

THE PLUMBLINE

A BIMONTHLY PUBLICATION OF THE BALDWIN COUNTY HOME BUILDERS ASSOCIATION



PHOTOS FROM THE 2025 BATTLE OF THE BAY

ENTRY MATERIALS FOR THE 2025 PARADE OF HOMES

2025 BATTLE OF THE BAY ENTRY

SEPTEMBER/OCTOBER 2025

2025

Board of Directors and Officers

Cameron Reehl	President
Nick Klarman	1st Vice President
Jeff Frostholt	2nd VP/Treasurer
Robert Brown	3rd VP/Secretary
William Hays	Past President

Local Directors

Brian Armstrong	Mike Milton
Chris Bumpers	Ben Murphy
Stephanie Hale	Sonny Radcliff
Joe Hocklander	Cain Roberds
Rick Howze	Jim Smith

State Directors

Robert Brown	Chris Farlow	Nancy Martiniere
Eric Craig	William Hays	Cameron Reehl

National Delegates

Alex Cary	Nancy Martiniere	Cliff Pitman, Life
Chris Farlow	Lee Mitchell	Patrick Waller, Life

Senior Life Delegate

George Roberds

Associate Council Chair

Debbie Crain

Executive Vice President

Marsha Jordan

Accounting/Membership

Sarah Kettinger

Communications/Publications

Brett Foster

Like Us On
FACEBOOK



Baldwin County Home Builders Association

916 Plantation Blvd.
Fairhope, AL 36532
251.928.9927
www.bchba.com

INDEX

- 2 2025 Dates to Remember
- 3 Photos from the 2025 Battle of the Bay Bowling Tournament
- 4 Thank you to our Battle of the Bay Sponsors
- 5 Photos from the 2005 August PWB Social at Hope Farm
- 5 2025 Membership Contest: Help Us Meet Thousand for \$1000
- 6 2025 Parade of Homes Entry Form
- 7 Advertise in the 2025 Subdivision & Builders Guide
- 8 Meeting Dates
- 9 2025 Fall Golf Tournament Entry
- 10 2026 Membership Directory Ad Reservations
- 12 An Introduction to AI Class
- 13 September and October General Membership Meetings
- 14 September Continuing Education Class Reservation Form
- 16 New Members
- 17 Renewals
- 18 Canceled Members
- 18 Spike Club
- 20 Member Savings at a Glance
- Back September and October Calendars



On the cover:
The Nash Painting team
poses with the trophy
from the 2025 Battle of
the Bay Bowling
Tournament. See photos
on page 3 or on our
Facebook page



ACCS
INNOVATION
CENTER

**Rapid no-cost job training for
your future! Upcoming courses
will be available for carpentry
and electrical helpers.**



**Skills for
Success**

Interested?
visit innovation.accs.eud
by scanning the QR code

or email Josh Duplantis
joshua.duplantis@coastalalabama.edu



2025 Dates to Remember



- SEPT. 25 General Membership Meeting at Community Bank
- OCT. 23 General Membership Meeting at BankPlus
- NOV. 1-2, 8-9 36th Annual Parade of Homes
- NOV. 4 Parade of Homes Street Party
- NOV. 17 Fall Golf Tournament
- DEC. 4 Christmas Open House, Awards & Officer Installation

Photos from August 7, 2025

2025 BATTLE OF THE BAY

AT EASTERN SHORE LANES IN SPANISH FORT

See more pictures by visiting our Facebook page.



Nash Painting - Our high scoring team

THANK YOU TO OUR SPONSORS

Battle of the Bay

BOWLING TOURNAMENT



LANE SPONSORS



FOOD AND BEVERAGE SPONSORS



ROOF TRUSSES
FLOOR TRUSSES
EZWALL®



A-1 INDUSTRIES

BUILDING A 100 YEAR COMPANY

A1INDUSTRIES.COM

Build smarter, build faster,
Build with confidence.



EZWALL®

INNOVATIVE FRAMING SOLUTION™

Using Technology to Change
the Way America Builds Homes™



BAINBRIDGE, GEORGIA
229.442.6500

FORT PIERCE, FLORIDA
772.409.1010



Speed.
Efficiency.
Cost Savings.



Photos from August 19, 2025

2025 AUGUST PWB SOCIAL

AT HOPE FARM IN FAIRHOPE



2025 BCHBA 'BE LIKE LEE' MEMBERSHIP DRIVE
HELP US MEET A THOUSAND
FOR A \$1000
APRIL-DECEMBER 2025

YOU CAN WIN \$1000!



Two Divisions: BCHBA Members and Insurance Companies
\$1000 will go to the winner of each division

HERE'S HOW IT WORKS: OUR GOAL IS TO GET TO A THOUSAND MEMBERS THIS YEAR! The person who brings in the most new Builder and Associate members for the Association wins \$1000, to be given at the BCHBA Christmas Party in December.



2025 PARADE OF HOMES ENTRY FORM

THE FOLLOWING INFO WILL BE USED IN ALL ADVERTISING, SIGNS & CONTACT PURPOSES
(Please type or print legibly)

Builder Name: _____

Cell Phone #: _____ Email: _____

Builder Company Name: _____ Company Phone: _____

Company Address: _____

Company Website: _____

Builder Phone # for Parade of Homes Sign: _____

Parade House Subdivision: _____ City: _____

Parade House Street Address: _____

☐ New House ☐ Remodeled House

Number of Bedrooms: _____ Number of Baths: _____ Approx. Sq. Ft.: _____

Builder Licence # _____

Please attach the following completed information with check:

- ☐ Entry Fee Payable to BCHBA - \$1,350 for Member ☐ \$1,825 – for Non member
(All fees are non-refundable)
- ☐ Signed Parade of Homes Contract
- ☐ Plan Designer's Signed Release
- ☐ Written Directions to Parade House & House plotted on Map
- ☐ High Quality Digital Color Photo (email to: brett@bchba.com)
- ☐ House Description/Special Features (100 words or less)
- ☐ Certificate of Insurance

If you have a question about this information, contact the BCHBA office 928-9927

For Office use only:

Ck # _____ \$ _____ Date Received _____ House# _____

Changes _____ By _____ Date _____

Date Information added to website _____ Date approved by builder _____

ADVERTISING INFORMATION



AND Subdivision & Builders Guide

This year the **Baldwin County Home Builders Association** will be doing a plan book for the Parade of Homes which will include information normally printed in the Subdivision and Builders Guide! If you would like to advertise in this year's book, please fill out the contact information below and return it to the BCHBA office in person, by mail, by email or fax!

