporting a good cause.

25. Install a TDD. If you’re thinking of adding windows or skylights in your home to improve natural lighting, consider a tubular day-lighting device (TDD) instead. The narrow tubes cost significantly less, don’t take up much space between your ceiling and roof, and use a series of reflective materials to maximize the amount of light that enters the room.
ENERGY INNOVATION
How Homes Become GREEN

- More durable roof coverings such as steel and fiber cement reduce the frequency of roof replacement. Lighter colors absorb less heat, reducing cooling costs in warm climates. Now, solar roofing products integrate asphalt shingles, standing-seam metal roofing, and slate or concrete tiles.
- Energy-efficient windows incorporating advanced technologies like low-emittance (low-E) glass coatings, gas filler between layers, and composite framing materials keep heat inside in the winter and outside in the summer.
- Vinyl siding on exterior walls saves money on installation and maintenance; fiber-cement siding is termite- and water-resistant and warranted to last 50 years.
- Increasing the amount and R-value of insulation is a cost-effective way to save energy and help reduce heating and cooling bills, which account for at least half of energy use in the home. Sprayed insulation made of foam, cellulose or wool is an alternative to traditional glass fiber batting.
- Incorporating passive solar design features like large, south-facing windows helps heat the home in the winter and allows for increased natural daylighting.
- Xeriscaping, or using native plants, significantly reduces the need for watering, fertilizers and herbicides.

Oriented strand board (OSB) is an engineered wood product that does not require large trees for its manufacture. It is resource efficient and enhances durability and is used to sheathe roofs and walls in 75 percent of new homes.

Tree preservation reduces landscaping and future energy costs and helps provide winter windbreaks or summer shade. Additional landscaping improves the environment even more: One tree can filter 60 lbs. of pollutants from the air each year.

New toilets have redesigned bowls and tanks that use less water, but function more efficiently than first-generation low-flow models. Some use pumps for supplementary water pressure. Advanced shower and sink faucet aerators provide the same flow regardless of pressure to reduce water use and the energy required to heat it.

Recycled plastic lumber and wood composite materials reduce reliance on chemically treated lumber and durable hardwood for decks, porches, trim and fencing.

The energy efficiency of refrigerators and freezers has tripled over the last three decades because they have more insulation, advanced compressors, better door seals and more accurate temperature controls. Front-loading washers use about 40% less water and half the energy of conventional models. Energy Star®-rated appliances save an average of 30 percent over standard models.

Factory-built components including trusses and pre-hung doors allow more efficient use of raw materials, making the most out of every piece of lumber. These products eliminate the need to cut wood at the jobsite, further reducing waste.

In addition to natural wood, flooring choices include low-VOC (volatile organic compounds) carpets for better indoor air quality, laminates that successfully mimic scarce hardwood, and linoleum, a natural product making a design comeback.

Source: National Association of Home Builders
Illustration: Rick Vitullo
Significant innovations in paint over the past 20 years have lead to fascinating interior and exterior applications. Today home owners can use paint to generate solar power, light up a hallway, waterproof a basement and even draw on the walls with no fear.

If you're thinking about painting your home, knowing what's new in paint technology may be helpful in deciding how to move forward with your next project. Here are just a few new and innovative products to keep in mind while you plan:

KEEP IT GREEN WITH LOW- OR NO-VOC PAINT
Today's biggest trend is the increased availability of low- or no-VOC (volatile organic compounds) paint choices. Just about every major paint manufacturer has at least one line now. These paints protect consumers from a number of health issues associated with VOCs, and contributes to improved indoor environmental quality, which is one key goal of the green building and remodeling movement.

PAINT THAT STAYS DURABLE AND CLEAN
Driven by consumer demand, manufacturers of interior and exterior paints have developed paints that are easy to apply, durable and cinch to clean. One uses ceramic technology – an infusion of ceramic microspheres into a high-quality acrylic resin – to create a paint extremely resistant to stains and scuffs, and washes well without damage to quality or appearance over time.

USER-FRIENDLY CONTAINERS
Although they have not gained significant popularity due to the cost of production, plastic paint containers that feature twist-off lids, side handles, and easy-pour spouts give consumers a more convenient and less messy way to get the job done. These containers are usually pretty lightweight and easier to store than typical steel paint cans.

WATERPROOF PAINT
In the future, waterproofing your basement may be as simple as a few strokes of paint. These products are still in their infancy and many are unavailable to consumers. Products that are available now can create a waterproof barrier on most concrete and masonry surfaces, but most are only water-resistant, not entirely waterproof. These paints can be used in bathrooms, water tanks and bird baths to manage moisture retention and mold and mildew buildup. One day, fully waterproof paint may be the best and least expensive solution to a common problem that many home owners face: flooding.

HEAT-SENSITIVE AND SOLAR POWER PAINTS
Paint that detects and reacts to changes in temperature has been around for a while, but interest in its varied applications is growing. This paint may be used in color-changing interior wall designs, where one or more elements of the motif appear or disappear according to the temperature in the room, or applied on kitchen or bathroom surfaces as a temperature gauge. The paint is also being tested to determine whether it can be used to improve energy efficiency as well — absorbing heat during winter and deflecting sunlight in warm weather. Other companies are researching new technology that harnesses nanoparticles that absorb light, which may one day enable consumers to very cheaply generate solar energy for their homes.

PAINT THAT LIGHTS UP A ROOM - LITERALLY
Researchers recently developed and patented a new type of paint that will one day enable home owners to paint lights onto walls and other parts of the home. This new electroluminescent coating technology turns commonly used metal, plastic and wood surfaces into lamps when the paint is energized with an electrical current. One future use of the product could come in handy for those interested in universal design: a painted white hand rail that illuminates at night, lighting your way in the dark.

WHITEBOARD PAINT
Whiteboard paint entered the scene a little over 10 years ago, but is still relatively new to consumers. Several manufacturers now produce a unique wall coating that turns any flat surface into an erasable whiteboard. It’s an inexpensive way to draw out the artist in the whole family, and a great feature to include in children’s playrooms, offices and kitchens.

Paint has come a long way over the years. It can be used to simply spruce up your home with a touch of color or you can take it to the next level, using it to create savvy green and cost-effective design elements throughout your home. The choice is up to you.
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The home is central to American life. It is where dreams thrive and the future takes shape. It is where families make lifelong memories and children are nurtured so they can build a better tomorrow.

Owning the home that plays such an important role in their lives is a cherished ideal for most families. They know that homeownership promotes social stability and is critical in creating wealth and providing financial security.

Housing and homeownership are also critical to a strong and prosperous nation. New home construction spurs productivity, creates jobs for millions of Americans and generates revenues for all levels of government.

For almost a century, national policy has acknowledged the importance of the home in American family life. Today, however, homeownership is under attack. Legislative and regulatory proposals now under consideration would greatly harm homeowners, home buyers, the housing market and the nation’s economy.

There’s no question that the business practice and excesses that contributed to the housing market crisis must be corrected. Prudent underwriting and other safeguards are essential.

But some proposed measures would reverse the housing policies that created a thriving middle class and contributed to a century of economic progress. They would change the rules for millions who have sacrificed to get where they are, and they would penalize responsible, hard working families for others’ mistakes.

If enacted, these proposals would harm the homeownership prospects for Americans now and for years to come.

Homeownership has always been – and continues to be – the single best long-term investment for most Americans. It is a primary source of wealth and financial security for many households, helping to provide for education, retirement and more.

Despite the housing market crisis and economic uncertainties, Americans continue to value homeownership. That’s a lesson that elected officials would do well to remember.

As the debate over housing policy unfolds, it is crucial to ensure that homeownership remains attainable and that access to safe, decent and affordable housing remains a national priority. Let your elected representatives know that you value policies that will encourage homeownership and keep the dream alive for future generations.

HOUSING = JOBS

Just as each home is important to the family that lives in it, housing is important to local, state and national economies and accounts for about 15 percent of the nation’s gross domestic product. Included in that total are new construction of single-family and multifamily homes, remodeling and the value existing homes provide to owners.

NAHB analysis of the broad impact of new construction shows that building 100 average single-family homes generates:

- 305 jobs
- $23.1 million in wage and business income
- $8.9 million in taxes and revenues for state, local and federal governments.

Moreover, the employment effects of new home construction and remodeling extend far beyond the physical structure. About half of the jobs created by building new homes are in construction. They include framers, electricians, plumbers, finish carpenters and all the other workers who contribute to preparing the land and building the home. The rest are in housing related industries that provide building materials and provide services to both home builders and home buyers.

These include furniture and appliance industries, metals and plastics, architecture and engineering, real estate agents, brokers, finance and insurance, wood products, concrete and gypsum, construction equipment and similar products, selling, moving and storing products and management, administrative, government and legal services.

THE THREAT TO HOMEOWNERSHIP

Washington policy makers are threatening to eliminate our nation’s long-standing commitment to homeownership, which would have repercussions for generations to come. This broad-based attack on homeownership is being waged in the tax, legislative and regulatory arenas. Such a radical policy shift would negatively affect every family in every community across the land.
Policy changes under consideration include:

- Eliminating the mortgage interest deduction that has been in the nation’s tax code for almost 100 years.
- Excessively stringent credit standards that would keep millions of families from homeownership.
- Curtailing the low income housing tax credit that is the most successful rental housing program in America and generates roughly 90,000 jobs each year.
- Ending federal support for the housing finance system that is the backbone of the 30-year fixed rate mortgage.

