

THE PLUMBLINE

A BIMONTHLY PUBLICATION OF THE BALDWIN COUNTY HOME BUILDERS ASSOCIATION

Home Builders Association



Baldwin County Home Builders Association



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PHOTOS FROM THE 2025 FALL GOLF TOURNAMENT

THE 2025 BCHBA MARKETING GUIDE

PHOTOS FROM THE 2025 PARADE OF HOMES STREET PARTY

NOVEMBER/DECEMBER 2025

2025

Board of Directors and Officers

Cameron Reehl	President
Nick Klarman	1st Vice President
Jeff Frostholt	2nd VP/Treasurer
Robert Brown	3rd VP/Secretary
William Hays	Past President

Local Directors

Brian Armstrong	Mike Milton
Chris Bumpers	Ben Murphy
Stephanie Hale	Sonny Radcliff
Joe Hocklander	Cain Roberds
Rick Howze	Jim Smith

State Directors

Robert Brown	Chris Farlow	Nancy Martiniere
Eric Craig	William Hays	Cameron Reehl

National Delegates

Alex Cary	Nancy Martiniere	Cliff Pitman, Life
Chris Farlow	Lee Mitchell	Patrick Waller, Life

Senior Life Delegate

George Roberds

Associate Council Chair

Debbie Crain

Executive Vice President

Marsha Jordan

Accounting/Membership

Sarah Kettinger

Communications/Publications

Brett Foster

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On the cover:
The staff of Fulcrum Residential, builders of the 2025 Parade of Homes Showcase Home, cut the ribbon at the Street Party. See photos on page 6 or on our Facebook page



2026 HBAA EVENTS

Calendar

FEB. 10-11	HBAA Winter Meeting - Montgomery
APR. 10	Alabama Remodeling Excellence Awards Banquet - Prattville
JULY 16-18	HBAA Summer Meeting - Destin, FL
OCT. 8	32nd Annual Foundation Golf Classic-Prattville
NOV. 5-7	HBAA Annual Convention - Destin, FL

Like Us On
FACEBOOK



Baldwin County Home Builders Association

916 Plantation Blvd.
Fairhope, AL 36532
251.928.9927
www.bchba.com



EZ Online Reporting
Flexible Policy Options
Competitive Rates

helmut@hbaezbuild.com



Photos from October 17, 2025

2025 FALL GOLF TOURNAMENT

AT ROCK CREEK GOLF COURSE IN FAIRHOPE

See more pictures by visiting our Facebook page.



Longest Drive - Thomas Jackson



3rd Place Net - Southern Flooring & Decor LLC



2nd Place Net - SRS Building Products



3rd Place Gross - Cooper Fence



2nd Place Gross - FINIR



1st Place Gross - Heritage Homes



Closest to the Pin - Wes Waycaster



THANK YOU TO OUR SPONSORS

Fall Golf Classic

<p>TITLE SPONSOR SOUTHERN FLOORING & DECOR LLC</p> <p>CORPORATE SPONSORS ARROW EXTERMINATORS BEDS AND BLINDS BLUE WATER LUMBER BYRD CUSTOM HOME BUILDERS INC. COOPER FENCE DOOR-N-GUTTER PRO, INC.</p> <p>LUNCH SPONSORS HBA BUILDERS RISK PROGRAM FOUNTAIN CONSTRUCTION & CABINETRY</p>	<p>BLOODY MARY BAR STAYCATION CREATION</p> <p>BEVERAGE CART SPONSORS COASTAL STONE AND CABINETRY THE STONE GALLERY LLC</p> <p>HOSPITALITY TENTS CENTURY BANK METALARCH SHERWIN-WILLIAMS SWIFT SUPPLY TOOL EXPO CONSTRUCTION SUPPLIES</p> <p>AWARD SPONSOR HOTWIRE COMMUNICATIONS</p>	<p>TEE SPONSOR A-1 INSULATING COMPANY BANKPLUS BLOOMIN' BLINDS OF BALDWIN COUNTY BIG RED CONTAINERS FOUNTAIN CONSTRUCTION & CABINETRY FROSTHOLM CONSTRUCTION LLC FULCRUM RESIDENTIAL PREMIER CABINETS LLC TIDEWATER INSURANCE</p> <p>TOWEL SPONSOR FINIR</p>
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Photos from September 25, 2025

SEPTEMBER GENERAL MEMBERSHIP MEETING

AT COMMUNITY BANK IN GULF SHORES



See more pictures by visiting our Facebook page.



Photos from October 23, 2025

OCTOBER GENERAL MEMBERSHIP MEETING

AT BANKPLUS IN FAIRHOPE

See more pictures by visiting our Facebook page.

BankPlus



ROOF TRUSSES
FLOOR TRUSSES
EZWALL®

A-1 INDUSTRIES

BUILDING A 100 YEAR COMPANY

A1INDUSTRIES.COM

Build smarter, build faster,
Build with confidence.

EZWALL®

INNOVATIVE FRAMING SOLUTION™

Using Technology to Change
the Way America Builds Homes™



BAINBRIDGE, GEORGIA
229.442.6500

FORT PIERCE, FLORIDA
772.409.1010



Speed.
Efficiency.
Cost Savings.

Photos from November 4, 2025

2025 PARADE OF HOMES STREET PARTY

AT FULCRUM RESIDENTIAL IN DAPHNE

See more pictures by visiting our Facebook page.





Thank You to our **2025 Parade of Homes Sponsors**

Showcase Home and Street Party

Gold Sponsors



Silver Sponsors



2026 BCHBA SLATE

**THE FOLLOWING IS THE PROPOSED SLATE
OF OFFICERS AND DIRECTORS FOR 2026**

NICK KLARMAN - President

JEFF FROSTHOLM - 1st VP

ROBERT BROWN - 2nd VP/Treasurer

ERIC CRAIG - 3rd VP/Secretary

CAMERON REEHL - Past President

STATE DIRECTORS

Robert Brown

Eric Craig

Chris Farlow

Cameron Reehl

Nancy Martiniere

William Hays

LOCAL DIRECTORS

Brian Armstrong

Chris Bumpers

Stephanie Hale

Joe Hocklander

Rick Howze

Mike Milton

Ben Murphy

Sonny Radcliff

Cain Roberds

Jim Smith

NATIONAL DELEGATES

Alex Cary

Eric Craig

Chris Farlow

Lee Mitchell

Cliff Pitman, Life

Patrick Waller, Life

SENIOR LIFE DELEGATES

George Roberds

ASSOCIATE COUNCIL CHAIR

Nancy Martiniere



ASSOCIATE COUNCIL

ASSOCIATE COUNCIL MEETINGS

THURSDAY, NOVEMBER 13

Noon at BCHBA Office

916 plantation Blvd. in Fairhope

Open to all BCHBA Associate members



YOUNG PROFESSIONALS SOCIAL

THURSDAY, NOVEMBER 13

5:30pm at Fairhope Brewing Company in Fairhope

914 Nichols Ave.

Open to all BCHBA Members 45 and younger



PWB MEETING

TUESDAY, NOVEMBER 18

Noon at the BCHBA Office

916 Plantation Blvd.

Open to all PWB and prospective members

PWB ORNAMENT EXCHANGE

TUESDAY, DECEMBER 9

Details TBA

This group is open to all BCHBA women members. You must be a builder, associate or affiliate member to join. Dues for PWB Council membership are \$75 per year.