- Ads that bleed should include 1/8" for trim
- **All PDF's must be saved as 'Press Ready' with crop marks & bleeds included**
- **Fonts must be outlined and images embedded**
- Trim size: 8.5" x 11"
- Live Area: 8" x 10.5"
- Digital Art: Formats accepted - PDF, TIF, EPS, JPEG (images must be 300dpi at 100%)
- If you have any questions regarding your digital ads and artwork, please contact us at (251) 928-9927. We can assist you with layout and design for an additional fee



AD TYPE	AD DIMENSIONS	PRICES
PREMIER AD SPACE	SPECIAL OFFER INCLUDED	
Back Cover	8.5" x 11" / 8.75" x 11.25" w / Bleed	\$2,600
Inside Front Cover	8.5" x 11" / 8.75" x 11.25" w / Bleed	\$1,800
Page 1	8.5" x 11" / 8.75" x 11.25" w / Bleed	\$1,800
Inside Back Cover	8.5" x 11" / 8.75" x 11.25" w / Bleed	\$1,800
Centerfold	18.5" x 11"	\$2,800
Page Facing Inside Back Cover	8.5" x 11" / 8.75" x 11.25" w / Bleed	\$1,800
REGULAR ADS		
Full Page	8.5" x 11"	\$1,100
Half Page	8.5" x 5.5" Horizontal	\$750
Quarter Page	4.25" x 5.5" Vertical	\$500
Business Card	3.5" x 2" Horizontal	\$300

RESERVE YOUR AD SPACE TODAY!

Deadline
Sept. 29, 2025
25% of ad cost due with signed contract

Ad Balance Due Date:
Oct. 7, 2025

Ad Artwork Due Date:
Oct. 7, 2025

AD CONTRACT

Company Name: _____
 Contact Name: _____
 Address: _____
 City State/Zip: _____
 Phone: _____
 Fax: _____
 Ad type(see above): _____
 Ad Cost: _____
 Authorized Signature: _____

PAYMENT OPTIONS

(Please Check One)

- ☐ Check Enclosed
☐ Bill my HBA Account
☐ Credit Card (add 3% service fee)

**Please call the
BCHBA Office at
(251) 928-9927
with your
credit card info.**

916 Plantation Blvd • Fairhope, AL 36532 • (251) 928-9927 • brett@bchba.com



ASSOCIATE COUNCIL

ASSOCIATE COUNCIL MEETINGS

THURSDAY, SEPTEMBER 11 and THURSDAY, OCTOBER 9
Noon at BCHBA Office
916 plantation Blvd. in Fairhope
Open to all BCHBA Associate members



YOUNG PROFESSIONALS SOCIAL

THURSDAY, SEPTEMBER 18
5:30pm at Dragonfly in Fairhope
18874 Section St.
Open to all PWB and prospective members



PWB MEETINGS

TUESDAY, SEPTEMBER 16 and TUESDAY OCTOBER 21
Noon at the BCHBA Office
916 Plantation Blvd.
Open to all PWB and prospective members

This group is open to all BCHBA women members. You must be a builder, associate or affiliate member to join. Dues for PWB Council membership are \$75 per year.



The program has been serving Alabama HBA Builders for over 12 years.

Options for reporting include Single Shot Policies, Reporting Policies (Annual or Monthly options) and our exclusive **Modified Blanket Policy**.

Our Reporting policies are all website-based reporting-**Ease of use**, pay online, print your own EPI certificate, easy extensions, deductibles are per occurrence per policy reported starts.

The program carrier is **Axis Insurance Company**. They are **AM Best Rated A (Excellent)** with a Financial Strength category rating of **XV (\$2 Billion or Greater in Assets)**.



Contact us for more information:

Helmut Mundt – Program Administrator
Email: helmut@hbabuildersrisk.com
Phone/Text me @ (985) 789-7635

Check out our website-premium calculator.
hbabuildersrisk.com

4th ANNUAL BCHBA

ASSOCIATE COUNCIL · YOUNG PROFESSIONALS
PROFESSIONAL WOMEN IN BUILDING

Fall Golf Classic



FRIDAY, OCTOBER 17
Rock Creek Golf Course

Registration – 8:00am

Shotgun Start – 9:00am

**SPONSORSHIPS
NEEDED**

Player Information

Player Fee - \$175 includes: Green fee and cart fee

**Lunch, Awards Dinner, Beverages, and GREAT Prizes.

Prizes: Longest Drive, Closest to Pin, First, Second, Net & Gross.

Name _____

Company _____ Handicap _____

Name _____

Company _____ Handicap _____

Name _____

Company _____ Handicap _____

Name _____

Company _____ Handicap _____

Cut off date – April 19th. Player registration must be accompanied by payment

Payment Methods

Credit/Debit Card: ☐ VISA ☐ MasterCard ☐ Discover ☐ American Express

A 3% fee will be added to all credit card transactions.

CALL THE BCHBA OFFICE WITH YOUR CREDIT CARD INFORMATION

251-928-9927

☐ CHECK Made Payable to: BCHBA

Sponsorship Total \$ _____ Company Name: _____

Signature: _____

Individual Players: # _____ @ \$175/Each = _____

TOTAL AMOUNT ENCLOSED \$ _____

Sponsorship Information

**All sponsors will receive special recognition at the event
in our newsletter, facebook and on our website**

Company Name _____

☐ Title Sponsor - \$2,500

- Four players
- Company name in newsletter and website
- Swag at Registration Table
- Name on Banner
- Name on Shirt

☐ Golf Towel Sponsor - \$1000 (Limit 1)

- Company logo on towels

☐ Corporate Sponsor - \$800

- Four players
- Name on signage

☐ Bloody Mary Driver Bar Sponsor - \$500

- Sign on bar

☐ Lunch Sponsor - \$500

- Swag on Lunch Tables

☐ Beverage Cart - \$300

- Company name or sign on cart

☐ Hospitality Tent - \$350

- Company reps with giveaways on course tees
- (Alcoholic beverages must be purchased from Rock Creek)

☐ Awards Sponsor - \$250

- Company name on signage at event
- Company giveaways

☐ Range Sponsor - \$250

- Sign on practice range

☐ Tee Sponsor - \$125

- Sign on tee box

Individual Players: # _____ @ \$175/Each = _____

PLACE YOUR AD WHERE IT MATTERS MOST!

