

THE PLUMBLINE

A BIMONTHLY PUBLICATION OF THE BALDWIN COUNTY HOME BUILDERS ASSOCIATION



PHOTOS FROM THE 2025 CHRISTMAS PARTY

THE 2026 BCHBA MARKETING GUIDE

PHOTOS FROM THE 2025 PARADE OF HOMES STREET PARTY

JANUARY/FEBRUARY 2026

2026

Board of Directors and Officers

Nick Klarman	President
Jeff Frostholt	1st Vice President
Robert Brown	2nd VP/Treasurer
Eric Craig	3rd VP/Secretary
Cameron Reehl	Past President

Local Directors

Brian Armstrong	Mike Milton
Chris Bumpers	Ben Murphy
Stephanie Hale	Sonny Radcliff
Joe Hocklander	Cain Roberds
Rick Howze	Jim Smith

State Directors

Robert Brown	Chris Farlow	Nick Klarman
Eric Craig	William Hays	Nancy Martiniere

National Delegates

Alex Cary	Chris Farlow	Cliff Pitman, Life
Eric Craig	Lee Mitchell	Patrick Waller, Life

Senior Life Delegate

George Roberds

Associate Council Chair

Nancy Martiniere

Executive Vice President

Marsha Jordan

Accounting/Membership

Sarah Kettinger

Communications/Publications

Brett Foster

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On the cover:
The 2026 BCHBA Board of Directors was sworn in at the 2025 BCHBA Christmas Party on December 4, 2025 at Oak Hollow Farm. See photos on the next page.



2026 BCHBA EVENTS

Calendar

March 20	Clay Shoot
May 1	Spring Golf Tournament
June 6	YP Poker Run
Aug. 13	Battle of the Bay Bowling Tournament
Oct. 1	Silent Auction/Crawfish Boil
Oct. 17-18 & 24-25	Parade of Homes
Oct. 22	Parade of Homes Street Party
Dec. 3	Christmas Party

Like Us On
FACEBOOK



Baldwin County Home Builders Association

916 Plantation Blvd.
Fairhope, AL 36532
251.928.9927
www.bchba.com



EZ Online Reporting
Flexible Policy Options
Competitive Rates

helmut@hbaezbuild.com



Photos from December 4, 2025

2025 CHRISTMAS PARTY

AT OAK HOLLOW FARM IN FAIRHOPE

See more pictures by visiting our Facebook page.



William Hays swears in Nick Klarman as the 2026 BCHBA President



Outgoing BCHBA President Cameron Reehl presents Debbie Crain with the 2025 Associate of the Year award



Jeff Frostholm accepts the 2025 President's Award from 2025 BCHBA President Cameron Reehl on behalf of Micheal Neese



Eric Craig won the 2025 Membership Contest and was awarded the prize from outgoing President Cameron Reehl



Jennifer Farlow won the 2025 Professional Women in Building Award



Photos from December 9, 2025

2025 PWB ORNAMENT EXCHANGE

AT CENTURY BANK IN FAIRHOPE

See more pictures by visiting our Facebook page.



Karen Campbell won the 2025 Professional Women in Building Award



The program has been serving Alabama HBA Builders for over 12 years.

Options for reporting include Single Shot Policies, Reporting Policies (Annual or Monthly options) and our exclusive **Modified Blanket Policy**.

Our Reporting policies are all website-based reporting-**Ease of use**, pay online, print your own EPI certificate, easy extensions, deductibles are per occurrence per policy reported starts.

The program carrier is **Axis Insurance Company**. They are **AM Best Rated A (Excellent)** with a Financial Strength category rating of **XV (\$2 Billion or Greater in Assets)**.



Contact us for more information:

Helmut Mundt – Program Administrator

Email: helmut@hbabuildersrisk.com

Phone/Text me @ (985) 789-7635

Check out our website-premium calculator.

hbabuildersrisk.com



ASSOCIATE COUNCIL

ASSOCIATE COUNCIL MEETINGS
THURSDAY, JANUARY 8 and THURSDAY, FEBRUARY 12
Noon at BCHBA Office
916 Plantation Blvd. in Fairhope
Open to all BCHBA Associate members



PWB MEETING
TUESDAY, JANUARY 20 and TUESDAY, FEBRUARY 24
Noon at the BCHBA Office
916 Plantation Blvd.
Open to all PWB and prospective members

This group is open to all BCHBA women members. You must be a builder, associate or affiliate member to join. Dues for PWB Council membership are \$75 per year.



YOUNG PROFESSIONALS SOCIAL
THURSDAY, JANUARY 15
5:30pm at Dragonfly Food Bar in Fairhope
18874 Section St.
Open to all BCHBA Members 45 and younger



CODE MEETING
TUESDAY, FEBRUARY 3
12:00pm at Baldwin Preparatory School in Loxley
33243 AL-59
Open to all BCHBA Builder Members

2026 BCHBA SCHOLARSHIPS

Last year the BCHBA awarded \$7,000 in annual scholarships to deserving local students pursuing careers in the home building industry. Qualifying students must be enrolled in construction related studies at a technical school or college. If you know a prospective candidate, please feel free to download the 2026 Scholarship Application on the BCHBA website. Deadline March 16, 2026.