The program has been serving Alabama HBA Builders for over 12 years.

Options for reporting include Single Shot Policies, Reporting Policies (Annual or Monthly options) and our exclusive **Modified Blanket Policy**.

Our Reporting policies are all website-based reporting-**Ease of use**, pay online, print your own EPI certificate, easy extensions, deductibles are per occurrence per policy reported starts.

The program carrier is **Axis Insurance Company**. They are **AM Best Rated A (Excellent)** with a Financial Strength category rating of **XV (\$2 Billion or Greater in Assets)**.



Contact us for more information:

Helmut Mundt – Program Administrator

Email: helmut@hbabuildersrisk.com

Phone/Text me @ (985) 789-7635

Check out our website-premium calculator.

hbabuildersrisk.com

2025 CHRISTMAS OPEN HOUSE

JOIN US

Thursday, December 4, 2025

Celebrate the Holiday Season - 5:30pm-7:30pm

Awards and Installation of Officers - 6:30pm

Oak Hollow Farm

14210 Greeno Rd., Fairhope, Alabama

2026 BCHBA SCHOLARSHIPS

Last year the BCHBA awarded \$7,000 in annual scholarships to deserving local students pursuing careers in the home building industry. Qualifying students must be enrolled in construction related studies at a technical school or college. If you know a prospective candidate, please feel free to download the 2026 Scholarship Application on the BCHBA website. Deadline March 15, 2026.



PLACE YOUR AD WHERE IT MATTERS MOST!

ADVERTISING SPACE IN THE 2026 BCHBA MEMBERSHIP DIRECTORY IS NOW AVAILABLE!



**Existing ads
get first choice
of ad placement
until Monday,
September 22**

The BCHBA Membership Directory is an essential tool for our members. It is an opportunity to get an entire year's advertising to our members and an opportunity to make your company stand out from the competition by advertising and enhancing your company's listing.

Establish an image: When it comes to advertising and promoting your business, image counts. Be seen in the right places at the right time by the right people.

Value: Grab this opportunity to build relationships with existing and prospective clients and grow your business.

Longevity: Your ad will be placed in this invaluable resource offering year-round exposure, referred to time-and-time-again.

Premium Ad Spots	Color
Back Cover	\$700
Inside Front/Back Cover	\$650
Facing Page to Inside Covers	\$600
Full Tab Page	\$500
1/2 Tab Page	\$400
Additional Ad Spots	Color
Full Page	\$450
1/2 Page	\$350
1/4 Page	\$250

Ad Deadline:
Monday, December 1, 2025

Space Reservation Form

Please fill out the information below and include the ad size from the table at the bottom.

Company: _____

Contact: _____

Phone: _____

Email: _____

Ad size: _____

Please return completed form to
sarah@bchba.com or
brett@bchba.com
or call (251) 928-9927

Ad Sizes

<div>Full Page 4.75" w x 7.5" h</div>	<div>Half Page 4.75" w x 3.5" h</div>	<div>Quarter Page V 2.5" w x 3.5" h</div> <div>Quarter Page H 4.75" w x 1.75" h</div>
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The following information will appear in directory.

You must fill out & return this form to 916 Plantation Blvd., Fairhope, AL 36532 or email to sarah@bchba.com to be listed correctly in the Directory.

This is a FREE Listing under Builders, Associates or Affiliates Section of Directory!

Company Name _____
Designated Representative _____
Address _____
City/State/Zip _____
Phone # _____ Fax # _____
E-Mail Address _____ Website _____

★ Please put a checkmark next to the correct categories for Buyers Guide ★

ASSOCIATES

☐ Accountants
☐ Acoustic Ceilings
☐ Advertising
☐ Aging in Place
☐ Air Conditioning / Heating Contractor
☐ Alarm Systems / Security
☐ Appliances
☐ Appraisers
☐ Architects / Designers / Engineers
☐ Asphalt
☐ Attorneys
☐ Automobile / Truck Sales
☐ Awning Installation
☐ Banks
☐ Bathtub Repair
☐ Blueprints
☐ Brick / Masonry Suppliers
☐ Brick Cleaner
☐ Building Materials / Lumber
☐ Cabinets / Millwork
☐ Cable TV/Satellite
☐ Carpentry Contractors
☐ Ceiling
☐ Catering/Restaurant
☐ Cellular Communications
☐ Ceramic Tile / Dist./ Installation
☐ Cleaning Services
☐ Closet Shelving
☐ Concrete / Aggregate Products
☐ Concrete Design
☐ Concrete/Asphalt Striping
☐ Concrete Pavers
☐ Construction Clean Up
☐ Copper Products
☐ Countertops-Solid Surface/Granite/Corian
☐ Crane Work
☐ Custom Hardwood Flooring Manufacturer
☐ Custom Millwork
☐ Decks
☐ Decorative Concrete
☐ Decorative Custom Boulders
☐ Decorative Painting
☐ Decorators
☐ Demolition
☐ Directional Boring
☐ Dirt/Sand/Clay/Fill Dirt
☐ Disability Home Design/Home Modification
☐ Door Hardware
☐ Doors / Windows
☐ Draperies / Window Treatments
☐ Driveway/Parking Lot
☐ Drywall Contractors
☐ Drywall Suppliers
☐ Duct/Dryer Vent Cleaning
☐ Economical Development
☐ EIFS / Plastering
☐ Electrical Contractors
☐ Electrical Suppliers / Lighting
☐ Elevator
☐ Employment Agency
☐ Energy Specialist Consultant
☐ Engineering
☐ Environmental Service
☐ Equipment Rental / Sales
☐ Excavation Work
☐ Fences / Gates
☐ Fiber Optic Cable Installation