Millions of first-time home buyers and middle-class households would be left out in the cold with only the faintest hope of ever owning a home, the production of affordable rental and new single-family housing would grind to a halt and countless jobs would be lost.

In the wake of the worst financial crisis since the Great Depression, it makes sense to encourage prudent underwriting and effective consumer education to make sure that buyers select homes they can afford and mortgages they can pay over the long term. But it does not make sense to attack the mortgage interest deduction that is so important to the American middle class, or to tighten credit so much that many households that can afford homeownership simply cannot qualify for a mortgage. Such ill-advised actions would further devalue housing and prolong the nation’s economic pain for years to come.

Setting the Record Straight

As a result of the housing market downturn, misconceptions about housing are commonplace. Following is the truth about some of the more widespread inaccuracies:

**MISCONCEPTION: ONLY THE WEALTHY BENEFIT FROM THE MORTGAGE INTEREST DEDUCTION.**

This pervasive fiction is often cited as a reason to eliminate the mortgage interest deduction. Income tax deductions for mortgage interest and real estate taxes primarily benefit middle-class taxpayers, especially first-time home buyers. A higher percentage of first-time buyers’ mortgage payments goes to pay...
off interest and those mortgage payments represent a higher proportion of monthly income for younger consumers than for more mature home owners. The median household income of first-time home buyers is $60,000, and the median age is 31.

MISCONCEPTION: AMERICANS ARE DISENCHANTED WITH HOMEOWNERSHIP AND IT IS NO LONGER PART OF THE AMERICAN DREAM.
Not so, according to polls by NAHB, the Pew Research Center and the New York Times/CBS News. In a Pew Research Center survey conducted in March 2011, 81 percent agreed that owning a home is the best long-term investment a person can make. And in a national poll of voters conducted for NAHB in May 2011 and reaffirmed in January 2012, roughly 80 percent of homeowners said they would advise a family member or a close friend just starting out to buy a home in order to build long-term assets. In a New York Times/CBS News poll in June 2011, 89 percent said that homeownership is an important part of the American Dream.

MISCONCEPTION: HOUSING IS NOT AS IMPORTANT TO THE AMERICAN ECONOMY AS MANY OTHER INDUSTRIES.
Actually, the housing market downturn is a major contributor to the nation’s high unemployment rate. Total employment in residential construction and remodeling is down more than 1.4 million jobs from the peak employment rate of 8.45 million in April 2006. The housing downturn has also contributed to the loss of more than 1.5 million other jobs in manufacturing, transportation, retail sales, engineering and other industries that provide goods and services to the housing industry. Home building also generates significant tax revenues and income.

MISCONCEPTION: HOMEOWNERSHIP ADVOCATES SAY EVERYONE SHOULD OWN A HOME.
Homeownership isn’t for everyone, but everyone should be able to choose the home they want, whether they rent or buy. And the government policies should not limit homeownership opportunities unnecessarily.

As the debate over housing policy unfolds, it is crucial to ensure that homeownership remains attainable and that safe, decent and affordable housing is available to families across the economic spectrum.

The actions policy makers take today will determine in large part where our children live tomorrow. Let your voice be heard. Make sure your representatives in the nation’s capital know that you value homeownership.
The Gulf Coast has seen firsthand the devastating power of tropical storms and hurricanes. Fortunately it has been several years since a major storm has hit Baldwin County, AL so now is the time to take steps to protect your house and everything that makes it a home.

"Since communities do not have the option of moving out of Mother Nature’s way" said Alex Cary, Insurance Institute for Business & Home Safety’s (IBHS) FORTIFIED Coastal Programs Manager. “The clear option for most communities is to make themselves more resilient in the face of disasters. The question is how this can be accomplished in an effective, affordable way. The answer is to build, retrofit, renovate and repair buildings using FORTIFIED construction standards,” Cary stated.

The FORTIFIED Home™ -- Hurricane program – available for both new construction and retrofitting existing homes – includes three levels of designation: bronze, silver and gold. Homeowners work with their builders and contractors to decide which level best suits their budget and resilience requirements. The bronze level strengthens the roof system, the silver level strengthens openings and attachments like windows, doors and porches, and the gold level strengthens the overall structural system of the home.

Baldwin County communities recognize the value of this stronger, systems approach to construction and have adopted many components of the FORTIFIED program into a coastal building code supplement that most building code jurisdictions are currently enforcing for new construction and for reroofing existing homes. In order for these homes to achieve a FORTIFIED designation and receive the associated insurance discounts, it is important to involve a certified FORTIFIED evaluator early in the construction process or before reroofing a home.

“Many builders and homeowners don’t realize they may already be building or reroofing to the FORTIFIED Home—Hurricane standard in Baldwin County and the only way they will be able to receive the benefits of the program is by contacting and working with a FORTIFIED Evaluator,” said Cary. “FORTIFIED evaluators are trained to help homeowners through the designation and building process. If a home meets the program requirements a FORTIFIED Home designation certificate will be issued, and only then will a home qualify for the related insurance credits.”

Whether building a new single-family home or remodeling one, using FORTIFIED Home™ – Hurricane will make any home more resilient and durable, help a homeowner protect what is priceless during a disaster and:

- Provide peace of mind for homeowners, knowing their home is built to last.
- Offer top to bottom protection of the treasures that make a house a home.
- Safeguard investments made to make a home more sustainable and energy efficient.
- Lower ownership costs by reducing insurance wind premiums up to 50% in coastal Alabama counties.
- Improve the marketability of the home by ensuring prospective buyers know it was built to the highest standard with a transferable FORTIFIED Home designation.

“By scaling up the FORTIFIED Home™ – Hurricane program and making it available to more homeowners, communities will be stronger and more resilient against the devastating power of hurricanes and tropical storms. More lives will be saved, property damage will be reduced, and the amount of government disaster aid needed following a catastrophic event will be decreased,” said Cary.

Alabama has already recognized the benefits of mitigation and of constructing and/or retrofitting FORTIFIED homes along its coast with the enactment of legislation in 2009. Alabama-admitted insurance companies must provide discounts to homeowners in Mobile and Baldwin Counties whose houses are built or retrofitted in conformity with IBHS’ FORTIFIED standards. Benchmark discounts range from 20-50%, but each insurance company’s discounts are different, so homeowners should contact their agent or insurer for specific details.

Visit disastersafety.org/FORTIFIED for more information about the FORTIFIED Home program and to find a FORTIFIED evaluator in your area.
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America is getting older. As baby boomers come into their 50s, 60s and 70s, the country faces big changes. By 2040, the number of Americans 65 or older will expand to more than 79 million—up from just 40 million in 2010.

What is 50+
NAHB forecasts that the share of households headed by someone age 55+ will increase through 2019 to account for more than 45% of all U.S. households. These ever-growing ranks of empty-nesters, new retirees, grandparents and active seniors create an opportunity for builders across the country to meet the special needs and preferences of 50+ buyers looking to relocate, downsize their homes or find a new senior-friendly community.

50+ homes often form around vibrant locations and social-engaged communities and often include amenities like nature trails, pools and recreation centers. Many use design elements that promote low-stress living and include special features like an extra bedroom suite for guests and accessible kitchens, bathrooms and gardens.

The 50+ niche is vitally important to help ease the transitions between life stages. Builders are redefining what it means to relocate with age by providing more lifestyle options for the growing 50+ population.

Types of 50+ Housing

ACTIVE ADULT COMMUNITIES
Today’s baby boomers are not looking for the isolated retirement communities of the past, yet many still want the sense of community and shared interests that come from living in a place designed for their generation. Active adult communities are made for residents looking to remain engaged and independent.

Many residents are still working or recently retired and enjoy communal amenities like pools, recreation centers, social events, hiking trails, tennis courts and nearby restaurants and shopping. For 50+ households, this can be an affordable option to downsize to a smaller home and still will allow them to age in place comfortably with a true sense of community.

ASSISTED LIVING
Assisted living is aimed at residents who want to live somewhat independently but have access to services like meals, personal care, social activities, medical support and in many cases 24-hour health supervision. Assisted living is for those who can no longer live entirely on their own, but don’t yet need the full support of nursing care. The level of service is typically adjusted to fit the individual to create personalized attention and individual care.

COMMUNITY CARE RETIREMENT COMMUNITIES
Community Care Retirement communities (CCRCs) are a happy medium between the support of assisted living and the independence of active adult communities. Residents can choose more independence by living on their own in single-family homes, apartments or condominiums, but as additional assistance becomes necessary there is the added benefit of assisted living or nursing care facilities. Residents transition smoothly and can rest assured that health needs can be accommodated minus the stress and hassle of moving. Like active adult communities, CCRCs often are rich with amenities and communal areas that foster community engagement, but they are also great for a sense of stability.
Trends in 50+ Building

UNIVERSAL DESIGN

Universal Design (UD) focuses on making a living space fully accessible to people of all different ages and abilities. This often requires small innovations in design that are increasingly inviting and stylish. Some examples are widened doorways for wheelchairs, adjusted showers and baths, raised flower beds for seated gardening, open, single-level floor plans and lowered appliances. These measures take away the stress of high-maintenance homes with steep staircases and high operating costs that many seniors live in today. With a move to a home with UD elements, you can have both updated style and feel totally comfortable in your own space.