ADVERTISING SPACE IN THE 2026 BCHBA MEMBERSHIP DIRECTORY IS NOW AVAILABLE!



**Existing ads
get first choice
of ad placement
until Monday,
September 22**

The BCHBA Membership Directory is an essential tool for our members. It is an opportunity to get an entire year's advertising to our members and an opportunity to make your company stand out from the competition by advertising and enhancing your company's listing.

Establish an image: When it comes to advertising and promoting your business, image counts. Be seen in the right places at the right time by the right people.

Value: Grab this opportunity to build relationships with existing and prospective clients and grow your business.

Longevity: Your ad will be placed in this invaluable resource offering year-round exposure, referred to time-and-time-again.

Space Reservation Form

Please fill out the information below and include the ad size from the table at the bottom.

Company: _____

Contact: _____

Phone: _____

Email: _____

Ad size: _____

Please return completed form to
sarah@bchba.com or
brett@bchba.com
or call (251) 928-9927

Premium Ad Spots	Color
Back Cover	\$700
Inside Front/Back Cover	\$650
Facing Page to Inside Covers	\$600
Full Tab Page	\$500
1/2 Tab Page	\$400
Additional Ad Spots	Color
Full Page	\$450
1/2 Page	\$350
1/4 Page	\$250

Ad Deadline:
Monday, December 1, 2025

Ad Sizes

Full Page 4.75" w x 7.5" h	Half Page 4.75" w x 3.5" h	Quarter Page V 2.5" w x 3.5" h
		Quarter Page H 4.75" w x 1.75" h

The following information will appear in directory.

You must fill out & return this form to 916 Plantation Blvd., Fairhope, AL 36532 or email to sarah@bchba.com to be listed correctly in the Directory.

This is a FREE Listing under Builders, Associates or Affiliates Section of Directory!

Company Name _____
Designated Representative _____
Address _____
City/State/Zip _____
Phone # _____ Fax # _____
E-Mail Address _____ Website _____

★ Please put a checkmark next to the correct categories for Buyers Guide ★

ASSOCIATES

☐ Accountants
☐ Acoustic Ceilings
☐ Advertising
☐ Aging in Place
☐ Air Conditioning / Heating Contractor
☐ Alarm Systems / Security
☐ Appliances
☐ Appraisers
☐ Architects / Designers / Engineers
☐ Asphalt
☐ Attorneys
☐ Automobile / Truck Sales
☐ Awning Installation
☐ Banks
☐ Bathtub Repair
☐ Blueprints
☐ Brick / Masonry Suppliers
☐ Brick Cleaner
☐ Building Materials / Lumber
☐ Cabinets / Millwork
☐ Cable TV/Satellite
☐ Carpentry Contractors
☐ Ceiling
☐ Catering/Restaurant
☐ Cellular Communications
☐ Ceramic Tile / Dist./ Installation
☐ Cleaning Services
☐ Closet Shelving
☐ Concrete / Aggregate Products
☐ Concrete Design
☐ Concrete/Asphalt Striping
☐ Concrete Pavers
☐ Construction Clean Up
☐ Copper Products
☐ Countertops-Solid Surface/Granite/Corian
☐ Crane Work
☐ Custom Hardwood Flooring Manufacturer
☐ Custom Millwork
☐ Decks
☐ Decorative Concrete
☐ Decorative Custom Boulders
☐ Decorative Painting
☐ Decorators
☐ Demolition
☐ Directional Boring
☐ Dirt/Sand/Clay/Fill Dirt
☐ Disability Home Design/Home Modification
☐ Door Hardware
☐ Doors / Windows
☐ Draperies / Window Treatments
☐ Driveway/Parking Lot
☐ Drywall Contractors
☐ Drywall Suppliers
☐ Duct/Dryer Vent Cleaning
☐ Economical Development
☐ EIFS / Plastering
☐ Electrical Contractors
☐ Electrical Suppliers / Lighting
☐ Elevator
☐ Employment Agency
☐ Energy Specialist Consultant
☐ Engineering
☐ Environmental Service
☐ Equipment Rental / Sales
☐ Excavation Work
☐ Fences / Gates
☐ Fiber Optic Cable Installation

☐ Financial Services
☐ Fire/Water Damage Repair
☐ Fireplaces
☐ Floor Coverings
☐ Flooring Installation
☐ Fortified Evaluation Services
☐ Foundation
☐ Fountain
☐ Framing Subcontractors
☐ Furniture Company
☐ Garage Cabinets
☐ Garage Doors
☐ Garden Center
☐ Gas - Propane
☐ Generators / Surge Protection
☐ Glass / Beveled / Stained / Mirrors
☐ Graphic Design
☐ Gutters / Down Spouts / Sheet Metal
☐ Handyman
☐ Hardwood Flooring Manufacturer/Dist.
☐ Hauling / Transporting
☐ Heavy Equipment Rental
☐ HOA/POA Management
☐ Home Automation
☐ Home Inspection
☐ Home Staging
☐ Home Theater / Sound Systems
☐ Human Resource
☐ Hurricane Protection Systems
☐ ICF (Insulated Concrete Forms)
☐ Industrial Medicine
☐ Insulation Contractors
☐ Insulation Suppliers
☐ Insurance Company
☐ Insurance Inspections
☐ Internet - Web Design
☐ Investors
☐ Land Developer
☐ Landscaping
☐ Locksmith
☐ Lot Clearing
☐ Mailboxes
☐ Marble/Cultured Marble/Cultured Stone/Granite
☐ Masonry Contractors
☐ Metal Stud Framing
☐ Metal/ Portable Buildings
☐ Millworks
☐ Mold Remediation/Structural Drying
☐ Mortgage Companies
☐ Mosquito Control
☐ Moving and Storage
☐ Municipality
☐ Natural Stone
☐ Non Profit
☐ Ornamental Metal
☐ Outdoor Kitchen/Bath
☐ Paint / Wall Coverings
☐ Paint Removal/Surface Prep
☐ Painting Contractor
☐ Pest Control/ Termite Control
☐ Piers / Bulkheads
☐ Piling
☐ Pipes & Culverts
☐ Planner or Designer
☐ Plumbing Contractors
☐ Plumbing Suppliers
☐ Pool Construction
☐ Pool Enclosures