☐ Financial Services
☐ Fire/Water Damage Repair
☐ Fireplaces
☐ Floor Coverings
☐ Flooring Installation
☐ Fortified Evaluation Services
☐ Foundation
☐ Fountain
☐ Framing Subcontractors
☐ Furniture Company
☐ Garage Cabinets
☐ Garage Doors
☐ Garden Center
☐ Gas - Propane
☐ Generators / Surge Protection
☐ Glass / Beveled / Stained / Mirrors
☐ Graphic Design
☐ Gutters / Down Spouts / Sheet Metal
☐ Handyman
☐ Hardwood Flooring Manufacturer/Dist.
☐ Hauling / Transporting
☐ Heavy Equipment Rental
☐ HOA/POA Management
☐ Home Automation
☐ Home Inspection
☐ Home Staging
☐ Home Theater / Sound Systems
☐ Human Resource
☐ Hurricane Protection Systems
☐ ICF (Insulated Concrete Forms)
☐ Industrial Medicine
☐ Insulation Contractors
☐ Insulation Suppliers
☐ Insurance Company
☐ Insurance Inspections
☐ Internet - Web Design
☐ Investors
☐ Land Developer
☐ Landscaping
☐ Locksmith
☐ Lot Clearing
☐ Mailboxes
☐ Marble/Cultured Marble/Cultured Stone/Granite
☐ Masonry Contractors
☐ Metal Stud Framing
☐ Metal/ Portable Buildings
☐ Millworks
☐ Mold Remediation/Structural Drying
☐ Mortgage Companies
☐ Mosquito Control
☐ Moving and Storage
☐ Municipality
☐ Natural Stone
☐ Non Profit
☐ Ornamental Metal
☐ Outdoor Kitchen/Bath
☐ Paint / Wall Coverings
☐ Paint Removal/Surface Prep
☐ Painting Contractor
☐ Pest Control/ Termite Control
☐ Piers / Bulkheads
☐ Piling
☐ Pipes & Culverts
☐ Planner or Designer
☐ Plumbing Contractors
☐ Plumbing Suppliers
☐ Pool Construction
☐ Pool Enclosures

☐ Portable Toilets
☐ Poured Concrete Walls
☐ Power Washing
☐ Printers
☐ Property Management
☐ Protection Coatings - Stone/Glass
☐ Real Estate Brokers / Agents
☐ Refrigeration
☐ Renovation
☐ Restoration
☐ Retail Sales
☐ Retention Walls
☐ Roof Coatings
☐ Roofing Contractors
☐ Roofing Materials / Skylights
☐ Safety Health Environmental
☐ Screen Enclosures
☐ Septic Tank Installation
☐ Sewer Services
☐ Shelving Specialties
☐ Shower Doors / Enclosures
☐ Shutters/Blinds
☐ Siding Contractor
☐ Siding Supplier
☐ Signs
☐ Site Preparation
☐ Sod
☐ Solar Contractor
☐ Specialty Construction Products
☐ Sprinkler Systems
☐ Staffing Agency
☐ Stairs
☐ Steel Fabrication
☐ Stone Installation
☐ Structural Tiedown Systems
☐ Stucco Suppliers & Contractors
☐ Subdivider of Land
☐ Sunrooms
☐ Surveyors
☐ Telecommunications
☐ Tennis Court Construction/Clay
☐ Tile and Grout Floor Cleaning
☐ Title Companies
☐ Trade Association
☐ Travel Agencies
☐ Tree Service
☐ Trim Carpentry
☐ Truss Manufacturer
☐ Underground Cable/Utility Construction
☐ Utilities
☐ Vinyl Siding & Installation
☐ Wallpaper Installation
☐ Warranty Companies
☐ Waste Disposal / Services
☐ Water Filter System
☐ Water Well Contractor
☐ Waterproofing
☐ Welding & Fabricating
☐ Wheelchair Lifts
☐ Window Cleaning & Tinting

BUILDERS

☐ Commercial Builder
☐ Manufacturer of Modular
☐ Multi-Family Developer
☐ Remodelers
☐ Residential Builder
☐ Residential Custom Home Builder



DesignGallery by Swift Supply hosted the Professional Women in Building social on October 21. The social featured a floral arrangement workshop led by Jennifer Buxton.



At the BCHBA office on Wednesday, October 1 we held an AI Lunch & Learn with Michelle Murrill of Southern View Media. The event was sponsored by the Associate Council.

2025 BCHBA 'BE LIKE LEE' MEMBERSHIP DRIVE

HELP US MEET A THOUSAND

FOR A \$1000

APRIL-DECEMBER 2025

YOU CAN WIN \$1000!

Two Divisions: BCHBA Members and Insurance Companies

\$1000 will go to the winner of each division

HERE'S HOW IT WORKS: OUR GOAL IS TO GET TO A THOUSAND MEMBERS THIS YEAR! The person who brings in the most new Builder and Associate members for the Association wins \$1000, to be given at the BCHBA Christmas Party in December.



MARKETING GUIDE 2026



Your membership in the Baldwin County Home Builders Association affords you the opportunity to market your business to over 900 other businesses in the building industry, as well as to the public. We have listed the many marketing opportunities and encourage you to select the ones that best promote your product or service. Then, decide which level of investment fits you and your business.

Look over the calendar of events and select the ones you want to participate in and build your own Sponsorship package. We offer four levels of Sponsorship discounts.



YEAR LONG SPONSORSHIPS

FOUNDATION LEVEL

\$10,000 (OR MORE)

You pick which events to sponsor up to the sponsorship amount

ANCHOR LEVEL

\$7,500

You pick which events to sponsor up to the sponsorship amount

BEAM LEVEL

\$5,000

You pick which events to sponsor up to the sponsorship amount

SUPPORT LEVEL

\$2,500

You pick which events to sponsor up to the sponsorship amount

2027 ECONOMIC HOUSING SUMMIT



LUNCH SPONSOR \$1,500

- Ten complimentary tickets to event
- Company logo at lunch tables
- Recognized by BCHBA president from the podium
- Table to display promotional materials
- Company logo or name on signage, promo material and communication

SUPPORTING SPONSOR \$500

- Two complimentary tickets to event
- Recognized by BCHBA president from the podium
- Table to display promotional materials
- Company logo or name on signage, promo material and communication

**COMING
MARCH
2027**

ADS IN THE PLUMBLINE



You have the opportunity to advertise your company's products and services in our Plumblin newsletter. The full-color bi-monthly newsletter is available online to more than 900 members. Ads are full color.

FULL PAGE	\$400/ISSUE	\$2,400/YEAR
BACK 3/4	\$400/ISSUE	\$2,400/YEAR
1/2 PAGE	\$200/ISSUE	\$1,200/YEAR
BUSINESS CARD	\$50/ISSUE	\$300/YEAR

SUBDIVISION GUIDE/PARADE OF HOMES GUIDEBOOK

Printed once per year, with informative articles, a list of major subdivisions, builders profiles, a buyers guide and a guide to the Parade of Homes. Ads are full color.