These dishes and microwave are easily reached from a sitting position, an example of universal design in the kitchen.

Healthy and Active Lifestyle

Wouldn’t you want to live somewhere with its own nutritionist, massage therapist, spa and shuttle service? With a rise in demand for healthy living in recent years, many 50+ buyers demand these amenities — as well as lifestyle directors, workout classes and hiking trails.

50+ communities don’t just focus in physical health, but can also be great for a person’s emotional and social health. Many 50+ communities have social groups form around activities like singing, games or even line dancing. They are often located in warmer climates and most are built near central attractions. One of the biggest trends in 50+ is to locate communities near big universities so residents can continue learning by taking classes or going to the cultural and academic events that revolve around college campuses. Many communities develop near public transit hubs or even provide their own transportation into central local areas. Some developments sponsor trips to large festivals, plays, religious services or other local events. These amenities make for a rich and busy life and manage to promote health as well as happiness.

About the 50+ Council

NAHB's 50+ Housing Council is a collection of builders and seasoned industry professionals who specialize in homes that appeal to the 50+ market. The council assists in all aspects of the industry including design, development, finance, ownership, management, and sales and marketing.

As a 50+ Housing Council member, you receive updates on industry issues, find out the latest demographics and trends, participate in educational seminars and training, network with industry experts, take advantage of member-only discounts, and more. Members also receive a subscription to 50+ Housing Online Magazine, a quarterly publication covering all facets of the industry. The 50+ Housing Council also allows builders to gain access to the Best of 50+ Housing Awards that recognizes the best in 50+ building each year.

OTHER RESOURCES IN THIS SECTION:

Learn more about how to join a 50+ council
Find A Local 50+ Housing Council

For more information about this item, please contact Ann Marie Moriarty at 800-368-5242 x8350 or via email at amoriarty@nahb.org.

Best of 50+ Housing Award Winner, Detached Home up to 2,100 sq. ft. - Calabria by AV Homes of Kissimmee, FL.

Best of 50+ Housing Award Winner, Universal Design Home - easyHouse of Castle Rock, CO.
Ron Cuny, Sr.,
General Contractor
251.422.2709

Builder’s Name: Ron Cuny, Sr.
Company Name: ARK Builders, LLC
Number of Years as Licensed Builder: 17
Square Footage Range of Homes Built: Approx. 2000 to 5000 sq. ft.
Price Range of Homes Built: $200,000 to $1,500,000
Primary Type of Building: Custom Residential & Custom Spec
Residential Spec, Patio Homes & Waterfront
Licensed with: Alabama Homebuilders Licensure Board

Brief Description of Company
ARK Builders serves the beautiful Eastern Shore in South Alabama by building custom homes. Ron Cuny, Sr., general contractor and owner has a relaxed, open door philosophy guiding homeowners through the homebuilding process. We invite you to experience working with us, where you are genuinely appreciated. We focus on you by offering unlimited communication, attention to detail & dedicated commitment to providing you a corner of the Eastern Shore that you will call home.

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*Sincerely, Brian Armstrong*

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**Builders Name:** Chris Farlow

**Number of Years as a Licensed Builder:** 13 years

**Price Range:** First time to Luxury Empty Nester

**Primary Type of Building:** Single and Multi-Family Residential, Remodeling

**License Held:** Residential Alabama, Residential Mississippi, and General Contractor in Florida

**Location of Homes Built:** Gulf Coast of Alabama, Mississippi, and Florida.

**Other Certifications:** Degree in Construction Engineering, Certified Green Professional, Lead–Base Paint Renovator, Board Member of the Baldwin County Home Builders Association, Member of BBB, Member of Baldwin Country Chamber of Commerce State and Local Board Member

Chris has over 14 years of experience as a professional in the construction industry. While earning his degree in Construction Engineering at the University of Southern Mississippi, he also worked with his hands in the field as a framer, slab laborer, trim carpenter, and painter. After receiving his degree, he immediately accepted a position as construction manager in the residential construction industry, which is his passion.

Chris aggressively worked through the ranks with various National Home Building Companies before deciding to establish Valere Homes. He has directly built or managed the construction of nearly 1600 homes located from Pensacola to the Mississippi Gulf Coast. These experiences have helped him develop into a seasoned expert and leader in the construction industry.
TV host and Licensed General Contractor Amy Matthews has built and remodeled lots of homes over the years. As an expert, she knows better than anyone the value of working with professionals – like the ones at Ferguson. Our product experts will help you find the perfect products from the finest bath, kitchen and lighting brands in the world, so you can take pride in your home – on every level. Set up your consultation with Ferguson today, and let us show you the possibilities for your next project.

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Mike Henriksen is a custom homebuilder with a hands-on approach to each and every home he builds. He works daily with the home owner, custom home designers and engineers to bring to reality the “Dream Home” of each one of his clients. His customers are involved as much as they wish, from the pre-construction consultations to the day they move in. Mike and his building professionals welcome frequent visits from the home owners. He provides daily updates via his website for each customer to see their dream take place from around the corner to around the world. Mike is the 2015 President of Baldwin County Home Builders Association and also serves on the Board of Directors of the newly formed Baldwin County Home Builders Charitable Foundation.

Ready to buy, remodel or build?

The Hancock home lending team has the market knowledge and expertise to guide you from prequalification to the closing. Options include One-Time Closing Construction/Renovation, Fixed Rate, FHA, VA, Jumbo loans and Affordable Home Loan Programs. Call or click today.

hancockbank.com/mortgage

Mike Henriksen Construction, LLC

Builder’s Name: Mike Henriksen
Company Name: Mike Henriksen Construction, LLC
Number of years as a Licensed Builder: 9 years
Square Footage Range of Homes Built: 1,000-3,500 sq. ft.
Price Range of Homes Built: $100,000–$950,000
Primary Type of buildings: Single Family
Licensed with: Alabama Homebuilders Licensure Board
Other Licenses: Alabama State Privilege License, Baldwin County
Locations of Homes Built: Baldwin County, Alabama

Brief Description of Company: Building Your Dreams

Mike Henriksen is a custom homebuilder with a hands-on approach to each and every home he builds. He works daily with the home owner, custom home designers and engineers to bring to reality the “Dream Home” of each one of his clients. His customers are involved as much as they wish, from the pre-construction consultations to the day they move in. Mike and his building professionals welcome frequent visits from the home owners. He provides daily updates via his website for each customer to see their dream take place from around the corner to around the world. Mike is the 2015 President of Baldwin County Home Builders Association and also serves on the Board of Directors of the newly formed Baldwin County Home Builders Charitable Foundation.

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hancockbank.com/mortgage

Norborne Stone
251-602-6416 | Daphne

Cecelia Pfeiffer
251-665-1619 | Dauphin/I-65

Susanne Spafford
251-665-1626 | Dauphin/I-65

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<tr>
<td>Coastal HR Inc</td>
<td>(251) 478-7444</td>
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<td>Gruenloh &amp; Associates, P.C.</td>
<td>(251) 947-1040</td>
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<td>Warren Averett LLC</td>
<td>(850) 444-7274</td>
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<td>Craig Jernigan Construction Inc.</td>
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<td>Energy Control Insulation Inc.</td>
<td>(251) 443-8003</td>
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<td>Interior Exterior Building Supply</td>
<td>(251) 666-5464</td>
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<td>MCS Contracting Inc.</td>
<td>(251) 943-5832</td>
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<td>Proline Drywall Inc.</td>
<td>(251) 987-5677</td>
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<td>iHeartMedia</td>
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<td>American Air Solutions, Inc.</td>
<td>(251) 943-6232</td>
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<td>Available Heating &amp; Air Conditioning Inc.</td>
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<td>Bateman Heating &amp; Air</td>
<td>(251) 540-7411</td>
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<td>T &amp; M Heating &amp; A/C</td>
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<td>Walker Maintenance, Inc.</td>
<td>(251) 945-5858</td>
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<td>Williamson AC</td>
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<td>Home Logic, LLC dba Audio Indulgence</td>
<td>(251) 666-4663</td>
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<td>Secure Vision, Inc.</td>
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<td>Chavis</td>
<td>(251) 457-5589</td>
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<td>Mobile Appliance Co. Inc.</td>
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<td>Mobile Gas</td>
<td>(251) 421-5029</td>
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<td>Mobile Lumber &amp; Millwork/Coast Design Kitchen &amp; Bath</td>
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<td>Bethel Engineering Inc</td>
<td>(251) 661-4747</td>
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<td>Chatham Home Planning, Inc.</td>
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Garden Design Solutions Inc (251) 929-0702
Goodwyn, Mills and Cawood (251) 210-2886
Houser Designs LLC (251) 550-9244
Moore Surveying (251) 928-6777

ASPHALT
American Asphalt Inc (251) 990-8000
Ammons and Blackmon Construction, Inc. (251) 626-0656
Overstreet Trucking (251) 675-2191
Rountree Construction LLC (251) 937-9768
Strickland Construction Co. Inc. (251) 943-4131