☐ Portable Toilets
☐ Poured Concrete Walls
☐ Power Washing
☐ Printers
☐ Property Management
☐ Protection Coatings - Stone/Glass
☐ Real Estate Brokers / Agents
☐ Refrigeration
☐ Renovation
☐ Restoration
☐ Retail Sales
☐ Retention Walls
☐ Roof Coatings
☐ Roofing Contractors
☐ Roofing Materials / Skylights
☐ Safety Health Environmental
☐ Screen Enclosures
☐ Septic Tank Installation
☐ Sewer Services
☐ Shelving Specialties
☐ Shower Doors / Enclosures
☐ Shutters/Blinds
☐ Siding Contractor
☐ Siding Supplier
☐ Signs
☐ Site Preparation
☐ Sod
☐ Solar Contractor
☐ Specialty Construction Products
☐ Sprinkler Systems
☐ Staffing Agency
☐ Stairs
☐ Steel Fabrication
☐ Stone Installation
☐ Structural Tiedown Systems
☐ Stucco Suppliers & Contractors
☐ Subdivider of Land
☐ Sunrooms
☐ Surveyors
☐ Telecommunications
☐ Tennis Court Construction/Clay
☐ Tile and Grout Floor Cleaning
☐ Title Companies
☐ Trade Association
☐ Travel Agencies
☐ Tree Service
☐ Trim Carpentry
☐ Truss Manufacturer
☐ Underground Cable/Utility Construction
☐ Utilities
☐ Vinyl Siding & Installation
☐ Wallpaper Installation
☐ Warranty Companies
☐ Waste Disposal / Services
☐ Water Filter System
☐ Water Well Contractor
☐ Waterproofing
☐ Welding & Fabricating
☐ Wheelchair Lifts
☐ Window Cleaning & Tinting

BUILDERS

☐ Commercial Builder
☐ Manufacturer of Modular
☐ Multi-Family Developer
☐ Remodelers
☐ Residential Builder
☐ Residential Custom Home Builder

An Educational Lunch-n-Learn

AI for Business and Marketing: Prompts, Automation and AI SEO

AI

Wednesday, October 1, 2025

12:00 p.m. to 1:00 p.m.

**At the BCHBA Office 916 Plantation Blvd. in Fairhope
Must RSVP - Open to 25 participants only**

**Please visit <https://business.bchba.com/events> to register
or call the BCHBA Office at (251) 928-9927**

**Presented by
Michelle Murrill**

**Southern
VIEW MEDIA**



ASSOCIATE COUNCIL

IBS REGISTRATION IS NOW OPEN



NAHB Members

FREE EXPO PASS

Deal ends Sept 30

Register now at buildersshow.com

IBS™

2026 NAHB INTERNATIONAL BUILDERS' SHOW®

**Feb 17-19
Orlando, FL**

September

GENERAL MEMBERSHIP MEETING



COMMUNITY BANK



THURSDAY, SEPTEMBER 25, 2025

5:30 PM at 250 West Fort Morgan Rd. In Gulf Shores

Open to all BCHBA Members

Join us for our September after hours event at Community Bank in Gulf Shores on Thursday Evening
Please register online for the event or call 251-928-9927 or email brett@bchba.com to RSVP

BankPlus



OCTOBER

*General Membership
Meeting*



**Open to all BCHBA
Members. Come and
hang out with us!**

There will be Moe's BBQ, and there will be
several door prizes to give away!

**Thursday, October 23, 2025
5:30pm - 7:30pm**

**BANKPLUS
920 Fairhope Ave.
Fairhope, Alabama 36532**

Free to all members! Please join us!
RSVP to (251) 928-9927 or email
brett@bchba.com



WE'RE OFFERING TWO CE CLASSES AT THE FAIRHOPE BCHBA OFFICE IN SEPTEMBER!

Knock out all of your annual CE requirements for the year or finish off what you already have with 3 hour classes

**Tuesday
September 30, 2025**

**BCHBA Office
916 Plantation Blvd.
Fairhope, AL 36532**

**\$150 per class for members,
\$250 per class for non-members**

Lunch provided if both classes are attended

ARBITRATION 101: HOW TO CHOOSE, WHEN TO USE

**9:00 am - 12:00 pm (3 credit hours)
Instructor: Tom Gotschall**

When irreconcilable differences occur in a new home or remodeling construction project, how are they resolved? Do you go to court? Do you mediate? Do you arbitrate? What does your contract say and, importantly, why? In this session, long time construction professional Tom Gotschall will help you understand the dispute resolution processes and, for those who use arbitration clauses, how to better understand the process. **ALABAMA SPECIFIC**

PLANNING AND SCHEDULING FOR CONSTRUCTION PROFESSIONALS

**1:00 pm - 3:00 pm (3 credit hours)
Instructor: Tom Gotschall**

Many home builders and remodelers can build great projects and keep them on budget. Perhaps they can even manage the flow of work "in their heads". Some could benefit from a better understanding of the fundamentals of planning and scheduling in an effective and visually attractive way. Participants will have the opportunity to discuss scheduling challenges, offered some "hands on" scheduling exercises and given sample templates to develop further.



SEPTEMBER CONTINUING EDUCATION CLASS REGISTRATION

Person taking this class must be the license holder or the Designated Qualifying Representative (DQR). These courses, Arbitration 101:How to Choose, When to Use (3 credit hours) and Planning and Scheduling for Construction Professionals (3 credit hours), have been approved by the State of Alabama Home Builders Licensure Board.