BACK PAGE \$2600

FULL PAGE \$1100

INSIDE FRONT, INSIDE BACK,
PAGE 1, PAGE FACING INSIDE
BACK \$1800

HALF PAGE \$750

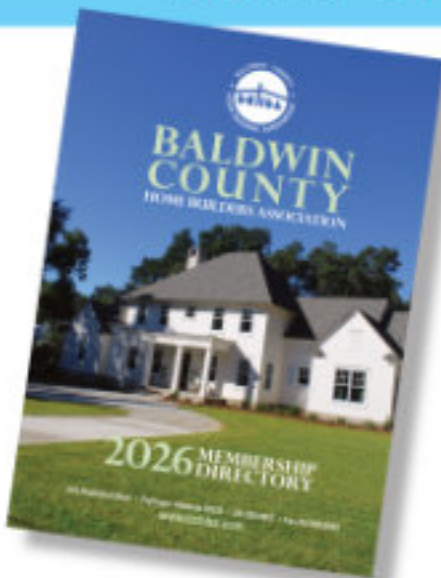
QUARTER PAGE \$500

DOUBLE TRUCK \$2800

BUSINESS CARD \$300



ADS IN THE MEMBERSHIP DIRECTORY



The membership directory is an essential reference tool for our members, listing important phone numbers and contact information, listing all of our members by membership type and category. Printed annually in full color.

PREMIUM AD SPOTS
BACK COVER \$700

1/2 TAB PAGE \$400

INSIDE FRONT/BACK
COVER \$650

ADDITIONAL AD SPOTS
FULL PAGE \$450

FACING PAGE TO IN-
SIDE COVERS \$600

1/2 PAGE \$350

1/4 PAGE \$250

FULL TAB PAGE \$500

PARADE OF HOMES



You can be a part of the BCHBA's biggest and most important event of the year by being a Parade of Homes sponsor and supporter. There are three different levels of sponsorship for the event to meet your needs.

PLATINUM SPONSOR INVESTMENT \$5,000

- Company's name and logo will be placed in all television and social media.
- Company's name and logo will be included in all print advertising.
- Company's name and logo will be placed on the Special BCHBA Parade of Homes Website for twelve (12) full months.
- Name and logo will be placed in BCHBA's bi-monthly newsletter, The Plumblin, Nov./Dec.
- Company will be recognized at the Street Party.
- Company will have the opportunity to place literature and business cards in appropriate areas at the Showcase Home.

GOLD SPONSOR INVESTMENT \$2,500

- Company's name and logo will be included in BCHBA's bi-monthly newsletter, The Plumblin.
- Company's name and logo will be included in all print advertising.
- Company's name and logo will be placed on the Special BCHBA Parade of Homes Website for twelve (12) full months.
- Company will be recognized at the Street Party.
- Company will receive a business card size ad in the Nov./Dec. issue of The Plumblin, Nov./Dec.
- Company will have the opportunity to place literature and business cards in the Showcase Home

SILVER SPONSOR INVESTMENT \$1,000

- Your Company's name will be included in all print advertising.
- Your company's name and logo will be included in Nov./Dec. The Plumblin newsletter as a sponsor.
- Your company's name and logo will be included on the special BCHBA Parade of Homes website.
- Your company will be recognized at the Parade Street Party.

SPRING GOLF CLASSIC

The BCHBA holds two golf tournaments each year. These are popular events with our members and afford you great sponsorship opportunities.

TITLE SPONSOR \$2,500

- Four players
- Company name in newsletter & website
- Company name on banner displayed a tournament
- Logo on shirts

GOLF TOWEL SPONSOR \$1,200

- Company logo on towels

CORPORATE SPONSOR \$800

- Four Players
- Name on signage

BEVERAGE CART \$350

- Company name or sign on cart

HOSPITALITY TENT \$400

- Company reps with giveaways on the tee

AWARDS SPONSOR \$500

- Company name on signage at event

PRACTICE RANGE BALLS \$300

- Sign on practice range

TEE SPONSOR \$150

- Company sign on tee

LUNCH SPONSOR \$550

- Company name on signage

REGISTRATION TABLE SPONSOR \$500

- Company representative with giveaways at table
- Company name on signage

FALL GOLF TOURNAMENT

TITLE SPONSOR \$2,500

- Four players
- Company name in newsletter & website
- Company name on banner displayed a tournament
- Logo on shirts

GOLF TOWEL SPONSOR \$1,200

- Company logo on towels

CORPORATE SPONSOR \$800

- Four Players
- Name on signage

BEVERAGE CART \$350

- Company name or sign on cart

HOSPITALITY TENT \$400

- Company reps with giveaways on the tee

AWARDS SPONSOR \$500

- Company name on signage at event

PRACTICE RANGE BALLS \$300

- Sign on practice range

TEE SPONSOR \$150

- Company sign on tee

LUNCH SPONSOR \$550

- Company name on signage

REGISTRATION TABLE SPONSOR \$500

- Company representative with giveaways at table
- Company name on signage



FISHING TOURNAMENT

TITLE SPONSOR \$1,000

- 4 anglers
- Listed as title on banner
- Logo on weigh-in form
- Mention in the Plumbl ine

GOLD SPONSOR \$500

- Listed on banner
- Logo on weigh-in form
- Mention in the Plumbl ine

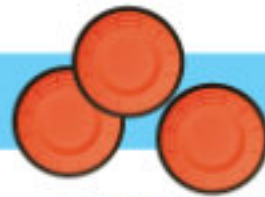
SILVER SPONSOR \$250

- Listed on banner
- Mention in the Plumbl ine

BRONZE SPONSOR \$150

- Logo on weigh-in form

SPORTING CLAY SHOOT



CORPORATE SPONSOR \$750

- Includes name on banner,
- 1 team and station sign

FOOD SPONSOR \$350

BEVERAGE SPONSOR \$300

PRIZES SPONSOR \$300

STATION SPONSOR SIGN OR SCORE CARD SPONSOR \$150

- Your company's logo on score card or station sign



BATTLE OF THE BAY BOWLING TOURNAMENT

Sponsorships offer you recognition on event signage, in the Plumblin Newsletter and on the BCHBA Website.