ATTORNEYS
Paulus National Closing Services, Inc. (PNCS, Inc) (251) 273-1100

AUTOMOBILE / TRUCK SALES
Terry Thompson Chevrolet, Inc (251) 626-0631

BANKS
BancorpSouth (251) 990-5852
Bay Mortgage Corp. (251) 928-2840
Bryant Bank (251) 607-5792
Centennial Bank (251) 929-7462
Community Bank Coast (251) 338-8149
First Federal Mortgage (251) 968-4868
Hancock Bank (251) 602-4616
Pen Air Federal Credit Union (877) 473-6247
The First of Baldwin County (251) 980-2089
Trustmark Bank (251) 431-7814
Trustmark Bank (601) 540-4290
Trustmark National Bank (251) 621-6750
Tyndall Federal Credit Union (251) 378-1082
Tyndall Mortgage (251) 300-9568
United Bank (251) 965-5315

BATHTUB REPAIR
Reid Robbins dba Act Fast Bathtub and Fiberglass (251) 747-5489

BLUEPRINTS
Duplicators Printing & Copy Center, LLC (251) 626-4004

BRICK / MASONRY SUPPLIERS
Acme Brick Tile & Stone (251) 493-5569
Bay Minette Building Supply Inc. (251) 937-2431
Riley-Stuart Supply Co. (251) 471-4361
Wesley Freeland Masonry (251) 292-4352

BRICK CLEANER
Hill Masonry LLC (334) 328-9324

BUILDING MATERIALS / LUMBER
ABC Supply Co. (251) 456-4000
Barnett Millworks (251) 443-7710
### CARPENTRY CONTRACTORS

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<td>Barry Wiseman Contracting, LLC</td>
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<td>Beede's Construction &amp; Maintenance</td>
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<td>Bravo, LLC</td>
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<td>Brock's Cabinets South</td>
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<td>BRW &amp; Sons Construction</td>
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<td>Childress Const.</td>
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<td>Daniel W. Davis dba 3D Installation</td>
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<td>Day's Home Improvement</td>
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<td>Harris Remodeling</td>
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<td>Issi Painting &amp; Remodeling</td>
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<td>John M. Duffie</td>
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<td>Joseph's Carpentry</td>
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<td>Ken Edwards Construction</td>
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<td>Manu-Forti Construction Inc.</td>
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<td>Michael Purvis Construction Inc.</td>
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<td>R. S. Kelley Construction</td>
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<td>Robert Lester Construction &amp; Roofing LLC</td>
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### CERAMIC TILE / DIST. / INSTALLATION

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<td>Capital Builders, LLC</td>
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<td>Charles Weems General Contractor Inc.</td>
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<td>Cooley Construction Co. Inc.</td>
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<td>Don Gardner Construction</td>
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<td>E M Dunaway General Contractors, Inc.</td>
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<td>Greg Kennedy Inc.</td>
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<td>H. C. Pitman Building Co.</td>
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<td>J L. Loper Construction Co. Inc.</td>
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McLeod Construction (251) 928-6575
Phil Harris Construction Inc. (251) 968-7128
Reed Construction Company LLC (251) 937-9098
Beyle Construction LLC (251) 298-7111
Rob Littleton Construction Co. LLC (251) 229-8058
Roberts Corporation (251) 928-6081
Roberson General Contractors, LLC (251) 213-2940
Rolin Construction Inc. (251) 368-0072
S Rolin Hammer Joint Venture (334) 898-2700
Sanderson Enterprises, Inc.dba Sanderson Builders (251) 968-9823
Stuart Contracting Company Inc. (251) 937-9594
Sun Coast Builders, Inc (251) 943-4344
Trawick Builders Inc. (251) 943-5000

CONCRETE / AGGREGATE PRODUCTS
D & D Cement Finishers (251) 684-8348
EK Stucco LLC (251) 747-9335
Fairhope Ready Mix Inc. (251) 929-2174
Gulfside Business Group LLC (251) 609-9898
H2O Solutions (251) 747-1916
J Guzman Masonry (407) 288-9286
James Childers Concrete Inc. (251) 963-7141
Lopez Concrete (251) 753-9009
Polygon (251) 639-8972
Reynolds Ready Mix LLC (251) 943-2985
SMG Builders Inc (251) 300-7224
Trotter’s Concrete Construction, Inc. (251) 971-3288
Wallace Concrete Inc. (251) 752-3861
West Ready Mix, Inc. (251) 679-7496
Wyman Spivey dba Spivey Concrete (251) 214-7313

CONCRETE DESIGN
Blue Haven Pools (251) 633-7946
Coastal Concrete Design Inc. (251) 635-8488
Decorative Concrete Designs (251) 692-7308

CONSTRUCTION CLEAN UP
Baldwin Container Company LLC (251) 947-8929
First Class Construction Services Inc. (251) 294-1266
Ville Contracting LLC (830) 500-0981
American Carpets of Gulf Shores (251) 967-1700
Bay Village Stone Inc (251) 928-2991
Cabinet & Stone Werks Inc. (251) 506-5641
Coastal Stone Works dba Coastal Stone & Cabinetry (251) 929-3475
Daniel W Davis dba 3D Installation (251) 463-0263
Enterprise Flooring Service Inc (251) 955-5197
Stone Interiors (251) 964-0700

CUSTOM MILLWORK
Custom Millworks, Inc. (251) 990-3545
Probuild (251) 222-0220
T. K. Woodworks LLC (251) 990-7782

DECKS
Ruiz Roofing & Construction (940) 902-1592

DECORATIVE CONCRETE
Decorative Concrete Designs (251) 662-7808

DECORATIVE PAINTING
Donnelly Design Painting (251) 802-3366

DECORATORS
Beds & Blinds Inc. (251) 621-2006
Cheryl's Designs Inc. (251) 943-1510
The Drapery Mairy (251) 990-9060

DEMOLITION
Steadfast Land Forming (602) 571-1379

DIRECTIONAL BORING
Peachtree Investments, LLC (251) 609-2211

DIRT/SAND/CLAY/FILL DIRT
Baldwin Sand & Gravel LLC (251) 968-8639
Brownlee Asphalt Paving Inc. (251) 990-5289
Childress Sitework, Inc. (251) 971-6251
F & F Dirt Inc. (251) 401-6477
Hwy. 27 Dirt Inc. (251) 990-5213
J W Joiner dba Joiner Construction (251) 937-2525
Bountree Construction LLC (251) 937-9766
Sand & Clay Inc. (251) 928-4601
Steve Mitchell Construction Inc. (251) 947-4217

DOORS / WINDOWS
Clear Image Glass Co (251) 990-3002
Custom Millworks, Inc. (251) 990-3545
EcoView Windows (251) 621-8787
Follers Window Company (251) 945-6292
Ford Lumber & Millwork Company Inc. (251) 947-3127
Hood’s Architectural Stone (Riviera Stonework) (251) 943-1801
Jemison Window & Door Inc. (251) 683-4690
Mobile Lumber & Millwork/Coast Design Kitchen & Bath (251) 661-8000
FL Building Center (251) 629-2892
Probuild (251) 222-0220
Swift Supply, Inc. (251) 621-5066
Weather Guard Metal Roofing (205) 533-7322

DRAPERIES/WINDOW TREATMENTS
Cheryl’s Designs Inc. (251) 945-1510
Custom Shutter Company LLC (251) 990-6555
Island Enclosures & Improvements LLC (251) 968-9777
Pfeffer Floor Covering Inc dba Pfeffer Floors To Go (251) 937-2189
The Drapery Mairy (251) 990-9060
**DRIVEWAY/PARKING LOT**