Thank you for your support of

the TOOL TREE

Thanks to the generosity of our members, The Baldwin County Home Builders Association is able to provide Christmas gifts annually for the children assisted by the Baldwin County Child Advocacy Center/CARE House.



CARE House, Inc.

Give a child from The CARE House a special Christmas



April MEMBER SOCIAL



VINYL PLANK 4 LESS

Tuesday, April 28, 2026

5:30 - 7:30pm

33112 US Highway 31, Spanish Fort, AL 36527

**Crawfish, Burgers and Hot Dogs, Refreshments
and Door Prizes - To RSVP call (251) 215-9935**



THANK YOU

to all of our 2025
year-long sponsors!

BEAM SPONSORS

BankPlus

Coastal
Stone & Cabinetry



SWIFT SUPPLY
BUILD TO LAST



SUPPORTING SPONSOR



If you would like to be a BCHBA Year-Long Sponsor, please call (251) 928-9927



PARADE OF HOMES DISCOUNT PROGRAM AND SHOWCASE HOME CONTRIBUTIONS

**Pickering Building and Renovations LLC will
build the 2026 Showcase Home in The North
Hills at Fairhope subdivision in Fairhope**

**PLEASE COMPLETE THIS FORM & RETURN TO THE BCHBA OFFICE AT 916 PLANTATION BLVD. IN FAIRHOPE OR EMAIL TO BRETT@BCHBA.COM
IF YOU WOULD LIKE TO OFFER DISCOUNTS TO PARADE BUILDERS AND/OR CONTRIBUTE TO THE CONSTRUCTION OF THE SHOWCASE HOME**

DISCOUNT PROGRAM PARTICIPATION AGREEMENT

This agreement between _____, herein known as the DISCOUNTER, and the Baldwin County Home Builders Association, herein known as the ASSOCIATION, in entering into this _____ day of _____, 2026. The DISCOUNTER agrees to participate in the DISCOUNT PROGRAM offered in conjunction with the 2026 Parade of Homes tentatively scheduled for October 17-18 and 24-25, 2026. The DISCOUNTER further agrees to provide the following discounts in the amounts shown for the products and/or services herein described. It is further agreed that these discounts shall be made available to each builder and only to those builders having a home in the Parade and such discounts are in addition to any other discounts normally given. Discounts will be given only after the builder has paid the entry fee for the home/s on which the discounts are given.

The following discounts will be given: PERCENT or DOLLAR AMOUNT _____

Description/Details _____

Discounts described above will be given (check one):

- ☐ Upon payment of the invoice
- ☐ After the Parade, if the home is finished and open to the public as part of the Parade.
- ☐ Upon payment of the invoice but must be returned if the home is not finished and open during the Parade.

Signed: _____ **Print Name:** _____

Company: _____ **Address:** _____

Phone: _____ **Cell Phone:** _____

SHOWCASE HOME CONTRIBUTIONS

This section is for contributions or discounts for the showcase home only

Upon receipt by the BCHBA Office, a Contribution/Discount list will be compiled for the builder of the showcase home and forwarded to them. You will receive recognition.

Contribution: _____

Value: _____ **Discount %:** _____ **Savings \$:** _____

Signed: _____ **Print Name:** _____

Company: _____ **Address:** _____

Phone: _____ **Cell Phone:** _____

Over 3000 consumers viewed the Showcase Home last year! What better way to make sure your products and/or services are viewed by prospective customers! Don't let the Parade pass you by!

**Shotgun
Raffle!**

WIN A
SHOTGUN!
Type and
Model info
to come!

SPORTING CLAYS SHOOT 2026

FRIDAY, MARCH 20th - BUSHY CREEK CLAYS

22505 WILL VAUGHN ROAD, PERDIDO, AL

\$200 FOR 1ST PLACE OVERALL TEAM

\$100 TO 2ND PLACE OVERALL TEAM

Members, hurry and register! Registration opens to the public Fri., March 1st.

SCHEDULE

11:30 Registration
12:00 Lunch Served
12:45 Mandatory Safety Instructions
1:00 Shoot Begins

FEES

\$125 per shooter / \$500 - 4 Man Team
\$50 - Cart Rental
Personal golf carts allowed
NO 4-WHEELERS

100 targets

Shooter must provide: Ammunition, Gun, Shell Bags, Eye and Ear Protection

Directions: From Highway 31 in Bay Minette: 12 miles East from Courthouse to County Rd. 47. Turn left at County Rd. 47. Turn left on County Rd. 61 and right on Will Vaughn Road. Bushy Creek Clays at end of the road. From I-65: Exit #45 / Perdido-Rabun Exit. South on County Rd. 47. Turn right on Co. Rd. 61 and right on Will Vaughn Rd.