FOOD SPONSOR \$200

BEVERAGE SPONSOR \$200

- Includes name on banner

LANE SPONSOR \$150

PRIZE SPONSOR \$100

PWB SUMMER CAMP



LUNCH SPONSOR \$500

- Limited to 5 total sponsors

SNACK SPONSOR \$250

T-SHIRT SPONSOR \$500



YP POKER RUN ON FISH RIVER

ROYAL FLUSH SPONSOR \$1,600

- 2 Hands + 1 extra card for each hand, logo on all marketing, advertisement and the playing cards
- Reserved table at Big Daddy's after-party

STRAIGHT FLUSH SPONSOR \$550

- 1 hand, logo on all marketing and advertising

FOUR OF A KIND SPONSOR \$300

- Logo on social media promotion

PIER SPONSOR \$250

FULL HOUSE SPONSOR \$150

- ...or just tossing us some \$\$\$\$

GENERAL MEMBERSHIP MEETINGS

Come and mix and mingle with fellow members! These meetings are hosted by members at their place of business and are usually held on the third Tuesday or Thursday of the month. These are excellent networking opportunities and free for members to attend. Contact the BCHBA Office to schedule. These meetings are a great value for the host, however they do not apply toward a sponsorship level. Meetings to host are available in JANUARY, JUNE, AUGUST and NOVEMBER.

QUARTERLY CODE MEETINGS



Information sharing meetings for Builders, Remodelers and Code Officials. Held at HBA office and you provide lunch. You are given time to make a short presentation with handouts.

Meeting sponsorships are available in FEBRUARY, MAY, AUGUST and NOVEMBER.

2026 BCHBA OPPORTUNITY GUIDE

Please check the options below, total the amount, fill out the information on the last page and return a copy to the BCHBA Office. Note: Some sponsorships and ad spaces are limited.

YEAR LONG SPONSORSHIPS

<input type="checkbox"/> Foundation Level	\$10,000 (or more)
<input type="checkbox"/> Anchor Level	\$7,500
<input type="checkbox"/> Beam Level	\$5,000
<input type="checkbox"/> Support Level	\$2,500

THE PLUMBLINE NEWSLETTER

<input type="checkbox"/> Full Page	\$400.00/issue - \$2,400.00/year
<input type="checkbox"/> Back 3/4	\$400.00/issue - \$2,400.00/year
<input type="checkbox"/> 1/2 Page	\$200.00/issue - \$1,200.00/year
<input type="checkbox"/> Business Card	\$50.00/issue - \$300.00/year

SUBDIVISION/PARADE OF HOMES GUIDE

<input type="checkbox"/> Back Page	\$2600
<input type="checkbox"/> Inside Front	\$1800
<input type="checkbox"/> Inside Back	\$1800
<input type="checkbox"/> Page 1	\$1800
<input type="checkbox"/> Page Facing Inside Back	\$1800
<input type="checkbox"/> Double Truck	\$2800
<input type="checkbox"/> Full Page	\$1100
<input type="checkbox"/> Half Page	\$750
<input type="checkbox"/> Quarter Page	\$500
<input type="checkbox"/> Business Card	\$300

MEMBERSHIP DIRECTORY ADS

<input type="checkbox"/> Back Cover	\$700
<input type="checkbox"/> Inside Front/Back Cover	\$650
<input type="checkbox"/> Facing Page to Inside Covers	\$600
<input type="checkbox"/> Full Page Tab	\$500
<input type="checkbox"/> Half Page Tab	\$400
<input type="checkbox"/> Full Page	\$450
<input type="checkbox"/> Half Page	\$350
<input type="checkbox"/> Quarter Page	\$250

PARADE OF HOMES

<input type="checkbox"/> Platinum Sponsor	\$5,000
<input type="checkbox"/> Gold Sponsor	\$2,500
<input type="checkbox"/> Silver Sponsor	\$1,000

FISHING TOURNAMENT

<input type="checkbox"/> Title Sponsor	\$1000
<input type="checkbox"/> Gold Sponsor	\$500
<input type="checkbox"/> Silver Sponsor	\$250
<input type="checkbox"/> Bronze Sponsor	\$150

PWB SUMMER CAMP

<input type="checkbox"/> Lunch Sponsor	\$500
<input type="checkbox"/> Snack Sponsor	\$250
<input type="checkbox"/> T-shirt Sponsor	\$500

SPRING GOLF CLASSIC

<input type="checkbox"/> Title Sponsor	\$2,500
<input type="checkbox"/> Golf Towel Sponsor	\$1,200
<input type="checkbox"/> Corporate Sponsor	\$800
<input type="checkbox"/> Beverage Cart	\$350
<input type="checkbox"/> Hospitality Tent	\$400
<input type="checkbox"/> Awards Sponsor	\$500
<input type="checkbox"/> Practice Range Balls	\$300
<input type="checkbox"/> Tee Sponsor	\$150
<input type="checkbox"/> Lunch Sponsor	\$550
<input type="checkbox"/> Registration Table Sponsor	\$500

FALL GOLF TOURNAMENT

<input type="checkbox"/> Title Sponsor	\$2,500
<input type="checkbox"/> Golf Towel Sponsor	\$1,200
<input type="checkbox"/> Corporate Sponsor	\$800
<input type="checkbox"/> Beverage Cart	\$350
<input type="checkbox"/> Hospitality Tent	\$400
<input type="checkbox"/> Awards Sponsor	\$500
<input type="checkbox"/> Practice Range Balls	\$300
<input type="checkbox"/> Tee Sponsor	\$150
<input type="checkbox"/> Lunch Sponsor	\$550
<input type="checkbox"/> Registration Table Sponsor	\$500

SPORTING CLAY SHOOT

<input type="checkbox"/> Corporate sponsor	\$750
<input type="checkbox"/> Food sponsor	\$350
<input type="checkbox"/> Beverage sponsor	\$300
<input type="checkbox"/> Prizes sponsor	\$200
<input type="checkbox"/> Station sponsor sign OR Score Card sponsor	\$150

BATTLE OF THE BAY BOWLING TOURNAMENT

<input type="checkbox"/> Food sponsor	\$200
<input type="checkbox"/> Beverage sponsor	\$200
<input type="checkbox"/> Lane sponsor	\$150
<input type="checkbox"/> Prize sponsor	\$100

YP POKER RUN ON FISH RIVER

<input type="checkbox"/> Royal Flush Sponsor	\$1600
<input type="checkbox"/> Straight Flush Sponsor	\$550
<input type="checkbox"/> Four of a Kind Sponsor	\$300
<input type="checkbox"/> Full House Sponsor	\$150
<input type="checkbox"/> Pier Sponsor	\$250

2027 ECONOMIC HOUSING SUMMIT

<input type="checkbox"/> Lunch Sponsor	\$1500
<input type="checkbox"/> Supporting Sponsor	\$500

QUARTERLY CODE MEETINGS (\$500)

<input type="checkbox"/> February	<input type="checkbox"/> August
<input type="checkbox"/> May	<input type="checkbox"/> November

MONTHLY BUSINESS AFTER HOURS

<input type="checkbox"/> January	<input type="checkbox"/> August
<input type="checkbox"/> June	<input type="checkbox"/> November

Total _____

Company: _____

Contact Name: _____

Business Address: _____

City: _____ State: _____

Zip: _____ FAX: _____

Business Phone: _____ Cell Phone: _____

Company Email: _____

Website: _____

Level of Sponsorship: _____ Method of Payment: ☐ Check ☐ Bill

VISIT BCHBA.COM FOR THE 2026 CALENDAR AND FUTURE EVENT DATES

Plan ahead! Many of our popular events are reserved quickly. Once you make your decision, or if you need assistance, contact the BCHBA office at 251-928-9927.