Company Name: _____

Contact Name: _____

License#: _____

Address: _____

City State/Zip: _____

Phone: _____

☐ Arbitration 101 - \$150 members - \$250 non-members

☐ Planning and Scheduling - \$150 members - \$250 non-members

Return Completed form to:

BCHBA Office-916 Plantation Blvd.-Fairhope, AL 36532 • email: brett@bchba.com

PAYMENT OPTIONS

(Please Check One)

☐ Check Enclosed

☐ Bill my HBA Account

☐ Credit Card (3% fee added)

Card No: _____

Exp Date: _____

CCV: _____

Name on Card: _____

Signature: _____

BUILD TO LAST



ESTABLISHED 1839 FAMILY OWNED SIX GENERATIONS



Proudly continuing to serve our neighbors as
a locally-owned company
headquartered in Daphne, Alabama

[SWIFTSUPPLY.COM](https://www.swiftsupply.com)

Local Expertise, Committed to Your Success

Building Stronger
Communities Together



At BankPlus, our Residential Construction Team in Mobile is dedicated to being a true partner. We understand that your success contributes to the strength of our community, and we are committed to supporting your growth every step of the way. As local residents, we share your passion for the Alabama Gulf Coast and are invested in its future.

Our team of experienced lenders brings a wealth of knowledge and the personalized service you need to thrive. We believe that by working together, we can create opportunities that benefit not just your business but the entire community. Together, we can cultivate a vibrant community, where every project contributes to a stronger future for all. Partner with us at BankPlus, where your vision aligns with our commitment to community growth.



BankPlus



© Copyright 2024 BankPlus.
Member FDIC.

BUILDERS

C.S. Custom Homes LLC
Corey Swindle
Residential Custom Home Builder
14599 Samuel Williams Lane
Fairhope, AL 36532
(251) 583-7308
cshomesfairhope@gmail.com

Home Pro Specialty Services LLC
Tadre Thomas
Residential Custom Home Builder
7470 Gaskin Lane
Daphne, AL 36526
(251) 635-7786
tthomas.hpss@gmail.com

ASSOCIATES

16 Market Street LLC
Kelley Ouzts
Investors/Real Estate Brokers/Agents
5479 Hilltop Drive
Mobile, AL 36608
(251) 421-2092
kelleyouzts1@gmail.com

B&B Custom Homes LLC
Benjamin White
Restoration
31118 Stagecoach Rd., Unit 1
Spanish Fort, AL 36527
(251) 490-4760
valerie@bbroofandgutter.com

Elevated Roofing Services Inc.
Gary Johnson
Roofing Contractors
31437 Fallingwater Loop
Spanish Fort, AL 36527
(205) 266-3583
gary@elevated-roof.com

Frameworkx LLC
Brittney Pronesti
Blueprints
11154 Park Ave.
Windermere, FL 34786
(503) 805-3028
brittney@frameworkxllc.com

G&M Contractor LLC
Genaro Ponce
Excavation Work
6904 Old Pascagoula Road, Lot 8
Theodore, AL 36582
(251) 586-1743
gponce-jr1@hotmail.com

Good Works Home Solutions LLC
Charles Lemon
Renovation
18919 E. Silverhill Ave.
Robertsdale, AL 36567
(251) 635-3215
Goodworks251@gmail.com

Higginbotham Insurance Agency
Emory Jones
Insurance Company/Agency
3212 Midtown Park South
Mobile, AL 36606
(251) 473-4600
ejonesiii@higginbotham.net

HRT Insurance Group LLC
Harrison Horton
Insurance Company/Agency
6729 Spanish Fort Blvd., Ste J
Spanish Fort, AL 36527
(251) 445-8300
h.horton@hrtinsurancegroup.com

John A Robertson Insurance Agency Inc.
Robbie Robertson
Insurance Company/Agency
101 North Section Street
Fairhope, AL 36532
(251) 928-2163
robbie@robertsoninsuranceinc.com

Kevin Oliver DBA Oliver Siding
Kevin Oliver
Siding Contractor
11850 Stewart Ln., Lot 10
Grand Bay, AL 36541
(251) 209-9671
kevin.oliver2116@gmail.com

Malouf Furniture, Flooring, & Mattress
Jeremy Brock
Floor Coverings
7745 Hwy 59 S.
Foley, AL 36535
(251) 955-5151
jbrock@malouffurniture.com

Mediacom LLC
Amy Scanlon
Cable TV/Satellite
1613 Nantahala Beach Rd.
Gulf Breeze, FL 32563
(850) 934-7717
ascanlon@mediacomcc.com

Metal Arch
Jeff Bulloch
Metal Stud Framing
8882 Nail Rd.
Foley, AL 36535
(678) 758-3071
jbulloch@metalarchusa.com

Morrow Water Technologies Inc.
Sam Howard
Equipment Rental/Sales
7440 Cahaba Valley Rd.
Birmingham, AL 35242
(205) 408-6680
sHoward@MorrowWater.com

Patriot Electrical Services LLC
Hank Duplesis
Electrical Contractors
5 Wren Circle
Foley, AL 36535
(251) 424-1277
hank@pes1.org

Southern Construction Solutions LLC
Tony Mitchell
Concrete/Aggregate Products
P.O. Box 227
Foley, AL 36535
(251) 550-6381
southernconstructionsolutions@outlook.com

Tamko Building Products
Alissa Smith
Building Materials/Lumber
10222 Deer Creek Dr. E
Theodore, AL 36582
(417) 726-6265
alissa_smith@tamko.com