Hwy 27 Dirt Inc.  
(251) 990-5213

**DRYWALL CONTRACTORS**

Acme International Services Inc.  
(251) 981-8441

AF Drywall LLC  
(251) 233-4048

Barnett Drywall  
(251) 752-0079

Craig Jernigan Construction Inc.  
(251) 928-3373

E & J Drywall Inc.  
(251) 942-5181

Eastern Shore Contracting  
(251) 508-1338

Garcia Drywall  
(251) 752-6858

Gary Buchheit dba Gary Buchheit Drywall  
(501) 655-1448

Marjam Supply  
(251) 338-7050

MCS Contracting Inc.  
(251) 943-5892

Nu Image Builders, LLC  
(251) 269-7126

Proline Drywall Inc.  
(251) 397-6077

Quality Contractors & Son LLC  
(251) 747-1128

Regional Ceilings Inc.  
(251) 928-3588

Ruben Orozco dba Level Line Construction  
(251) 597-4905

S.O. Drywall  
(251) 747-8359

Shane Farmer Painting Co.  
(251) 654-5192

SteelHead Construction Inc.  
(251) 422-8892

Strait Line Construction  
(251) 422-8892

Walker Drywall  
(251) 986-5604

WAP, Inc.  
(251) 981-9242

**DRYWALL SUPPLIERS**

Interior Exterior Building Supply  
(251) 666-5464

Riley-Stuart Supply Co.  
(251) 471-4861

**DUCT/DRYER VENT CLEANING**

Duct Doctor USA of South Alabama  
(800) 953-1275

Williamson AC  
(251) 981-3872

**EIFS / PLASTERING**

Rodney G. Barnett Plastering Contractors  
(251) 402-0080

Southeastern Specialties Inc.  
(251) 747-6485

**ELECTRICAL CONTRACTORS**

Allens Services Inc.  
(251) 626-2545

C & K Electric  
(251) 937-7600

Diamond M Electric LLC  
(251) 989-6771

General Electrical Maintenance Services, LLC  
(251) 981-2820

**ELECTRICAL CONTRACTORS**

Green Electric  
(251) 968-7349

Hellmich Electric, Inc.  
(251) 943-2350

Holk Electric Inc.  
(251) 981-4682

Kendrick Electric Inc.  
(251) 947-4762

L & B Electric Inc.  
(251) 948-5905

Progressive Electric Design LLC  
(251) 292-9458

RCI Electric  
(251) 948-2169

Robinson Electric, LLC  
(251) 747-3189

S R D Electrical Services LLC  
(251) 621-0235

Sasser Electrical Services  
(251) 210-7045

Shipman Contracting & Electrical Services  
(251) 990-8833

Technical Services Inc dba Townsend Services Inc  
(251) 974-2427

Whitney Cadwell Electric  
(251) 990-8921

**ELECTRICAL SUPPLIERS / LIGHTING**

A & W Lighting  
(251) 607-0099

Mathes of Alabama Electrical Supply Co.  
(251) 943-8551

Spring Hill Lighting  
(251) 471-1444

**ELEVATOR**

EDCO Home Elevators  
(251) 990-7469

Panhandle Humbaugh Elevators  
(850) 207-8861

**ENERGY SPECIALIST CONSULTANT**

Happy Home Insulation Inc.  
(251) 438-4814

Island Air Conditioning & Heating, Inc.  
(251) 943-4709

**EQUIPMENT RENTAL / SALES**

NFL Building Center  
(251) 626-2682

**EXCAVATION WORK**

American Asphalt Inc  
(251) 989-8000

Ammons and Blackmon Construction, Inc.  
(251) 626-0656

Gulfside Business Group LLC  
(251) 909-9898

J W Joiner dba Joiner Construction  
(251) 987-2525

James Brothers Excavating Inc.  
(251) 928-3483

Mason Excavating LLC  
(251) 351-1280

Sand & Clay Inc.  
(251) 928-4601

Southern Excavating, LLC  
(251) 988-1230

Steadfast Land Forming  
(662) 571-1379

Steve Mitchell Construction Inc.  
(251) 947-4217

**FENCES / GATES**

Baldwin County Fence Company  
(251) 980-8344

Consolidated Fence Co., LLC  
(251) 626-7052

Micor Inc. dba MDS Construction Co.  
(251) 454-4244

**FINANCIAL SERVICES**

BancorpSouth  
(251) 990-5852

Gruenholz & Associates, P.C.  
(251) 947-1040

New York Life Insurance Company  
(251) 680-6671

Tyndall Federal Credit Union  
(251) 378-1082

Warren Averett LLC  
(850) 444-7274

**FIRE/WATER DAMAGE REPAIR**

Phoenix Restoration Services, Inc.  
(251) 725-1779

Servpro of Baldwin County  
(251) 928-9825

**FIREPLACES**

Coastal Insulation  
(251) 471-3311

Hood’s Architectural Stone (Riviera Stonework)  
(251) 943-1801
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www.ericcraighomes.net
Swift Supply, Inc. (251) 621-5066  Trotter's Concrete Construction, Inc. (251) 971-3288
Volovecky's Masonry LLC. (251) 689-5422  Volovecky's Masonry LLC. (251) 689-5422
WP Construction Inc. (251) 461-9935

FLOOR COVERINGS
American Carpets of Gulf Shores (251) 967-1700  BRW & Sons Construction (251) 987-7693
Bay Flooring & Design Inc. (251) 928-5025  Cooley's Construction (251) 945-3004
Bryan Wood Flooring Inc. (251) 947-4878  Cooper Construction Inc. (251) 947-7090
Coastal Stone Works dba Coastal Stone & Cabinetry (251) 928-3475  Door-N-Gutter Pro. Inc. (251) 666-8313
Fairhope Floor Covering & Interiors (251) 928-8302  Durrence Construction (251) 747-5947
GCDC LLC (251) 921-9144  Efficient Framers (478) 258-0481
Gene's Floor Covering II Inc. (251) 968-6456  EK Stucco LLC (251) 747-9535
Gulf Coast Flooring & Design (251) 605-8811  Eric Jacobson Construction (251) 609-1009
Hood's Architectural Stone (Riviera Stonework) (251) 948-1801  Fusion Soto Construction LLC (251) 895-5800
Jubilee Flooring & Decorating (251) 925-1700  Gary Clark Builder (251) 679-0857
Parnell Carpet Installation (251) 945-5167  Heard Roofing & Construction (251) 943-8620
Pfeffer Floor Covering Inc dba Pfeffer Floors To Go (251) 987-2189  James L. Touchstone (850) 449-9150
Sun Flooring, Inc. (251) 923-1864  LSN Construction (830) 455-3645
Terry Davis Flooring Inc (251) 928-5070  Mesquite Construction Corporation (251) 960-2690
Tropical Woods & Flooring LLC (251) 853-6470  Morales Construction Services Inc. (251) 233-3596
W & W Flooring and Design (251) 970-9244  Nu Image Builders, LLC (251) 490-7126
Wade Distributors (251) 943-4188  Plumb & Square Construction LLC (251) 622-0700
Wall To Wall Interiors Inc. (251) 968-7602  Randy Goins (251) 610-6212

FLOORING INSTALLATION
Bama Commercial Flooring (251) 677-4161  Disaster Smart Consulting Inc. (888) 964-8776
Blair’s Carpet Installation (251) 979-9714  Gulf Coast Home Inspections Inc (251) 610-7312
BRT Flooring Inc. (251) 988-8106  TLC Inspections (251) 685-7000
BRW & Sons Construction (251) 987-7693  Valley Inspections (251) 679-0857
D. E. Wilson Tile & Flooring (251) 767-7454  Mobile Bay Overhead Door, Inc (251) 990-9618
Enterprise Flooring Service Inc (251) 853-5197  Swift Supply, Inc. (251) 621-5066
GCDC LLC (251) 921-9144  W & W Flooring and Design (251) 970-9244
Gulf Coast Flooring & Design (251) 605-8811  WAP, Inc. (251) 981-3242
J & J Flooring - James Cuevas dba (251) 747-8561  Wall To Wall Interiors Inc. (251) 968-7602
James Steadman (251) 209-1662  Roca Construction LLC (251) 298-2990
KWL Construction Inc. (251) 968-4965  Sharp Construction, LLC (251) 747-0627
Lee Hamilton Floor Coverings (251) 402-9073  SMG Builders Inc (251) 200-7224
McCord Flooring LLC (251) 529-4829  Southern Home Framing, LLC (251) 554-9955
Peralta Flooring (251) 978-6899  Sprinkle Construction (251) 375-4194
SetRite Tile & Stone LLC (251) 504-7878  Stump Construction (251) 752-3742
Sudduth Flooring LLC (251) 970-9244  Tommy Blackmon dba Tommy Blackmon Construction Co (251) 828-8550
Thomas an Thomas Flooring LLC (251) 979-7805  W & W Buildings Inc. (251) 981-3242
Tropical Woods & Flooring LLC (251) 853-6470  WAP, Inc. (251) 981-3242
W & W Flooring and Design (251) 970-9244  Wall To Wall Interiors Inc. (251) 968-7602

FORTIFIED EVALUATION SERVICES
Disaster Smart Consulting Inc. (888) 964-8776  GARAGE CABINETS
Gulf Coast Home Inspections Inc (251) 610-7312  Custom Closets by Kenney-Moise, Inc. (251) 344-0202

FURNITURE COMPANY
Wall To Wall Interiors Inc. (251) 968-7602  GARAGE DOORS
Custom Closets by Kenney-Moise, Inc. (251) 344-0202

GARDEN CENTER
Street's Exquisite Plants & Aquatic Gardens (251) 990-9901  GAS - PROPANE
Hall & Associates, LLC (251) 965-7406
### Generators (Home Standby)/Surge Protection
- Baldwin Heating & Air Conditioning: (251) 585-5821
- Bay Aire Inc. Air Conditioning & Heating: (251) 928-8096
- Comfort Solutions Heating & Cooling, Inc: (251) 967-4822
- Holk Electric Inc.: (251) 981-4892
- RCI Electric: (251) 943-2109

### Glass / Beveled / Stained / Mirrors
- Alabama Glass Works Inc.: (251) 974-5778
- Bay Shore Glass LLC: (251) 626-7205
- Bell Stained Glass dba Religious Images: (251) 473-9860
- Central Glass Co. Inc.: (251) 947-7419
- Clear Image Glass Co: (251) 990-3002

### Gutters / Down Spouts / Sheet Metal
- Advanced Metal Systems of Alabama LLC: (251) 979-3409
- Alabama Roofing Supply: (251) 456-5004
- Custom Craftsman: (251) 852-8416
- Door-N-Gutter Pro. Inc.: (251) 696-8313
- Johnson’s Siding: (250) 927-8572
- RJ’s Seamless Gutters Inc.: (251) 948-9031
- Weather Guard Metal Roofing: (205) 533-7322