The best way to utilize your BCHBA membership is to be active! By participating in meetings, events, advertising and sponsorship opportunities, you will get the most out of your membership. Your company can only benefit if other members (and the public) know about you.

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BUILDERS

Doug Tierce Contracting LLC

Philip Tierce
Residential Builder
108 Royal Lane
Fairhope, AL 36532
(251) 583-0275
doug.tierce@gmail.com

Edcorp of Alabama Inc.

Kimberly Edgar
Residential Custom Home Builder
120 W Government St.
Pensacola, FL 32502
(850) 857-9266
edcorphomes@att.net

Zac Cordova Design Construction

Zac Cordova
Residential Custom Home Builder
2001 West 1st Street, Ste C
Gulf Shores, AL 36547
(251) 271-0566
zcdcoffice@gmail.com

ASSOCIATES

7 Kitchen and Bath Inc.

Stephen Rawls
Countertops-Solid Surface/Granite/
Corian/Quarts
30105 State Highway 59
Loxley, AL 36551
(251) 295-9848
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Bumble Bee Blinds

Kristine Jefferson
Blinds
24163 Shadowridge Drive
Daphne, AL 36526
(251) 308-5334
kjefferson@bumblebeeb blinds.com

Cerro Tile LLC

Salomon Cerro
Ceramic Tile/Dist./Installation
22701A West Blvd.
Silverhill, AL 36576
(251) 213-5780
salomoncerro20@gmail.co

Coastal Paint & Supply

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15360 Troon Drive
Foley, AL 36535
(251) 437-8497
billymathis@coastal-paint.com

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Silverhill, AL 36576
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Contact Electric Inc.

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10965 Elysian Circle
Daphne, AL 36526
(251) 604-4037
contactelectricinc@yahoo.com

GMFS Mortgage

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323 De La Mare Ave., Suite 8
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JPJ Construction

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9167 Hickory St. South, Apt 905
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jpjconstruction22@gmail.com

Lanius Gutters LLC

Cameron Lanius
Gutters/Down Spouts/Sheet Metal
23521 Geaux Rd.
Bay Minette, AL 36507
(985) 338-9389
laniusguttersllc@gmail.com

Merchants & Marine Bank

Meghan Savage
Banks
P.O. Box 521
Daphne, AL 36526
(251) 206-5330
meghan.savage@mandmbank.com

MLB Designs, Inc.

Mason Ballard
Architects/Designers/Engineers
10785 Riverview Nursery Road
Theodore, AL 36582
(251) 209-6730
mason@mlbhomedesigns.com

RP Painting

Rian Pedalino
Painting Contractor
17885 Fancy Boulevard
Foley, AL 36535
(251) 228-0838
rppaintingal@gmail.com

Town & Country Industries

Nicholas Gorman
Specialty Construction Products
201 Grand Avenue
Fairhope, AL 36532
(251) 295-2346
Nicholas.Gorman@tc-alum.com

US Lumber

Hamp Maxwell
Lumber
7240 Ashberry Court
Spanish Fort, AL 36527
(251) 423-3587
hampmaxwell@uslumber.com

MEMBERS DO BUSINESS WITH MEMBERS

CANCELED

as of 10.16.2025

Alabama Coastal Homes LLC

AMICO Global

D-Town Construction

J & M Construction Services LLC

Plyler Construction LLC

Rodney G. Barnett Plastering Contractors

Southeast Building Supply Interests

TDT Woodworks LLC

Turner Company LLC

WE WANT THEM BACK!

IF YOU DO BUSINESS WITH ANY CANCELED MEMBERS, PLEASE ASK THEM TO REJOIN!

MEMBERS ARE OUR FOUNDATION

Acme Brick Tile & Stone 25 years	Chase Nordan Construction 5 years	Father Nature Landscapes of Mobile Bay Inc. 11 years	Interior Exterior Building Supply 19 years
All Surfaces Demolition LLC 3 years	Clark Construction Services LLC 9 years	Fluid Motion Solutions LLC 10 years	Island Air Conditioning & Heating Inc. 21 years
Alms Pump Service Inc. 17 years	Clear Image Glass LLC 15 years	Frostholm Construction LLC 12 years	J A Roofing LLC 21 years
Apex Construction Services LLC 8 years	Craig Sinclair Builder 29 years	Garden Design Solutions Inc. 22 years	James Hardie Building Products 6 years
Averette Specialties 7 years	Custom Concrete Homes LLC 10 years	Gary Buchheit Drywall & Gutters Inc. 12 years	JME Building & Development LLC 5 years
Baldwin County Building Department 2 years	Custom Craftsman 11 years	Gary Powers Development Inc. 19 years	Johnson Remodeling 3 years
Baldwin Electric Membership Corporation 53 years	Cypress Builders LLC 1 year	Gray Fine Finishing 7 years	Kendrick Electric Inc. 36 years
Baldwin Gutter and Screen LLC 4 years	D.R. Horton Inc. 19 years	Greater Gulf Services LLC 5 years	Kevin Freeman 33 years
Bama Coast Construction LLC 1 year	Dallas Drilling Corp 11 years	Green Leaf Construction LLC 9 years	L & B Electric Inc. 29 years
Bateman Heating & Air 21 years	Dennis E. Campbell Construction Inc. 27 years	GRW Company Inc. 7 years	LA Electric Services LLC 1 year
Bay Flooring & Design Inc. 31 years	Drayton Homes Inc. 11 years	Guerrero's Fence LLC 5 years	Lavoie General Contractors LLC 3 years
Blackard Roofing Inc. 26 years	Duct Doctor USA of South Alabama 15 years	Gulf Coast Building Supply 53 years	Limitless Homes LLC 6 years
Bloomin' Blinds of Baldwin County 1 year	E3 Pest Control LLC 6 years	Gulf Coast HVAC LLC 19 years	Lopez Concrete 3 years
Boeschen Heating & Cooling LLC 24 years	Eastern Shore Interior Contractors 1 year	Gulf South Metals LLC 12 years	LSN Construction 15 years
Bricks Are Us 22 years	Easy Shutter Services 4 years	Hadley Termite & Pest Control Inc. 23 years	Magnolia Construction & Design LLC 7 years
Brown Hays/ H C Pitman Inc. 17 years	Emmanuel's Flooring LLC 1 year	Hammond Construction LLC 21 years	Mahoney Brothers Construction LLC 1 year
CAC Builders LLC 4 years	Eric Craig Homes Inc. 11 years	Hansen Homes LLC 8 years	Mart KJA Construction LLC 1 year
Cadence Bank 2 years	Excellence Renovation LLC 1 year	Hard Rock Stone and Tile LLC 2 years	Mendez General Contraction Inc. 8 years
Central Services LLC 13 years	Fairhope Building Company LLC 6 years	Hurtado Construction 3 years	