68 Ventures LLC 6 years	Capitol Building Products LLC 14 years	Geocon Engineering & Materials Testing, Inc. 3 years	McQuillen Custom Homes and Remodeling LLC 7 years
Aaron's Lock & Security 5 years	Central Glass Co. Inc. 25 years	Glosson Heating & AC, Chipper Glosson dba 10 years	MCS Contracting Inc. 25 years
B & B Roof and Gutter LLC 5 years	Childress Landscaping 17 years	Greg Hobbs Painting 12 years	Merchant Construction LLC 18 years
B & T Fencing, Inc. 5 years	Childress Sitework Inc. 25 years	Greg Kennedy Inc. General Contractor 12 years	Michael Laskay 3 years
Baldwin County Sewer Service LLC 18 years	Chris Miller Drywall & Interior 6 years	Hart's All Service Inc. 5 years	Michael Purvis Construction Inc. 16 years
Bank Plus 5 years	City of Fairhope 22 years	Has Construction LLC 1 year	Mobile Appliance Co. Inc. 13 years
Barnhill Properties 13 years	Coastal Acoustics and Drywall LLC 7 years	Hill Masonry LLC 20 years	Modern Oaks Construction LLC 2 years
Bass & Company LLC 4 years	Coastal Woodworks Inc. 19 years	Hydes Roofing LLC 1 year	Olacon Drywall & Maintenance LLC 8 years
Bass Homes Inc. 33 years	Coldwell Banker Reehl Properties Inc. 32 years	Infinity M&M Construction LLC 1 year	Orvin Contracting 4 years
Bay Shore Glass LLC 13 years	Community Bank Coast 17 years	JBL Properties Ltd. 14 years	Patchwork Plus 20 years
Bethel Engineering Inc. 11 years	Cooper Fence Company 6 years	JDJ Roofing LLC 3 years	Perfect Finishes LA LLC 1 year
Blanchard Construction Services LLC 2 years	Craig Homes Inc. 9 years	Johnson Well Water Drilling 18 years	Praizhym Electric LLC 5 years
Blue Fin Builders LLC 3 years	Creel Developments LLC 1 year	KC Sawmill Company LLC 6 years	Premier Vinyl Siding LLC 11 years
Blue Haven Pools 16 years	Dragon's Construction LLC 11 years	Kelly Builders Inc. 20 years	Qwick Co LLC 2 years
Brettbuilt Custom Homes LLC 5 years	E L Love Construction Inc. 17 years	KWL Construction Inc. 22 years	Rangel Concrete LLC 3 years
Brock's Cabinets South 15 years	Eastern Shore Construction Mgt. Inc. 21 years	Lemongrass Custom Home & Design Inc. 9 years	Reedy Construction LLC 17 years
Brooke Chamblee Interiors 2 years	Easy-Haul Inc. 19 years	Mario's Bay Painters 22 years	RJ's Seamless Gutters Inc. 20 years
Brown Concrete Placement 6 years	Farmstead Built LLC 5 years	Mason Excavating LLC 11 years	Roblero Sanchez Construction Inc. 8 years
C & J Plumbing LLC 6 years	Forward Contracting 6 years	McLeod Construction 18 years	S. O. Drywall 18 years
Cadence Bank 2 years	GAF Companies LLC 3 years		



Congratulations to long term 25+ year members!

RENEWALS CONT.

6.16.2025 - 8.16.2025

SafeSpray Pest Control 2 years	Spanish Fort Painting & Construction LLC 13 years	Terry Thompson Chevrolet Inc. 18 years	United Community Bank 4 years
Sanchez Flooring Inc. 10 years	Spire Gulf Inc. 25 years	The Coastal Carpenter 3 years	Wade Distributors Inc. 3 years
Sand & Clay Inc. 31 years	Strait Line Construction 32 years	The Grand Manor Owner's Association 10 years	Wall To Wall Interiors Inc. 27 years
Sirius Plumbing LLC 3 years	Sun Coast Energy 10 years	Tool Expo Construction Supplies 19 years	Watchman Builders LLC 8 years
Snow's Building & Remodeling 19 years	T & M Heating & A/C 31 years	Tower Homes 1 year	Wesley Sprinkle 8 years
South Cypress dba Sun Flooring 6 years	T. J.'s Quality Painting LLC 9 years	Trip Tek Construction LLC 8 years	
Southern Classic Construction LLC 6 years	TCB Coastal Banking 10 years	Trustmark Bank 12 years	
Southern Shutter Home 3 years			



 **Congratulations to long term 25+ year members!**

CANCELED

as of 8.16.2025

A & M Portables Inc.	Home Design Center LLC	Meza Brothers, Jose Meza dba
Alabama River Remodel LLC	Isai Painting & Remodeling	Quality Roofing Solutions LLC
Bay Area Plumbing	Lower Alabama Construction dba LA Construction LLC	Regional Ceilings Inc.
Chavez Painting	LSN Construction	Smooth Finish Drywall and Remodeling LLC
Dewberry	Mahoney Brothers Construction LLC	Turner Sitework
Eco Painting LLC	McClusky Cabinets	Von Electric General Contractors LLC
Faith Construction Co. LLC		Wayne's Pest Control

WE WANT THEM BACK! IF YOU DO BUSINESS WITH ANY CANCELED MEMBERS, PLEASE ASK THEM TO REJOIN! **MEMBERS ARE OUR FOUNDATION**

SPIKE CLUB

as of 8.16.2025

LIFE MEMBERS

Brian Armstrong	64.00	Joe Hocklander	290.75	David Stapleton	63.00
J Lynn Blackmon	322.00	Tracy Holobaugh	129.00	Tom Stokes	37.00
Jack Lynn Blackmon Jr.	52.50	John Hutchinson	63.50	Thorn Thomas	378.00
Robert Brown	200.00	Johnny Langenbach	340.00	Jeff Thompson	79.00
Chris Bumpers	132.75	Chad Lippincott	58.50	Wayne Trawick	294.00
Alex Cary	96.50	Mike McElmurry Jr.	34.50	Lee Turner	912.00
Eric Craig	82.50	Lee Mitchell	178.50	Patrick Waller	88.50
Charles Ebert III	987.00	Cliff Pitman	175.00	Eddie Youngblood	345.75
Chris Farlow	116.00	Chris Price	202.50		
Jeff Frostholt	95.25	Reggie Pulliam	67.00	Members earn one Spike credit for each new member they sponsor. When that member renews after his or her first year of membership, the sponsoring member automatically receives one retention credit. Every year that the member renews thereafter, the sponsoring member will receive a half renewal credit.	
Matt Hammond	37.00	Rance Reehl	57.00		
Gary Hellmich	174.00	Cain Roberds	157.75		
Mike Henriksen	92.00	George Roberds	628.00		
		Jim Smith	35.50		
		Maclin Smith	36.50		



Want To Start Getting Money Back for Products You Already Use?