* MAPS AVAILABLE GO TO: <https://bushycreekclays.com/directions-and-accommodations>

All proceeds benefit the Baldwin County Home Builders Association Charitable Foundation

2026 CLAY SHOOT REGISTRATION FORM

Name: _____ Company: _____ Phone: _____ email: _____

Name: _____ Company: _____ Phone: _____ email: _____

Name: _____ Company: _____ Phone: _____ email: _____

Name: _____ Company: _____ Phone: _____ email: _____

Check Enclosed for \$ _____ Bill my credit card \$ _____ Bill my Company \$ _____

☐ VISA ☐ MC ☐ Discover ☐ AMEX CARD #: _____ Name (on card) _____

Signature _____ Expiration Date (month/year) _____ Code _____

*3% fee added to all credit card transactions

☐ Yes, my company would like to be a sponsor of: _____ Amt. _____

Company name sponsoring tournament: _____

BALDWIN COUNTY HOME BUILDERS ASSOCIATION

916 Plantation Blvd. • Fairhope, AL 36532 • 251-928-9927 • email brett@bchba.com

SPONSORSHIPS AVAILABLE

**\$750 - Corporate
Sponsor:** includes name
on banner, 1 team and
station sign

\$350 - Food Sponsor
\$300 - Beverage Sponsor
\$200 - Prize Sponsor

**\$150 - Station Sponsor sign
OR Score Card Sponsor:**
Company logo on score
cards or sign at station. You
may have giveaways on the
sponsored station.

**DON'T
MISS THE
CHANCE
TO
WIN A NEW
SHOTGUN
Raffle tickets
\$10 each or**

FINAL CALL: PLACE YOUR AD WHERE IT MATTERS MOST!

ADVERTISING SPACE IN THE 2026 BCHBA MEMBERSHIP DIRECTORY IS **STILL** AVAILABLE!



The BCHBA Membership Directory is an essential tool for our members. It is an opportunity to get an entire year's advertising to our members and an opportunity to make your company stand out from the competition by advertising and enhancing your company's listing.

Establish an image: When it comes to advertising and promoting your business, image counts. Be seen in the right places at the right time by the right people.

Value: Grab this opportunity to build relationships with existing and prospective clients and grow your business.

Longevity: Your ad will be placed in this invaluable resource offering year-round exposure, referred to time-and-time-again.

The holders of ads run in 2025 have priority to reclaim those positions for 2026

Space Reservation Form

Please fill out the information below and include the ad size from the table at the bottom.

Company: _____

Contact: _____

Phone: _____

Email: _____

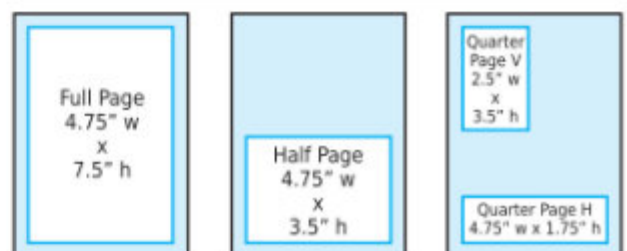
Ad size: _____

Please return completed form to
sarah@bchba.com or
brett@bchba.com
or call (251) 928-9927

Premium Ad Spots	Color
Back Cover	\$700
Inside Front/Back Cover	\$650
Facing Page to Inside Back Cover	\$600
Full Tab Page	\$500
1/2 Tab Page	\$400
Additional Ad Spots	Color
Full Page	\$450
1/2 Page	\$350
1/4 Page	\$250

Ad Deadline:
Monday, January 16, 2026

Ad Sizes





MARKETING GUIDE 2026



Your membership in the Baldwin County Home Builders Association affords you the opportunity to market your business to over 900 other businesses in the building industry, as well as to the public. We have listed the many marketing opportunities and encourage you to select the ones that best promote your product or service. Then, decide which level of investment fits you and your business.

Look over the calendar of events and select the ones you want to participate in and build your own Sponsorship package. We offer four levels of Sponsorship discounts.



YEAR LONG SPONSORSHIPS

FOUNDATION LEVEL

\$10,000 (OR MORE)

You pick which events to sponsor up to the sponsorship amount

ANCHOR LEVEL

\$7,500

You pick which events to sponsor up to the sponsorship amount

BEAM LEVEL

\$5,000

You pick which events to sponsor up to the sponsorship amount

SUPPORT LEVEL

\$2,500

You pick which events to sponsor up to the sponsorship amount

2027 ECONOMIC HOUSING SUMMIT



LUNCH SPONSOR \$1,500

- Ten complimentary tickets to event
- Company logo at lunch tables
- Recognized by BCHBA president from the podium
- Table to display promotional materials
- Company logo or name on signage, promo material and communication

SUPPORTING SPONSOR \$500

- Two complimentary tickets to event
- Recognized by BCHBA president from the podium
- Table to display promotional materials
- Company logo or name on signage, promo material and communication

**COMING
MARCH
2027**

ADS IN THE PLUMBLINE



You have the opportunity to advertise your company's products and services in our Plumbline newsletter. The full-color bi-monthly newsletter is available online to more than 900 members. Ads are full color.

FULL PAGE	\$400/ISSUE	\$2,400/YEAR
BACK 3/4	\$400/ISSUE	\$2,400/YEAR
1/2 PAGE	\$200/ISSUE	\$1,200/YEAR
BUSINESS CARD	\$50/ISSUE	\$300/YEAR

SUBDIVISION GUIDE/PARADE OF HOMES GUIDEBOOK

Printed once per year, with informative articles, a list of major subdivisions, builders profiles, a buyers guide and a guide to the Parade of Homes. Ads are full color.