 **Congratulations to long term 50+ year members!**  **Congratulations to long term 25+ year members!**

Middle Bay Roofing LLC 1 year	Patriot Home Construction Inc. 5 years	S & L Siding dba Stanford Powell 1 year	The Ben Murphy Company Inc. 18 years
Mike Kerr Construction LLC 23 years	Payne Quality Painting LLC 8 years	Santos Tile & Stone Work LLC 4 years	The Stone Gallery LLC 7 years
Nash Painting 29 years	Pfeffer Floor Covering Inc. dba Pfeffer Floors To Go 29 years	Soto Quality Construction LLC 8 years	Tool Expo Construction Supplies 19 years
Next World Construction 2 years	Phillips Frame & Truss Inc. 6 years	South Cypress dba Sun Flooring 6 years	Trawick Builders Inc. 35 years
NextHome Gulf Coast Living 7 years	Poston Siding 11 years	Southern Container Company LLC 4 years	Trustmark Bank 12 years
Novare LLC 2 years	R.S. Kelley Construction 21 years	Steve Mitchell Construction Inc. 30 years	TTE Construction Services LLC 2 years
Ole Bay Builders LLC 5 years	Red Line Construction LLC 1 year	Streamline Environmental LLC 14 years	Turcois Painting LLC 5 years
Overseas Hardwoods Company 1 year	Reed Construction Company LLC 26 years	Strickland Construction Co. Inc. 34 years	VDT Construction 14 years
Paragon Construct LLC 1 year	Regions Mortgage 11 years	Stuart Construction LLC 12 years	Whitney Cadwell Electric Inc. 31 years
Parker Painting 16 years	Riley-Stuart Supply Co. 34 years	Swift Supply Inc. 34 years	Yarco South 5 years
Parnell Carpet Installation 23 years	Rock Steady Roofing LLC 2 years	TEC Construction LLC 2 years	
Pathway Insurance Group LLC 6 years	S & J Corona Construction LLC 4 years		

 **Congratulations to long term 25+ year members!**



SPIKE CLUB

as of 10.16.2025

LIFE MEMBERS

Brian Armstrong	64.50	Joe Hocklander	291.75	George Roberds	628.50
J Lynn Blackmon	323.50	Tracy Holobaugh	129.50	Jim Smith	36.00
Jack Lynn Blackmon Jr.	54.50	John Hutchinson	65.50	Maclin Smith	37.00
Robert Brown	203.50	Nick Klarman	34.00	David Stapleton	63.50
Chris Bumpers	135.75	Johnny Langenbach	341.00	Tom Stokes	38.00
Alex Cary	98.00	Chad Lippincott	60.00	Jeff Thompson	79.50
Eric Craig	91.00	Nancy Martiniere	51.25	Wayne Trawick	294.00
Charles Ebert III	989.50	Mike McElmurry Jr.	34.50	Lee Turner	929.00
Chris Farlow	117.00	Lee Mitchell	180.50	Patrick Waller	90.00
Jeff Frosthalm	96.25	Cliff Pitman	176.50		
Stephanie Hale	34.50	Chris Price	203.00	Members earn one Spike credit for each new member they sponsor. When that member renews after his or her first year of membership, the sponsoring member automatically receives one retention credit. Every year that the member renews thereafter, the sponsoring member will receive a half renewal credit.	
Matt Hammond	37.00	Reggie Pulliam	67.00		
Gary Hellmich	175.00	Cameron Reehl	40.25		
		Rance Reehl	57.00		
		Cain Roberds	184.00		



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- 3 Receive a Rebate Check

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Q4 2025 MEMBER SAVINGS PROGRAM



BUSINESS SAVINGS AT A GLANCE | nahb.org/savings



AUTO

COMPANY	SAVINGS	PRODUCTS	INFO
 MERCEDES-BENZ VANS	Save up to \$500 on select vans, combinable with advertised sales incentives offered by Mercedes-Benz Vans.	Mercedes	nahb.org/mbvans
 GOODYEAR	Members must log into nahb.org to save 15% on Goodyear Tires.	Goodyear Tires & Services	nahb.org/goodyear
 NISSAN	Save \$800 to \$11,000 on sedans, crossovers, SUVs and trucks.	Nissan	nahb.org/nissan
 RAM	Save up to \$1,000 on select vehicles, stackable with advertised discounts offered by RAM.	RAM	nahb.org/ram
 FORD	Save \$500-\$5,000 on Ford Pro's trucks, vans and SUV's.	Ford	nahb.org/ford
 HOLMAN	Members can receive a free first-month lease payment.	Vehicle leasing and fleet management	nahb.org/holman

Appliances, Building Materials & Home Technology

COMPANY	SAVINGS	PRODUCTS	INFO
 LOWE'S	NAHB members can save MORE with MyLowe's Pro Rewards with Member Volume Discounts over \$2,000, up to 10% off online and much MORE. Plus get 5% off every day plus 2% statement credit with a MyLowe's Pro Rewards or Commercial Account Credit Card. See Lowe.com/Terms .	Building Materials	lowes.com/nahb 877-435-2440
 BEST BUY BUSINESS	NAHB members get member-exclusive pricing on thousands of appliances and smart-home technology.	Appliances, smart-home technology, and whole-home audio from top brands.	nahb.org/bestbuy
 DELL	Up to 40% off Dell computer servers, electronics & accessories. Free IT consultations for members.	Computers & Hardware	dell.com/nahb 800-757-8442

WIRELESS

COMPANY	SAVINGS	PRODUCTS	INFO
 T-MOBILE	Save 12% on wireless. Extend discount to employees with Employee Work Perks program.	Cell Phones, Internet, Plans & More	nahb.org/t-mobile