### Hardwood Flooring Manufacturer & Distributor
- American Carpets of Gulf Shores: (251) 967-1700
- Hardwoods Unlimited, Inc: (251) 937-0888
- W & W Flooring and Design: (251) 970-5244

### Hauling / Transporting
- Brownlee Asphalt Paving Inc.: (251) 980-5219
- Overstreet Trucking: (251) 675-2191

### Home Automation
- Home Logic, LLC dba Audio Indulgence: (251) 696-4663
- Mathes of Alabama Electrical Supply Co.: (251) 948-8551

### Home Inspection
- Ellis Inspection Services Inc.: (251) 943-4696
- G. E. S Electric Co., Inc.: (251) 948-2848
- Gulf Coast Home Inspections Inc: (251) 610-7312
- Hadley Termite & Pest Control Inc.: (251) 961-7109

### Home Theater / Sound Systems
- Green Electric: (251) 968-7349
- Home Logic, LLC dba Audio Indulgence: (251) 696-4663
- Sasser Electrical Services: (251) 210-7945

### Human Resource
- Coastal HR Inc: (251) 478-7444

### Hurricane Protection Systems
- EcoView Windows: (251) 621-8787

### Insulation Contractors
- Ben Murphy Company Inc.: (251) 943-7144
- Coastal Insulation: (251) 473-8311
- Coastline Services LLC: (251) 971-6111
- East Bay Mechanical Insulation Inc: (251) 698-4079
- Energy Control Insulation Inc.: (251) 443-8003
- Happy Home Insulation Inc.: (251) 458-4814
- KARD Inc dba Roberts Air Conditioning: (251) 968-7060
- Profoam of South Alabama Inc.: (251) 928-8680

### Insulation Suppliers
- Interior Exterior Building Supply: (251) 666-5464
- Marjam Supply: (251) 338-7050
- Profoam of South Alabama Inc.: (251) 928-8680
- Swift Supply, Inc.: (251) 621-5066

### Insulation Inspections
- Disaster Smart Consulting Inc.: (888) 964-8776

### Internet - Web Design
- Building Applications LLC: (256) 527-2991

### Land Developer
- Don Gardner Construction: (251) 649-4068
- Southern Heritage Builders: (251) 367-7777
- The Knight Company: (703) 388-9984
- Truland Homes LLC: (251) 621-9850

### Landscaping
- Childress Landscaping: (251) 978-0726
- Curtis Landscape Inc.: (251) 292-5466
- Fallner Landscape Inc.: (251) 990-6222
<table>
<thead>
<tr>
<th>Business Name</th>
<th>Phone Number</th>
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<tbody>
<tr>
<td>Father Nature Landscapes of Mobile Bay, Inc.</td>
<td>(251) 767-2009</td>
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<tr>
<td>Garden Design Solutions Inc</td>
<td>(251) 929-0702</td>
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<td>Green Nurseries &amp; Landscape Design Inc.</td>
<td>(251) 928-8469</td>
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<td>Gulf Coast Landscape Supply LLC</td>
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<td>Haber Sod Farms LLC</td>
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<td>Hoffren Landscape &amp; Maintenance</td>
<td>(251) 928-4150</td>
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<td>Jim Rillo Landscaping Co.</td>
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<td>La Fuerza</td>
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<td>Lindsey Landscaping LLC</td>
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<td>Live Action Landscape, LLC</td>
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<td>Outdoor Expression</td>
<td>(251) 378-1293</td>
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<td>Rose’s Tree Service</td>
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<td>Scottland Yards Inc</td>
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<td>Southern Maintenance Landscaping &amp; Irrigation</td>
<td>(251) 987-5120</td>
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<td>Street’s Exquisite Plants &amp; Aquatic Gardens</td>
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<td>Superior Plus Landscape, Inc.</td>
<td>(251) 550-6422</td>
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<td>The Landscape Company LLC</td>
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<td>LOT CLEARING</td>
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<td>Chris Francis Tree Care</td>
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<td>Coastal Brush Cutting LLC</td>
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<td>J W Joiner dba Joiner Construction</td>
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<td>MARBLE/CULTURED MARBLE/CULTURED STONE/GRANITE</td>
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<td>Richard Herter dba Ultimate Stone</td>
<td>(251) 345-6450</td>
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<td>Triton Stone Group of Mobile</td>
<td>(251) 752-1828</td>
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<td>MASONRY CONTRACTORS</td>
<td>(251) 895-5800</td>
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<td>AFA Construction, LLC</td>
<td>(251) 210-4249</td>
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<td>American Laid Masonry</td>
<td>(251) 455-2013</td>
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<td>Bricks &amp; Blocks to Lay Inc.</td>
<td>(251) 988-8159</td>
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<td>(251) 948-6461</td>
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<td>David Wilson Masonry, Inc</td>
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<td>Diamond Masonry, LLC</td>
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<td>James Childers Concrete Inc.</td>
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<td>John Muffley</td>
<td>(251) 554-2592</td>
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<td>La Fuerza</td>
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<td>Price Masonry, LLC</td>
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<td>Quality Stucco &amp; Plastering Inc.</td>
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<td>W J Van Arsdale Inc</td>
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<td>Wright’s Masonry</td>
<td>(251) 604-1365</td>
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<td>METAL STUD FRAMING</td>
<td>(251) 943-7144</td>
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<td>Ben Murphy Company Inc</td>
<td>(251) 969-5494</td>
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<td>Interior Exterior Building Supply</td>
<td>(251) 338-7050</td>
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<td>Marjam Supply</td>
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<td>S &amp; H Contracting, LLC</td>
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<td>METAL/PORTABLE BUILDINGS</td>
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<tr>
<td>Denk’s Metal Erectors, Inc</td>
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<td>Metal Roofing Center &amp; Supply, LLC</td>
<td>(251) 970-0616</td>
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<td>Rapid Roof Repair</td>
<td>(251) 979-6807</td>
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<td>MOLD REMEDIATION/STRUCTURAL DRYING</td>
<td>(850) 777-9955</td>
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<td>Servpro of Baldwin County</td>
<td>(251) 928-9625</td>
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<td>MORTGAGE COMPANIES</td>
<td>(251) 928-2240</td>
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<tr>
<td>Bay Mortgage Corp.</td>
<td>(251) 607-5752</td>
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<td>Bryant Bank</td>
<td>(251) 928-7482</td>
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<td>Hancock Bank</td>
<td>(877) 437-6267</td>
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<td>Regions Mortgage</td>
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Fairhope Iron Works LLC (251) 689-3900

OUTDOOR KITCHEN/BATH
Blue Haven Pools (251) 633-7946

PAINT / WALL COVERINGS
E & J Drywall Inc. (251) 942-5181
Sherwin Williams (251) 747-7664

PAINTING CONTRACTOR
1st Choice Builders Inc. (770) 815-0889
A & C Painting (251) 752-3346
A & R Painting (251) 609-5575
Affordable Paint and Power Wash (251) 626-7577
R & B Painting & Construction Inc. (251) 504-7118
Benedict Paint & Wallcovering Inc. (251) 928-9839
Bozenan Properties LLC (251) 925-1111
BRW & Sons Construction (251) 937-7893
C. Scriba Painting (251) 367-0823
CertaPro Painters of Mobile & Baldwin Counties (251) 288-5008
Childress Const. (251) 716-0887
Coastal Painters Inc (251) 626-5222
Comalander Construction LLC (251) 209-2771
D & V Painting Solutions Inc. (361) 225-6546
Day’s Home Improvement (251) 279-7145
Donnelly Design Painting (251) 802-3366
Ed Wade Painting LLC (251) 504-6807
Foster Contracting (251) 342-5997
G.A. Campbell Painting (251) 747-2545
Greg Hobbs Painting (251) 569-0861
Heard Roofing & Construction (251) 943-6800
Henry Nall Paint Contractor (251) 402-0819
Isa Painting & Remodeling (251) 609-3753
Island Professional Painting (251) 504-9279
J D Adams Contracting (251) 292-8855
Joe Coreno Painting (251) 598-3772
John Swafford Painting Inc. (251) 747-4344
Jones Coastline Service (251) 979-5213
Karl F. Parnell dba Quality Painting and Repairs (251) 970-2414
KWs Painting, LLC (850) 341-1016
La Fuerza (251) 554-2592
Lee Dumas Painting (251) 454-6918
Mario’s Bay Painters (251) 943-1838
Meza Brothers, Jose Meza dba (251) 208-0479
Nash Painting (251) 626-9272
Natro Refinishing Inc. (256) 928-1869
Nu Image Builders, LLC (251) 269-7126
Parker Painting (251) 716-1235
Patrick S. Davidson dba PD Painting Contracting (251) 943-7428
Point Clear Coatings LLC (251) 554-9495
Prestigious Painting, Inc. (251) 377-7001
Purpose Driven Painting LLC (251) 928-8284
Quality Contractors & Son LLC (251) 747-1128
Sundi Freil dba Tada (251) 618-7112
Shane Farmer Painting Co. (251) 654-5192
Shipman Contracting & Electrical Services (251) 990-8363
Solid Woodwork LLC (251) 976-1736
South Alabama Property Services Inc. (251) 379-0862
Southern Painting & General Repair LLC (251) 937-3161
Superior Painting Service, LLC (251) 747-2124
Taylor Painting (251) 597-7486
Thompson Carpentry & Maintenance (251) 533-0658