BACK PAGE \$2600

FULL PAGE \$1100

INSIDE FRONT, INSIDE BACK,
PAGE 1, PAGE FACING INSIDE
BACK \$1800

HALF PAGE \$750

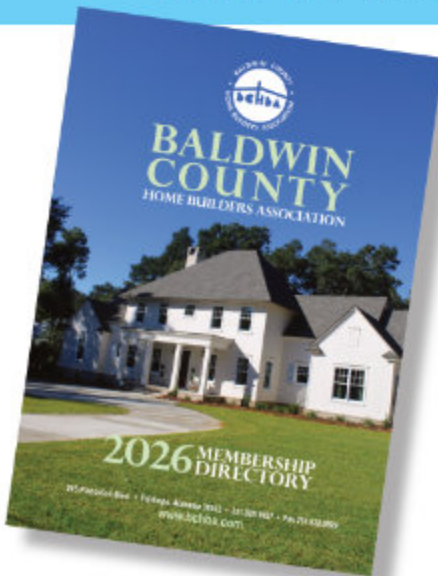
QUARTER PAGE \$500

DOUBLE TRUCK \$2800

BUSINESS CARD \$300



ADS IN THE MEMBERSHIP DIRECTORY



The membership directory is an essential reference tool for our members, listing important phone numbers and contact information, listing all of our members by membership type and category. Printed annually in full color.

PREMIUM AD SPOTS
BACK COVER \$700

1/2 TAB PAGE \$400

INSIDE FRONT/BACK
COVER \$650

ADDITIONAL AD SPOTS
FULL PAGE \$450

FACING PAGE TO IN-
SIDE COVERS \$600

1/2 PAGE \$350

1/4 PAGE \$250

FULL TAB PAGE \$500

PARADE OF HOMES



You can be a part of the BCHBA's biggest and most important event of the year by being a Parade of Homes sponsor and supporter. There are three different levels of sponsorship for the event to meet your needs.

PLATINUM SPONSOR INVESTMENT \$5,000

- Company's name and logo will be placed in all television and social media.
- Company's name and logo will be included in all print advertising.
- Company's name and logo will be placed on the Special BCHBA Parade of Homes Website for twelve (12) full months.
- Name and logo will be placed in BCHBA's bi-monthly newsletter, The Plumblne, Nov./Dec.
- Company will be recognized at the Street Party.
- Company will have the opportunity to place literature and business cards in appropriate areas at the Showcase Home.

GOLD SPONSOR INVESTMENT \$2,500

- Company's name and logo will be included in BCHBA's bi-monthly newsletter, The Plumblne.
- Company's name and logo will be included in all print advertising.
- Company's name and logo will be placed on the Special BCHBA Parade of Homes Website for twelve (12) full months.
- Company will be recognized at the Street Party.
- Company will receive a business card size ad in the Nov./Dec. issue of The Plumblne, Nov./Dec.
- Company will have the opportunity to place literature and business cards in the Showcase Home

SILVER SPONSOR INVESTMENT \$1,000

- Your Company's name will be included in all print advertising.
- Your company's name and logo will be included in Nov./Dec. The Plumblne newsletter as a sponsor.
- Your company's name and logo will be included on the special BCHBA Parade of Homes website.
- Your company will be recognized at the Parade Street Party.

SPRING GOLF CLASSIC

The BCHBA holds two golf tournaments each year. These are popular events with our members and afford you great sponsorship opportunities.

TITLE SPONSOR \$2,500

- Four players
- Company name in newsletter & website
- Company name on banner displayed a tournament
- Logo on shirts

GOLF TOWEL SPONSOR \$1,200

- Company logo on towels

CORPORATE SPONSOR \$800

- Four Players
- Name on signage

BEVERAGE CART \$350

- Company name or sign on cart

HOSPITALITY TENT \$400

- Company reps with giveaways on the tee

AWARDS SPONSOR \$500

- Company name on signage at event

PRACTICE RANGE BALLS \$300

- Sign on practice range

TEE SPONSOR \$150

- Company sign on tee

LUNCH SPONSOR \$550

- Company name on signage

REGISTRATION TABLE SPONSOR \$500

- Company representative with giveaways at table
- Company name on signage

FALL GOLF TOURNAMENT

TITLE SPONSOR \$2,500

- Four players
- Company name in newsletter & website
- Company name on banner displayed a tournament
- Logo on shirts

GOLF TOWEL SPONSOR \$1,200

- Company logo on towels

CORPORATE SPONSOR \$800

- Four Players
- Name on signage

BEVERAGE CART \$350

- Company name or sign on cart

HOSPITALITY TENT \$400

- Company reps with giveaways on the tee

AWARDS SPONSOR \$500

- Company name on signage at event

PRACTICE RANGE BALLS \$300

- Sign on practice range

TEE SPONSOR \$150

- Company sign on tee

LUNCH SPONSOR \$550

- Company name on signage

REGISTRATION TABLE SPONSOR \$500

- Company representative with giveaways at table
- Company name on signage



FISHING TOURNAMENT

TITLE SPONSOR \$1,000

- 4 anglers
- Listed as title on banner
- Logo on weigh-in form
- Mention in the Plumline

GOLD SPONSOR \$500

- Listed on banner
- Logo on weigh-in form
- Mention in the Plumline

SILVER SPONSOR \$250

- Listed on banner
- Mention in the Plumline

BRONZE SPONSOR \$150

- Logo on weigh-in form

SPORTING CLAY SHOOT



CORPORATE SPONSOR \$750

- Includes name on banner,
- 1 team and station sign

FOOD SPONSOR \$350

BEVERAGE SPONSOR \$300

PRIZES SPONSOR \$300

STATION SPONSOR SIGN OR SCORE CARD SPONSOR \$150

- Your company's logo on score card or station sign



BATTLE OF THE BAY BOWLING TOURNAMENT

Sponsorships offer you recognition on event signage, in the Plumbl ine Newsletter and on the BCHBA Website.