HBArebates.com



FREE MEMBER BENEFIT OF YOUR STATE & LOCAL HBA

EASY TO PARTICIPATE!

IF YOU USE ANY OF OUR
PARTICIPATING
MANUFACTURERS

THE AVERAGE REBATE PER
BUILDER/REMODELER COMPANY WHO
PARTICIPATED IN 2024 WAS:

\$1,650.24

- 1 Register
- 2 Submit a Rebate Claim
- 3 Receive a Rebate Check

PARTICIPATING MANUFACTURERS



Contact Us:

HBArebates.com
 info@HBArebates.com

866.849.8400
 @HBArebates



Q3 2025 MEMBER SAVINGS PROGRAM

PERSONAL SAVINGS AT A GLANCE | nahb.org/savings



AUTO

COMPANY	SAVINGS	PRODUCTS	INFO
	BMW Earn up to \$1,500 on a new BMW or up to \$500 on a new MINI	BMW	memberdeals.com/nahb/shopping.php?action=view&sub=BMW&login=1
	GOODYEAR Members must log into NAHB.org to save 15% on Goodyear Tires.	Goodyear Tires & Services	nahb.org/goodyear

TRAVEL & ENTERTAINMENT

COMPANY	SAVINGS	PRODUCTS	INFO
	AVIS Save up to 30% off Avis PAY NOW rates when making a reservation with Avis Worldwide Discount (AWD) number 6572900.	Rental Cars	avis.com/nahb 800-331-1212/AWD #6572900
	BUDGET Save up to 35% off Budget PAY NOW rates when making a reservation using Budget Customer Discount (BCD) number 2596900.	Rental Cars	budget.com/nahb 800-283-4387/BCD #2596900
	COSTCO WHOLESALE Get a \$20 or \$40 digital Costco shop card when joining as a new Costco member.	Gift Card with Club Membership	nahb.org/savings Click on "Costco Wholesale" button under "Personal Savings"
	WALT DISNEY WORLD Explore Walt Disney World Resorts at special member discounts	Theme Parks	nahb.org/savings Click on "Walt Disney World" button under "Personal Savings"
	HERTZ Save up to 25% on everyday base rates and additional program benefits with Hertz Gold Plus	Rental Cars	nahb.org/hertz
	HOTELPLANNER NAHB members can save up to 65% on hotel room rates at over 800,000 properties worldwide in more than 250 countries.	Hotels	nahb.hotelplanner.com 800-487-2175
	MEMBER DEALS Up to 50% off.	Theme Parks, Movie Tickets, Concerts, Water Parks & Gift Cards	memberdeals.com/nahb/?login=1 877-575-1201
	SAM'S CLUB Save over 60% on a new membership plus receive travel and entertainment credit.	Club Membership	nahb.org/savings Click on "Sam's Club" button under "Personal Savings"
	SIRIUSXM Get a free four-month trial to SiriusXM's Platinum streaming	Music	nahb.org/xm

Health & Wellness

COMPANY	SAVINGS	PRODUCTS	INFO
	ACTIVE & FIT DIRECT Find your perfect gym for \$28/month.	Fitness Membership	nahb.org/AFD

ELECTRONICS & SOFTWARE

COMPANY	SAVINGS	PRODUCTS	INFO
	DELL Up to 40% off Dell computer servers, electronics & accessories. Free IT consultations for members.	Computers & Hardware	dell.com/nahb 800-757-8442
	MICROSOFT OFFICE Up to 90% discount on a one-time purchase of Microsoft Office Home & Business 2019 and 2021.	Microsoft Apps	nahb.org/office

NAHB Members Saved over **\$40,000,000** last year

*Discounts are as of 6/30/25 & subject to change at any time. Visit nahb.org/savings for the latest deals & limited time offers.

Q3 2025 MEMBER SAVINGS PROGRAM

BUSINESS SAVINGS AT A GLANCE | nahb.org/savings



AUTO

COMPANY	SAVINGS	PRODUCTS	INFO
 MERCEDES-BENZ VANS	Save up to \$500 on select vans, combinable with advertised sales incentives offered by Mercedes-Benz Vans.	Mercedes	nahb.org/mbvans
 GOODYEAR	Members must log into NAHB.org to save 15% on Goodyear Tires.	Goodyear Tires & Services	nahb.org/goodyear
 NISSAN	Save \$800 to \$11,000 on sedans, crossovers, SUVs and trucks.	Nissan	nahb.org/nissan
 RAM	Save up to \$1,800 on select vehicles, stackable with advertised discounts offered by RAM.	RAM	nahb.org/ram
 FORD	Save \$500-\$5,000 on Ford Pro's trucks, vans and SUV's.	Ford	nahb.org/ford
 HOLMAN	Members can receive a free first-month lease payment.	Vehicle leasing and fleet management.	nahb.org/holman

Appliances, Building Materials & Home Technology

COMPANY	SAVINGS	PRODUCTS	INFO
 LOWE'S	NAHB members can save MORE with MyLowe's Pro Rewards. With Member Volume Discounts over \$2,000, up to 10% off online and much MORE. Plus get 5% off every day plus 2% statement credit with a MyLowe's Pro Rewards or Commercial Account Credit Card. See Lowe's.com/Terms .	Building Materials	lowes.com/nahb 877-435-2440
 BEST BUY BUSINESS	NAHB members get member-exclusive pricing on thousands of appliances and smart-home technology.	Appliances, smart-home technology, and whole-home audio from top brands.	nahb.org/bestbuy
 DELL	Up to 40% off Dell computer servers, electronics & accessories. Free IT consultations for members.	Computers & Hardware	dell.com/nahb 800-737-8442

WIRELESS

COMPANY	SAVINGS	PRODUCTS	INFO
 T-MOBILE	Save 12% on wireless. Extend discount to employees with Employee Work Perks program.	Cell Phones, Internet, Plans & More	nahb.org/t-mobile

FUEL

COMPANY	SAVINGS	PRODUCTS	INFO
 VOYAGER	Save on Fuel with Voyager card for Business. Savings anywhere Mastercard is accepted.	Fuel Savings & Fleet Management	usbank.com/splash/corporate-payments/transportation/nahb.html