PEST CONTROL/ TERMITE CONTROL
Hadley Termite & Pest Control Inc. (251) 961-7109
Household Enterprises Inc. (251) 949-7874
Knockout Pest & Termite, LLC (251) 989-9276
Wayne’s Environmental Services, Inc (251) 706-5090

PIERS / BULKHEADS
Doug Ware & Company LLC (251) 928-6698

PLUMBING CONTRACTORS
24/7 All Services LLC (251) 981-4001
A to Z Services LLC (251) 970-2889
Affordable Sewer & Drain, Inc. (251) 990-5241
Allens Services Inc. (251) 629-2545
Boster Plumbing Inc. (251) 456-8000
DA Water Werks, Inc (251) 966-6425
George Hinoe Plumbing (251) 370-1631
Jubilee Contracting dba Jubilee Plumbing (251) 288-1000
Mac Plumbing Inc. (251) 979-2847
Manley Plumbing Co. Inc (251) 479-7311
McGregor Plumbing (251) 940-6300
McKenzie Plumbing LLC (251) 981-7656
Wagner Plumbing Inc. (251) 928-8784

PLUMBING SUPPLIERS
Triton Stone Group of Mobile (251) 345-6460

POOL CONSTRUCTION
Blue Haven Pools (251) 683-7946
Ken Hinoe dba K H Pool Service (251) 970-8325
Splash Pools & Spas, LLC (251) 626-9846

POOL ENCLOSURES
Blue Haven Pools (251) 683-7946
PORTABLE TOILETS
A & M Portables Inc.  (251) 605-2289
Easy-Haul Inc  (251) 929-2133

POWER WASHING
Affordable Paint and Power Wash  (251) 626-7257
HeO Solutions  (251) 747-4016
Jones Coastline Service  (251) 978-9213
Patrick S. Davidson dba PD Paint Contracting  (251) 943-7428

PRINTERS
Duplicators Printing & Copy Center, LLC  (251) 626-4004
Gulf Coast Newspapers  (251) 928-2321
Nall Printing  (251) 928-1139

PROPERTY MANAGEMENT
Barnhill Properties  (251) 802-2665
Coldwell Banker Reehl Properties Inc.  (251) 980-0022

REAL ESTATE BROKERS / AGENTS
Ashurst & Niemeyer LLC  (251) 928-9265
Bellator Real Estate & Development, Inc.  (251) 753-8322
Bellator Real Estate & Development, Inc.  (251) 928-0031
Coldwell Banker Reehl Properties Inc.  (251) 980-0922
Fairhope Realty Group LLC  (251) 990-8838
Feller Williams Realty Alabama Gulf Coast  (251) 517-8134
LAK at Romar LLC  (251) 968-6869
Prudential Nichols Real Estate  (251) 626-2030
REMAX By The Bay  (251) 621-2588
Roberts Brothers Inc.  (251) 344-9220
Frostholm Construction LLC  (251) 463-7355
GMR Enterprises Inc.dba Reliable Services Unlimited  (251) 968-5507
H.C. Pitman  (251) 454-7509
Hammond Construction LLC  (251) 408-2777
Harvill, Inc  (251) 629-8038
HARZO, Inc  (251) 971-2624
Hill’s Contracting LLC  (251) 604-2574
Hutchinson Homes Inc.  (251) 206-5646
J.L. Loper Construction Co. Inc.  (251) 980-1902
John Bowman Construction  (251) 752-0855
Kelly Builders, Inc  (251) 990-3801
Legend Timber Construction & Remodeling  (251) 655-6303
LLCH, Inc  (251) 981-5773
McDaniel Builders Inc.  (251) 980-3808
McLeod Construction  (251) 928-6575
MDH Construction Services Inc.  (251) 379-4043
Michael Hudson dba Hudson Home Builders  (251) 752-1339
Mike Kerr Construction LLC  (251) 291-8488
New Era Construction Inc.  (251) 948-4245
Phillip Vlahos Homes  (251) 381-3383
Pichering Building and Renovations, LLC  (251) 603-9910
R.C.I., Inc.  (251) 610-9242
Reylen Construction LLC  (251) 288-7811
Richard Smith Custom Homes, LLC  (251) 947-3153
Reach Builders Inc  (251) 295-9906
Rob Littleton Construction Co. LLC  (251) 229-8058
Robers Corporation  (251) 928-6081
Roberson General Contractors, LLC  (251) 213-7040
Scott Norman LLC  (251) 370-8109
Site Solutions, LLC  (251) 583-0871
Sledges Custom Building, Inc.  (251) 241-2670
Snow’s Building & Remodeling  (251) 944-2517
South Baldwin Custom Homes Inc.  (251) 540-7165
Southern ECO Builders, LLC  (251) 792-1682
Spanish Fort Land Development LLC  (251) 979-0079
Spanish Fort Painting & Construction LLC  (251) 826-8273
Steve Jones Contractor  (251) 209-0383
Suarez Building Inc.  (251) 387-0594
Suarez Building Company Inc.  (251) 837-0594
Suarez Building Inc.  (251) 961-7120
Thomas Moore Construction, LLC  (251) 622-5190
Tomsmaire Construction Corporation  (251) 928-1655
Wallar Builders LLC  (251) 510-0647
Zehntner Inc.  (251) 949-6443

REFRIGERATION
A & A Refrigeration & Food Svc Equip Co Inc  (251) 970-9265
American Air Solutions, Inc.  (251) 943-6292

REMODELS
Ammons Construction  (251) 942-6092
Barlow Contractors, Inc  (251) 922-9140
Bay Area Home Improvement, LLC  (251) 928-4759
Bill Purvis Contractor Inc.  (251) 626-3616
Blume Construction  (251) 974-5486
Capital Builders, LLC  (251) 988-1460
CMC Contracting Services LLC  (251) 887-5074
Construction Concepts, LLC  (251) 979-0431
David Stapleton Builders, Inc.  (251) 921-1719
Dearborn Construction Inc.  (251) 424-2017
Dennis E. Campbell Construction, Inc.  (251) 980-0773
Don Gardner Construction  (251) 949-4968
E.L. Love Construction, Inc.  (251) 961-1120
Earl Buchanan Construction Corporation  (251) 955-2879
Eastern Shore Contracting Mgt, Inc.  (251) 604-3005
Eddie Youngblood Builders Inc.  (251) 209-9096
Eric Craig Homes Inc.  (251) 747-5465

RENOVATION
24/7 All Services LLC  (251) 981-0001
Barry Wiseman Contracting, LLC  (251) 823-3854
Day’s Home Improvement  (251) 279-7145
Heard Roofing & Construction  (251) 943-8620
Larry Whitaker  (251) 943-3688
Oscar Remodel  (251) 716-2392
Rob’s Construction  (251) 981-9357
Adams Homes...

For over 20 years, the designers and builders at Adams Homes have perfected the craft of creating quality homes. Using the best materials and employing experienced professionals, we are striving to deliver value to the home buyer.

Whether you are a first time homebuyer or an “empty nester”, it is our desire to help you have the home of your dreams. We are committed to building communities that exceed the expectations of today’s homebuyers.

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- Lakeland Estates 251.964.2161
- Lakeland 251.964.2161
- Woodland Trace 251.625.1150
- Huntington Woods 251.990.6197
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- Magnolia Place 251.943.6826
- Southampton 251.943.7424
- Ashford Park 251.943.6064
- Woodmont 251.943.6826
- Iberville Square 251.943.1067
- Parish Lakes 251.943.1067

www.AdamsHomes.com 251.625.0601
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**RESIDENTIAL BUILDER**

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<td>Mike Henrision Construction, LLC</td>
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<td>Mike McCurley &amp; Assoc. Inc.</td>
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<td>Paracel Custom Home Builders Inc.</td>
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<td>Randy Crocker Home Builder</td>
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<td>Roberson General Contractors, LLC</td>
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<td>S. A. Lucidic, Builder LLC</td>
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<td>Snow's Building &amp; Remodeling</td>
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<td>Southern Heritage Builders</td>
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<td>Steve Jones Contractor</td>
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<td>Stuart Contracting Company Inc.</td>
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<td>Taupola &amp; Co. Inc.</td>
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<td>Valero, LLC</td>
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<td>Wachter &amp; Company Inc.</td>
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<td>Waller Builders LLC</td>
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**RESIDENTIAL CUSTOM HOME BUILDER**

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<tr>
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<tr>
<td>Achee Builders, Inc.</td>
<td>(251) 928-1960</td>
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<td>Barloy Contractors, Inc</td>
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### ROOF COATINGS
- Energy Control Insulation Inc. (251) 448-8003