FOOD SPONSOR \$200

BEVERAGE SPONSOR \$200

- Includes name on banner

LANE SPONSOR \$150

PRIZE SPONSOR \$100

PWB SUMMER CAMP



LUNCH SPONSOR \$500

- Limited to 5 total sponsors

SNACK SPONSOR \$250

T-SHIRT SPONSOR \$500



YP POKER RUN ON FISH RIVER

ROYAL FLUSH SPONSOR \$1,600

- 2 Hands + 1 extra card for each hand, logo on all marketing, advertisement and the playing cards
- Reserved table at Big Daddy's after-party

STRAIGHT FLUSH SPONSOR \$550

- 1 hand, logo on all marketing and advertising

PIER SPONSOR \$250

FOUR OF A KIND SPONSOR \$300

- Logo on social media promotion

FULL HOUSE SPONSOR \$150

- ...or just tossing us some \$\$\$\$

GENERAL MEMBERSHIP MEETINGS

Come and mix and mingle with fellow members! These meetings are hosted by members at their place of business and are usually held on the third Tuesday or Thursday of the month. These are excellent networking opportunities and free for members to attend. Contact the BCHBA Office to schedule. These meetings are a great value for the host, however they do not apply toward a sponsorship level. Meetings to host are available in JANUARY, JUNE, AUGUST and NOVEMBER.

QUARTERLY CODE MEETINGS



Information sharing meetings for Builders, Remodelers and Code Officials. Held at HBA office and you provide lunch. You are given time to make a short presentation with handouts.

Meeting sponsorships are available in FEBRUARY, MAY, AUGUST and NOVEMBER.

2026 BCHBA OPPORTUNITY GUIDE

Please check the options below, total the amount , fill out the information on the last page and return a copy to the BCHBA Office. Note: Some sponsorships and ad spaces are limited.

YEAR LONG SPONSORSHIPS

<input type="checkbox"/> Foundation Level	\$10,000 (or more)
<input type="checkbox"/> Anchor Level	\$7,500
<input type="checkbox"/> Beam Level	\$5,000
<input type="checkbox"/> Support Level	\$2,500

THE PLUMBLINE NEWSLETTER

<input type="checkbox"/> Full Page	\$400.00/issue - \$2,400.00/year
<input type="checkbox"/> Back 3/4	\$400.00/issue - \$2,400.00/year
<input type="checkbox"/> 1/2 Page	\$200.00/issue - \$1,200.00/year
<input type="checkbox"/> Business Card	\$50.00/issue - \$300.00/year

SUBDIVISION/PARADE OF HOMES GUIDE

<input type="checkbox"/> Back Page	\$2600
<input type="checkbox"/> Inside Front	\$1800
<input type="checkbox"/> Inside Back	\$1800
<input type="checkbox"/> Page 1	\$1800
<input type="checkbox"/> Page Facing Inside Back	\$1800
<input type="checkbox"/> Double Truck	\$2800
<input type="checkbox"/> Full Page	\$1100
<input type="checkbox"/> Half Page	\$750
<input type="checkbox"/> Quarter Page	\$500
<input type="checkbox"/> Business Card	\$300

MEMBERSHIP DIRECTORY ADS

<input type="checkbox"/> Back Cover	\$700
<input type="checkbox"/> Inside Front/Back Cover	\$650
<input type="checkbox"/> Facing Page to Inside Covers	\$600
<input type="checkbox"/> Full Page Tab	\$500
<input type="checkbox"/> Half Page Tab	\$400
<input type="checkbox"/> Full Page	\$450
<input type="checkbox"/> Half Page	\$350
<input type="checkbox"/> Quarter Page	\$250

PARADE OF HOMES

<input type="checkbox"/> Platinum Sponsor	\$5,000
<input type="checkbox"/> Gold Sponsor	\$2,500
<input type="checkbox"/> Silver Sponsor	\$1,000

FISHING TOURNAMENT

<input type="checkbox"/> Title Sponsor	\$1000
<input type="checkbox"/> Gold Sponsor	\$500
<input type="checkbox"/> Silver Sponsor	\$250
<input type="checkbox"/> Bronze Sponsor	\$150

PWB SUMMER CAMP

<input type="checkbox"/> Lunch Sponsor	\$500
<input type="checkbox"/> Snack Sponsor	\$250
<input type="checkbox"/> T-shirt Sponsor	\$500

SPRING GOLF CLASSIC

<input type="checkbox"/> Title Sponsor	\$2,500
<input type="checkbox"/> Golf Towel Sponsor	\$1,200
<input type="checkbox"/> Corporate Sponsor	\$800
<input type="checkbox"/> Beverage Cart	\$350
<input type="checkbox"/> Hospitality Tent	\$400
<input type="checkbox"/> Awards Sponsor	\$500
<input type="checkbox"/> Practice Range Balls	\$300
<input type="checkbox"/> Tee Sponsor	\$150
<input type="checkbox"/> Lunch Sponsor	\$550
<input type="checkbox"/> Registration Table Sponsor	\$500