FUEL

COMPANY	SAVINGS	PRODUCTS	INFO
 VOYAGER	Save on Fuel with Voyager card for Business. Savings anywhere Mastercard is accepted.	Fuel Savings & Fleet Management	usbank.com/splash/corporate-payments/transportation/nahb.html

NAHB Members Saved over
\$40,000,000 last year

Q4 2025 MEMBER SAVINGS PROGRAM

PERSONAL SAVINGS AT A GLANCE | nahb.org/savings



AUTO

	COMPANY	SAVINGS	PRODUCTS	INFO
	BMW	Earn up to \$1,500 on a new BMW or up to \$500 on a new MINI	BMW	memberdeals.com/nahb/shopping.php?action=view&sub=BMW&login=1
	GOODYEAR	Members must log into NAHB.org to save 15% on Goodyear Tires.	Goodyear Tires & Services	nahb.org/goodyear

TRAVEL & ENTERTAINMENT

	COMPANY	SAVINGS	PRODUCTS	INFO
	AVIS	Save up to 30% off Avis PAY NOW rates when making a reservation with Avis Worldwide Discount (AWD) number G572900.	Rental Cars	avis.com/nahb 800-331-3212 AWD #G572900
	BUDGET	Save up to 35% off Budget PAY NOW rates when making a reservation using Budget Customer Discount (BCD) number Z536900.	Rental Cars	budget.com/nahb 800-283-4387 BCD #Z536900
	WALT DISNEY WORLD	Explore Walt Disney World Resorts at special member discounts	Theme Parks	nahb.org/savings Click on "Walt Disney World" button under "Personal Savings"
	HERTZ	Save up to 25% on everyday base rates and additional program benefits with Hertz Gold Plus	Rental Cars	nahb.org/hertz
	HOTELPLANNER	NAHB members can save up to 65% on hotel room rates at over 800,000 properties worldwide in more than 250 countries.	Hotels	nahb.hotelplanner.com 800-497-2175
	MEMBER DEALS	Up to 50% off.	Theme Parks, Movie Tickets, Concerts, Water Parks & Gift Cards	memberdeals.com/nahb/?login=1 877-579-1201
	SAM'S CLUB	Save over 60% on a new membership plus receive travel and entertainment credit.	Club Membership	nahb.org/savings Click on "Sam's Club" button under "Personal Savings"
	SIRIUSXM	Get a free four-month trial to SiriusXM's Platinum streaming	Music	nahb.org/xm

Health & Wellness

	COMPANY	SAVINGS	PRODUCTS	INFO
	ACTIVE & FIT DIRECT	Find your perfect gym for \$28/month.	Fitness Membership	nahb.org/AFD

ELECTRONICS & SOFTWARE

	COMPANY	SAVINGS	PRODUCTS	INFO
	DELL COMPANY	Up to 40% off Dell computer servers, electronics & accessories. Free IT consultations for members.	Computers & Hardware	dell.com/nahb 800-757-8442
	MICROSOFT OFFICE	Up to 90% discount on a one-time purchase of Microsoft Office Home & Business 2019 and 2021.	Microsoft Apps	nahb.org/office

NAHB Members Saved over **\$40,000,000** last year

*Discounts are as of 9/30/2025 & subject to change at any time. Visit nahb.org/savings for the latest deals & limited time offers.

Q4 2025 MEMBER SAVINGS PROGRAM

BUSINESS SAVINGS AT A GLANCE | nahb.org/savings



BUSINESS MANAGEMENT

COMPANY	SAVINGS	PRODUCTS	INFO
ODP BUSINESS SOLUTIONS	Up to 75% off on line regular prices on their Best Value List of preferred products. Plus, free shipping over \$50.	Office Supplies	officedescounts.org/nahb 855-337-6811 x2897
HEARTLAND	Merchant processing and payroll solutions at reduced fees for NAHB Members.	Payment & POS Solutions	go.heartlandpaymentsystems.com/nahb 800-613-0148
INDEED	Register a new account and get a \$250 credit towards sponsored job postings.	Job Board and Hiring Resources	nahb.org/indeed
MICROSOFT OFFICE	Up to 90% discount on a one-time purchase of Microsoft Office Home & Business 2019 and 221.	Microsoft Apps	nahb.org/office
QUICKBOOKS	Save up to 50% on select new QuickBooks Online and QuickBooks Desktop Solutions.	Accounting and financial management	nahb.org/quickbooks
RINGCENTRAL	Save 25% off monthly on a new RingCentral Office service. Receive \$90 off the list price on any RingCentral phone. Current NAHB RingCentral users are eligible for discounts by calling and re-signing a 24 month agreement.	Message, Video & Phone	ringcentral.com/nahb 800-417-0930
UPS SHIPPING	Save 65% on domestic UPS Next Day and 42% on UPS Ground shipping.	Business Shipping	1800member.com/nahb 800-MEMBERS
TFORCE FREIGHT	At least 75% off Less Than Truckload (LTL) shipping over 150 lbs.	Freight Shipping	1800member.com/nahb 800-MEMBERS

NAHB ASSOCIATION DISCOUNTS

COMPANY	SAVINGS	PRODUCTS	INFO
NAHB INTERNATIONAL BUILDERS' SHOW™	Up to \$200 off show registration. Up to \$3.75 per sq. ft. off exhibit space.	Trade Show	buildersshow.com
STRUCTURE PRODUCTIONS	Discounts on professional video and television production services.	Visual Media	structure-productions.com
NAHB CONTRACTS	Up to 30% off contract rates.	Legal	nahb.org/nahbcontracts
HOUSINGECONOMICS	\$100 off annual subscription.	Economic & Housing Data	housingeconomics.com
BUILDERBOOKS	10% off books. Up to 45% off research.	Books	builderbooks.com
ONLINE EDUCATION	Up to 30% off webinars; Up to 50% off online courses.	Education	nahb.org/education

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MEMBER FDIC

UPCOMING EVENTS

NOVEMBER EVENTS

Nov. 11	11:00 am	Board Meeting
Nov. 13	Noon	Associate Council Meeting
Nov. 13	5:30 pm	YP Social at Fairhope Brewing Co.
Nov. 18	Noon	PWB Meeting
Nov. 27 - 28		Office Closed

November 6 - 8
HBAA Annual Convention
Gulf Shores, AL



DECEMBER EVENTS

Dec. 4	5:30 pm	Christmas Party at Oak Hollow
Dec. 9	5:30 pm	PWB Ornament Exchange
Dec. 24 - Jan. 2		Office Closed

November 17 - 19
NAHB Fall Leadership Meeting
Denver, CO



For complete details about BCHBA events visit business.bchba.com/events



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