NAHB Members Saved over
\$40,000,000 last year

Q3 2025 MEMBER SAVINGS PROGRAM

BUSINESS SAVINGS AT A GLANCE | nahb.org/savings



BUSINESS MANAGEMENT

COMPANY	SAVINGS	PRODUCTS	INFO
odp	ODP BUSINESS SOLUTIONS Up to 75% off online regular prices on their Best Value List of preferred products. Plus, free shipping over \$50.	Office Supplies	officesolutions.org/nahb 855-337-6811 x2887
Heartland	HEARTLAND Merchant processing and payroll solutions at reduced fees for NAHB Members.	Payment & POS Solutions	go.heartlandpaymentsystems.com/nahb 800-613-0148
indeed	INDEED Register a new account and get a \$250 credit towards sponsored job postings.	Job Board and Hiring Resources	nahb.org/indeed
Microsoft	MICROSOFT OFFICE Up to 90% discount on a one-time purchase of Microsoft Office Home & Business 2019 and 221.	Microsoft Apps	nahb.org/office
intuit quickbooks	QUICKBOOKS Save up to 50% on select new QuickBooks Online and QuickBooks Desktop Solutions.	Accounting and financial management	nahb.org/quickbooks
RingCentral	RINGCENTRAL Save 15% off monthly on a new RingCentral Office service. Receive \$50 off the list price on any RingCentral phone. Current NAHB RingCentral users are eligible for discounts by calling and re-signing a 24 month agreement.	Message, Video & Phone	ringcentral.com/nahb 800-437-0930
ups	UPS SHIPPING Save 65% on domestic UPS Next Day and 42% on UPS Ground shipping.	Business Shipping	1800member.com/nahb 800-MEMBERS
TForce Freight	TFORCE FREIGHT At least 75% off Less Than Truckload (LTL) shipping over 150lbs.	Freight Shipping	1800member.com/nahb 800-MEMBERS

NAHB ASSOCIATION DISCOUNTS

COMPANY	SAVINGS	PRODUCTS	INFO
IBS	NAHB INTERNATIONAL BUILDERS' SHOW™ Up to \$200 off show registration. Up to \$3.75 per sq. ft. off exhibit space.	Trade Show	buildersshow.com
STRUCTURE PRODUCTIONS	Discounts on professional video and television production services.	Visual Media	structure-productions.com
NAHB	NAHB CONTRACTS Up to 30% off contract rates.	Legal	nahb.org/nahbcontracts
NAHB	HOUSING ECONOMICS \$100 off annual subscription.	Economic & Housing Data	housingeconomics.com
NAHB	BUILDERBOOKS 10% off books. Up to 45% off research.	Books	builderbooks.com
NAHB	ONLINE EDUCATION Up to 30% off webinars; Up to 50% off on-line courses.	Education	nahb.org/education

Coastal
Stone & Cabinetry

Celebrating
TWENTY YEARS
IN 2025

- NATURAL STONE + QUARTZ
- TILE
- CABINETRY + SINKS
- HARDWOOD + VINYL FLOORING

CONTACT US: WWW.COASTALSTONECABINETRY.COM
1801 S. GREEN RD.
FAIRHOPE, AL 36525
251.292.3475

TERRY THOMPSON
• CHEVROLET •

Takes You Home

www.terry-thompson.com

251-626-0631

Quality *your clients can trust!*

Custom Pools • Expert Remodels • Landscaping • Outdoor Living Construction
BBQ's & Outdoor Kitchens • Masonry • Gazebos & Pergolas



100%
Financing
oac

*Free brochure,
in-home estimate
& custom plan for
you or your client*

MOBILE DESIGN CENTER
& DISPLAY POOL

251.633.7946

2301 Dawes Rd.

bluehaven.com

*Add to your
bottom line!*

- ~ Special packages for builders—from model-home programs, to flexible payment schedules
- ~ Full spectrum of pool shapes & styles
- ~ Portfolio of local residential and commercial projects

- ~ Detailed contracts and professional construction
- ~ State-of-the-art features
- ~ Fully licensed, bonded & insured
- ~ Ask about our transferable lifetime structural warranty

BLUE since 1954
HAIEN
POOLS
SPAS
World's Largest!
IBA Lic. #20000 APSP



OUTPERFORM TODAY. TRANSFORM TOMORROW.

Every day our team of professionals is driven to be the best and deliver for our customers. We're on a mission to develop next-generation solutions that accelerate, optimize and transform the homebuilding industry.



BLDR.COM

18246 Kirchak • Robertsdale, AL • 251.649.3230

Builders' FirstSource and the Builders' FirstSource logo are trademarks of Builders' FirstSource, Inc. and/or its subsidiaries.
© 2025 Builders' FirstSource, Inc. All rights reserved. | 2539-25-BPS





**Solutions that fit
your business to a**

Trustmark's Commercial Real Estate team provides sound guidance, strategies and advice to help you find the appropriate solutions for your business needs. From concept to completion, look to a financial partner who fits you to a T. Learn more at trustmark.com.



Trustmark

Rick Howze | 251.431.7874 | NMLS# 1267972

MEMBER FDIC

**UPCOMING
EVENTS**

SEPTEMBER EVENTS

Sept. 9	11:00 am	Board Meeting
Sept. 11	Noon	Associate Council Meeting
Sept. 16	Noon	PWB Meeting
Sept. 18	5:00 pm	YP Social at Dragonfly in Fairhope
Sept. 25	5:30 pm	General Membership Meeting Community Bank in Gulf Shores
Sept. 30	9:00 am	Builders Continuing Ed Classes

OCTOBER EVENTS

Oct. 1	Noon	AI Educational Lunch-N-Learn
Oct. 14	11:00 am	Board Meeting
Oct. 17	Noon	Fall Golf Tournament at Rock Creek
Oct. 23	5:30 pm	General membership Meeting BankPlus in Fairhope

For complete details about BCHBA events visit business.bchba.com/events



BALDWIN COUNTY HOME BUILDERS ASSN.

916 Plantation Blvd.
Fairhope, AL 36532
251.928.9927 • www.bchba.com