FALL GOLF TOURNAMENT

<input type="checkbox"/> Title Sponsor	\$2,500
<input type="checkbox"/> Golf Towel Sponsor	\$1,200
<input type="checkbox"/> Corporate Sponsor	\$800
<input type="checkbox"/> Beverage Cart	\$350
<input type="checkbox"/> Hospitality Tent	\$400
<input type="checkbox"/> Awards Sponsor	\$500
<input type="checkbox"/> Practice Range Balls	\$300
<input type="checkbox"/> Tee Sponsor	\$150
<input type="checkbox"/> Lunch Sponsor	\$550
<input type="checkbox"/> Registration Table Sponsor	\$500

SPORTING CLAY SHOOT

<input type="checkbox"/> Corporate sponsor	\$750
<input type="checkbox"/> Food sponsor	\$350
<input type="checkbox"/> Beverage sponsor	\$300
<input type="checkbox"/> Prizes sponsor	\$200
<input type="checkbox"/> Station sponsor sign OR Score Card sponsor	\$150

BATTLE OF THE BAY BOWLING TOURNAMENT

<input type="checkbox"/> Food sponsor	\$200
<input type="checkbox"/> Beverage sponsor	\$200
<input type="checkbox"/> Lane sponsor	\$150
<input type="checkbox"/> Prize sponsor	\$100

YP POKER RUN ON FISH RIVER

<input type="checkbox"/> Royal Flush Sponsor	\$1600
<input type="checkbox"/> Straight Flush Sponsor	\$550
<input type="checkbox"/> Four of a Kind Sponsor	\$300
<input type="checkbox"/> Full House Sponsor	\$150
<input type="checkbox"/> Pier Sponsor	\$250

2027 ECONOMIC HOUSING SUMMIT

<input type="checkbox"/> Lunch Sponsor	\$1500
<input type="checkbox"/> Supporting Sponsor	\$500

QUARTERLY CODE MEETINGS (\$500)

<input type="checkbox"/> February	<input type="checkbox"/> August
<input type="checkbox"/> May	<input type="checkbox"/> November

MONTHLY BUSINESS AFTER HOURS

<input type="checkbox"/> January	<input type="checkbox"/> August
<input type="checkbox"/> June	<input type="checkbox"/> November

Total _____

Company: _____

Contact Name: _____

Business Address: _____

City: _____ State: _____

Zip: _____ FAX: _____

Business Phone: _____ Cell Phone: _____

Company Email: _____

Website: _____

Level of Sponsorship: _____ Method of Payment: ☐ Check ☐ Bill

VISIT BCHBA.COM FOR THE 2026 CALENDAR AND FUTURE EVENT DATES

Plan ahead! Many of our popular events are reserved quickly. Once you make your decision, or if you need assistance, contact the BCHBA office at 251-928-9927.

The best way to utilize your BCHBA membership is to be active! By participating in meetings, events, advertising and sponsorship opportunities, you will get the most out of your membership. Your company can only benefit if other members (and the public) know about you.

916 Plantation Blvd. • Fairhope, Alabama 36532 • P 251.928.9927

www.bchba.com

BUILDERS

Smith Douglas Homes
Geoff Shrewsbury
Residential Custom Home Builder
110 Village Trail, Suite 115
Woodstock, GA 30188
(770) 780-8103
gshrewsbury@Smithdouglas.com

ASSOCIATES

Coastal Creek Builders LLC
Sean McClellan
Residential Builder
3804 Mattingly Ln.
Gulf Shores, AL 36542
(251) 378-1829
coastalcreekbuilders@gmail.com

Southern Paver Systems Inc.
Tyler Pinkston
Pool Construction
P.O. Box 220347
Deatsville, AL 36022
(334) 361-1600
Ipavealot@bellsouth.net

Spinnaker Electric LLC
Jeffrey Smith
Electrical Contractors
25806 Pollard Rd., Apt. 61
Daphne, AL 36526
(251) 504-515
jssmith7891@gmail.com

**MEMBERS DO
BUSINESS
WITH
MEMBERS**

RENEWALS

316 Construction 5 years	Barnett Drywall 18 years	D.R. Horton Inc 19 years	EK Stucco LLC 12 years
4 Lane Development Inc. 9 years	Be Right Services LLC 6 years	David Wilson Masonry Inc. 34 years	Elliott Painting & Remodeling Inc. 1 year
Achee Builders Inc. 19 years	Benny Darby Construction Company Inc. 21 years	Delta Companies LLC 1 year	Emerald Coast Landscaping 7 years
Affordable Sewer & Drain Inc. 21 years	Bryan Wood Flooring Inc. 30 years	Dependable Gutters LLC 1 year	En'Sured Quality Services LLC 8 years
Age Construction LLC 10 years	Byrd Custom Home Builders Inc. 1 year	Diamond M&A Electric LLC 11 years	Fairhope Building Company LLC 6 years
All Baldwin Drywall 7 years	C Roberds General Contractors LLC 14 years	DMG AV LLC 1 year	Ferguson Bath, Kitchen & Lighting Gallery 9 years
Amazing Grace Construction LLC 7 years	CAJ Coastal Enterprises dba ProLift Garage Doors of South Alabama 2 years	Doug Ward & Company LLC 26 years	Fountain Construction & Cabinetry LLC 1 year
American Air Solutions Inc. 16 years	Century Bank 7 years	DSL D Homes Gulf Coast LLC 10 years	Frances Holk-Jones, State Farm 4 years
AmeriFirst Bank 3 years	Coastal Stone & Cabinetry 21 years	Earl Buchanan Construction Corporation 10 years	Frostholm Construction LLC 12 years
Arrow Exterminators 1 years	Craig Jernigan Construction Inc. 27 years	Ebert Agency Inc. 41 years	Fulcrum Homes, LLC DBA Fulcrum Residential 1 year
Athlon Investment 1 year		Economic Development Services LLC 5 years	
Bank Plus 5 years			