### ROOFING CONTRACTORS
- 1st Choice Builders Inc. (770) 815-9609
- Blackard Roofing, Inc. (251) 454-1354
- Elite Roofing LLC (251) 947-9230
- F & H General Contracting (251) 751-0867
- Foster Contracting (251) 342-5997
- Hand Quality Roofs LLC (251) 802-6066
- Heard Roofing & Construction (251) 689-5090
- J A Roofing LLC (251) 947-3230
- John Stacey Roofing, LLC (251) 577-6491
- Mark Hudgins dba AMG Insulation & Repair (251) 504-7899
- Perez Roofing, LLC (251) 259-8631
- Rapid Roof Repair (251) 979-0616
- Read Roofing and Contracting (251) 605-3770
- Roca Construction LLC (251) 928-3065
- Roof Doctor of Alabama Inc. (251) 943-8682
- Ruiz Roofing & Construction (950) 902-1392
- S & H Contracting, LLC (251) 943-6807
- Shane P. Wells dba S & P Renovations (251) 283-5360
- Southern Painting & General Repair LLC (251) 987-3161
- Urschel Steve Allen dba USA Roofing & Construction (251) 504-9966

### ROOFING MATERIALS / SKYLIGHTS
- Alabama Roofing Supply (251) 456-5204
- Interior Exterior Building Supply (251) 666-5464
- Metal Roofing Center & Supply, LLC (251) 970-3320
- Riley-Stuart Supply Co. (251) 471-4961
- Roofers Mart Southeast (251) 378-9670
- Weather Guard Metal Roofing (250) 333-7322

### SAFETY HEALTH ENVIRONMENTAL
- Duct Doctor USA of South Alabama (800) 955-1275
- Safety Plus Inc. (251) 661-7660

### SCREEN ENCLOSURES
- Advanced Metal Systems of Alabama LLC (251) 979-3493
- B and R Construction & Siding LLC (251) 379-1792
- Central Glass Co. Inc. (251) 947-7419
- Custom Craftsman (251) 952-8416
- Door-N-Gutter Pro. Inc. (251) 666-8313
- Island Enclosures & Improvements LLC (251) 968-9777
- Johnson's Siding (850) 327-4872
- Poston Siding (251) 424-3826
- Third Coast Construction Inc. (251) 259-3085

### SEPTIC TANK INSTALLATION
- B & M Septic Tank Service, LLC (251) 580-4227

### SEWER SERVICES
- Baldwin County Sewer Service, LLC (251) 971-1516
- Daphne Utilities (251) 585-5880
- Manley Plumbing Co. Inc. (251) 479-7311

### SHOWER DOORS / ENCLOSURES
- Alabama Glass Works Inc. (251) 974-5778
- Central Glass Co. Inc. (251) 947-7419
- Clear Image Glass Co (251) 990-3002
- Glass Doctor of Baldwin County (251) 725-5515

### SHUTTERS/BLINDS
- A to Z Services LLC (251) 970-2869
- Beds & Blinds Inc. (251) 621-2006
- Capital Building Products, LLC (251) 621-0515
- Custom Shutter Company LLC (251) 990-4955
- Island Enclosures & Improvements LLC (251) 968-9777

### SIDING CONTRACTOR
- Custom Craftsman (251) 952-8416
- Eastern Shore Construction LLC (251) 802-2237

### SIDING SUPPLIER
- Nichia Fiber Cement (334) 372-2181

### SITE PREPARATION
- Ammons and Blackmon Construction, Inc. (251) 626-6056
- Benny Darby Construction Company, Inc. (251) 964-5976
- Childress Sitework, Inc. (251) 971-6251
- James Brothers Excavating Inc. (251) 626-3483
- Strickland Construction Co. Inc. (251) 943-4131
- WP Construction Inc. (251) 461-9935

### SOLAR CONTRACTOR
- Acme International Services Inc. (251) 981-8441

### SPECIALTY CONSTRUCTION PRODUCTS
- RJ's Seamless Gutters Inc. (251) 948-8031

### SPRINKLER SYSTEMS
- Falkner Landscape Inc. (251) 990-6222
- Scottland Yards Inc (251) 987-1859
- Southern Maintenance Landscaping & Irrigation (251) 987-5120

### STAIRS
- Capital Building Products, LLC (251) 621-0515

### STEEL FABRICATION
- Marine Fabrication (251) 928-1234

### STONE INSTALLATION
- Bay City Tile & Stone (251) 608-2478
- Blue Haven Pools (251) 633-7946
- Bricks Are Us (251) 949-6461
- E.B. Masonry, LLC (251) 752-1828
- L.A. Stone & Tile (251) 214-7923
- Nero Masonry, Inc. (251) 928-0743
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<th>Category</th>
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<td>SetRite Tile &amp; Stone LLC</td>
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<td>Simmons Stone</td>
<td>(251) 504-4249</td>
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<td>Triton Stone Group of Mobile</td>
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<td>Wesley Freeland Masonry</td>
<td>(251) 292-4352</td>
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<td>Patchwork Plus</td>
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<td>Southeastern Specialties Inc.</td>
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<td>Subdivider of Land</td>
<td>Ammons and Blackmon Construction, Inc.</td>
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<td>Polysurveying and Engineering</td>
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<td>Title Companies</td>
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<td>Paulus National Closing Services, Inc. (PNCS, Inc)</td>
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<td>Trade Association</td>
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<td>Habitat for Humanity of Baldwin County</td>
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<td>Tree Service</td>
<td>Chris Francis Tree Care</td>
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<td>Billy Minges dba Fountainhead</td>
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<td>BRW &amp; Sons Construction</td>
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<td>Childress Const.</td>
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<td>Gary Clark Builder</td>
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<td>Gulf Dreams Inc.</td>
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<td>Parker Diversified Holdings LLC</td>
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<td>R. S. Kelley Construction</td>
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<td>Vinyl Siding &amp; Installation</td>
<td>All South Vinyl Siding, Inc.</td>
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<td>Johnson’s Siding</td>
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<td>2-10 Home Buyers Warranty</td>
<td>(965) 249-1948</td>
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<td>Big Red Container Inc dba Eastern Shore Ag</td>
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<td>McRaney Investments LLC dba Big Red Container</td>
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<td>Water Well Contractor</td>
<td>Alpin Pump Service Inc</td>
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<td>Karl F. Parnell dba Quality Painting and Repairs</td>
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<td>Meza Brothers, Jose Meza dba</td>
<td>(251) 209-0479</td>
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<td>Wheelchair Lifts</td>
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The Baldwin County Home Builders Association is a building industry trade association that represents 19,600 members and employees locally. The association serves its members by promoting the home building and construction trade industry; monitoring legislative/regulatory issues; providing educational and networking opportunities.

BCHBA's goal is to provide and expand the opportunity for all consumers to have safe, decent and affordable housing. It serves its members in many ways, keeping them informed of critical issues facing the industry and providing educational opportunities.

BCHBA was chartered in 1973. Membership in the local association automatically enrolls members in the Home Builders Association of Alabama, membership of approximately 9,000, and the National Association of Home Builders, with a membership of 235,000. Members include builders, remodelers, craftsmen, developers, suppliers, manufacturers, architects, engineers, real estate brokers, lenders, attorneys and other industry professionals.

When you're building or remodeling, it's important to go with a pro. Professionals are licensed, know what they are doing, and know how to work with you to get the job done. Licensed professionals also have appropriate insurance coverage, are familiar with building codes and restrictions, and give you expert advice about your particular project. To find your pro, visit www.BCHBA.com.

Homes for our Heroes

More and more wounded soldiers are returning home every day. A home is the simplest, yet most essential item in their lives. It is a comfort and a safe haven at the end of a long day, and a place to call their own that gives them independence. We owe it to our wounded veterans to assist in providing them basic needs so that they can focus on rebuilding their lives.

Our goal is to provide a local wounded veteran with a specially adapted home to call his or her own. We have established a 501(c) (5) in order to encourage participation from our members and the community. Contact the Baldwin County Home Builders Association if you would like to support and participate in this worthy project.
Upcoming Events

- Spring Tour of Homes 2015
  April 25-26
- Parade of Homes 2015
  Sept. 26-27 and Oct. 3-4
- Home & Product Show 2016
  February 13-14, 2016

Recent Events

- Fishing for Care House
- Parade of Homes
- Scholarships
- Christmas Care House
- Home & Product Showcase
- Golf Tournament

For more information visit www.BCHBA.com!
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150 YEAR OLD NEIGHBORS

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NESTLED AMONG THE OAKS.

A LIFE CONNECTED

BATTLES TRACE
AT THE COLONY

SITE OF SEPTEMBER 2015 SHOWCASE HOME
BCHBA Parade of Homes

Fairhope, AL  36532  251-990-9951
Helping Build Communities Throughout the Southeast for Over 125 Years.

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NMLS# 413299

Brenda G. Schmucker
Phone: (251) 929-2870
NMLS# 594826

Terry R. Gibson
Phone: (251) 639-3165
NMLS# 594907

Lisa Gray Hartley
Phone: (251) 929-2888
NMLS# 214700

Brenda McLaughlin
Phone: (251) 438-6220
NMLS# 995260

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NMLS# 214700

Brenda G. Schmucker
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Mortgage Origination Team

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NMLS# 594907

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Lisa Gray Hartley
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Construction Lending Team

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NMLS# 708659

Chris Conken
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NMLS# 490485

Susan Bankester
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NMLS# 438175

Lee Mitchell
Phone: (251) 338-6505
NMLS# 546706

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