 **Congratulations to long term 25+ year members!**

Garcia Drywall 23 years	John Stacey Roofing LLC 18 years	Randy Goins 12 years	Taylor Made Construction 2 years
Garden Design Solutions Inc. 22 years	Jones Coastline Services 11 years	Red Rock Services LLC 5 years	Teem Electric Inc. 4 years
Green Zone Landscaping 6 years	Langenbach Construction Co. LLC 38 years	Rhodes Construction Company Inc. 2 years	The Source LLC 3 years
Gulf Coast Building Supply 53 years	M Lacy Contracting Inc. 6 years	Riviera Utilities 53 years	Tidewater Insurance Agency LLC 3 years
Habitat for Humanity of Baldwin County 22 years	Manu-Forti Construction Inc. 22 years	Rob Littleton Construction Co. LLC 11 years	Tool Expo Construction Supplies 19 years
Hand Arendall Harrison Sale LLC 6 years	Maronda Homes LLC, of AL 3 years	Sanchez Construction 7 years	Triton Stone Group of Mobile 14 years
Hardy Doege & Associates 29 years	MC Restore LLC dba Delta Dry 1 year	SCC Group LLC 5 years	Trotter's Concrete Construction Inc. 21 years
Harrison Built Contracting LLC 5 years	Mike McConnell Inc. dba Mike McConnell Homes 8 years	Secure Vision LLC 19 years	Trustmark Bank 12 years
HBA Builders Risk Insurance Program 13 years	Mobile Bay Overhead Door Inc. 29 years	SmartBank 2 years	Under Grace Roofing 7 years
HD Construction Services LLC 1 year	Mobile Lumber & Millwork/ Coast Design Kitchen & Bath 26 years	Smith, Clark and Associates LLC 11 years	Valere Homes 16 years
Head's Heating & Air Conditioning 1 year	Moyer's Remodeling & Construction LLC 5 years	South Cypress dba Sun Flooring 6 years	Volovecky's Masonry L.L.C. 22 years
Heard Roofing Company 24 years	New Era Construction Inc. 13 years	South Shore Insurance Agency 1 year	W J Van Arsdale Inc. 33 years
HHH Homebuilders LLC 1 year	No Limit Renovation and Handyman Services 2 years	Southern Heritage Builders 14 years	Waller Builders LLC 13 years
Highland Wake Construction LLC 20 years	Parker Roofing dba Brian and Kendra Parker 8 years	Southern Pipe and Supply - Fairhope 1 year	Welch Construction LLC 1 year
Island Enclosures & Improvements LLC 19 years	Pen Air Credit Union 6 years	Stillman Insurance Group 1 year	Wesley Freeland Masonry 15 years
JFR Baldwin General Construction LLC 3 years	Pool Pro Inc 2 years	Stockton Construction LLC 6 years	
John Bowman Construction 18 years	Price Masonry LLC 14 years	Sun Coast Builders Inc. 21 years	
		Swinson Air Conditioning 34 years	

CANCELED

as of 12.16.2025

Lindsey Landscaping LLC
Gary Powers Development Inc.
Holk Electric Inc.
Johnson Builders LLC
James Construction & Renovation

Higher Standard Construction
Roofing Systems of Baldwin County LLC
RW Services
Custom Crafted Counters LLC
Alliant Construction LLC

Mr General Construction LLC
Leavitt Land
J.A.B. Construction Incorporated
Baldwin County Fence Company Inc.
Suarez Builder Inc.

WE WANT THEM BACK! IF YOU DO BUSINESS WITH ANY CANCELED MEMBERS, PLEASE ASK THEM TO REJOIN! **MEMBERS ARE OUR FOUNDATION**


SPIKE CLUB

as of 12.16.2025

LIFE MEMBERS

Brian Armstrong	64.50	Joe Hocklander	292.75	George Roberds	629.50
J Lynn Blackmon	323.50	Tracy Holobaugh	129.50	Jim Smith	36.00
Jack Lynn Blackmon Jr.	54.50	John Hutchinson	65.50	Maclin Smith	37.00
Robert Brown	204.50	Nick Klarman	34.00	David Stapleton	63.50
Chris Bumpers	136.75	Johnny Langenbach	341.50	Tom Stokes	39.50
Alex Cary	98.50	Chad Lippincott	60.00	Jeff Thompson	79.50
Eric Craig	92.00	Nancy Martiniere	51.75	Wayne Trawick	294.00
Charles Ebert III	989.50	Mike McElmurry Jr.	34.50	Lee Turner	932.00
Chris Farlow	117.00	Lee Mitchell	180.50	Patrick Waller	90.00
Jeff Frostholt	97.25	Cliff Pitman	177.00		
Stephanie Hale	34.50	Chris Price	203.50	Members earn one Spike credit for each new member they sponsor. When that member renews after his or her first year of membership, the sponsoring member automatically receives one retention credit. Every year that the member renews thereafter, the sponsoring member will receive a half renewal credit.	
Matt Hammond	37.00	Reggie Pulliam	67.00		
Gary Hellmich	175.00	Cameron Reehl	41.25		
		Rance Reehl	57.00		
		Cain Roberds	184.00		

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- 3 Receive a Rebate Check

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Q4 2025 MEMBER SAVINGS PROGRAM

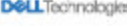
BUSINESS SAVINGS AT A GLANCE | nahb.org/savings



AUTO

COMPANY	SAVINGS	PRODUCTS	INFO
 MERCEDES-BENZ VANS	Save up to \$500 on select vans, combinable with advertised sales incentives offered by Mercedes-Benz Vans.	Mercedes	nahb.org/mbvans
 GOODYEAR	Members must log into NAHB.org to save 15% on Goodyear Tires.	Goodyear Tires & Services	nahb.org/goodyear
 NISSAN	Save \$900 to \$11,000 on sedans, crossovers, SUVs and trucks.	Nissan	nahb.org/nissan
 RAM	Save up to \$1,000 on select vehicles, stackable with advertised discounts offered by RAM.	RAM	nahb.org/ram
 FORD	Save \$500-\$5,000 on Ford Pro's trucks, vans and SUV's.	Ford	nahb.org/ford
 HOLMAN	Members can receive a free first-month lease payment.	Vehicle leasing and fleet management	nahb.org/holman

Appliances, Building Materials & Home Technology

COMPANY	SAVINGS	PRODUCTS	INFO
 LOWE'S	NAHB members can save MORE with MyLowe's Pro Rewards with Member Volume Discounts over \$2,000, up to 10% off online and much MORE. Plus get 5% off every day plus 2% statement credit with a MyLowe's Pro Rewards or Commercial Account Credit Card. See Lowe's.com/Terms .	Building Materials	lowes.com/nahb 877-435-2440
 BEST BUY BUSINESS	NAHB members get member-exclusive pricing on thousands of appliances and smart-home technology.	Appliances, smart-home technology, and whole-home audio from top brands.	nahb.org/bestbuy
 DELL	Up to 40% off Dell computer servers, electronics & accessories. Free IT consultations for members.	Computers & Hardware	dell.com/nahb 800-757-8442

WIRELESS

COMPANY	SAVINGS	PRODUCTS	INFO
 T-MOBILE	Save 12% on wireless. Extend discount to employees with Employee Work Perks program.	Cell Phones, Internet, Plans & More	nahb.org/t-mobile

FUEL

COMPANY	SAVINGS	PRODUCTS	INFO
 VOYAGER	Save on Fuel with Voyager card for Business. Savings anywhere Mastercard is accepted.	Fuel Savings & Fleet Management	usbank.com/splash/corporate-payments/transportation/nahb.html

NAHB Members Saved over
\$40,000,000 last year

Q4 2025 MEMBER SAVINGS PROGRAM

PERSONAL SAVINGS AT A GLANCE | nahb.org/savings



AUTO

	COMPANY	SAVINGS	PRODUCTS	INFO
	BMW	Earn up to \$1,500 on a new BMW or up to \$500 on a new MINI	BMW	memberdeals.com/nahb/shopping.php?action=view&sub=BMW&login=1
	GOODYEAR	Members must log into NAHB.org to save 15% on Goodyear Tires.	Goodyear Tires & Services	nahb.org/goodyear

TRAVEL & ENTERTAINMENT

	COMPANY	SAVINGS	PRODUCTS	INFO
	AVIS	Save up to 30% off Avis PAY NOW rates when making a reservation with Avis Worldwide Discount (AWD) number G572900.	Rental Cars	avis.com/nahb 800-331-1212 AWD #G572900
	BUDGET	Save up to 35% off Budget PAY NOW rates when making a reservation using Budget Customer Discount (BCD) number Z536900.	Rental Cars	budget.com/nahb 800-283-4387 BCD #Z536900
	WALT DISNEY WORLD	Explore Walt Disney World Resorts at special member discounts	Theme Parks	nahb.org/savings Click on "Walt Disney World" button under "Personal Savings"
	HERTZ	Save up to 25% on everyday base rates and additional program benefits with Hertz Gold Plus	Rental Cars	nahb.org/hertz
	HOTELPLANNER	NAHB members can save up to 65% on hotel room rates at over 800,000 properties worldwide in more than 250 countries.	Hotels	nahb.hotelplanner.com 800-487-2175
	MEMBER DEALS	Up to 50% off.	Theme Parks, Movie Tickets, Concerts, Water Parks & Gift Cards	memberdeals.com/nahb/?login=1 877-579-1201
	SAM'S CLUB	Save over 60% on a new membership plus receive travel and entertainment credit	Club Membership	nahb.org/savings Click on "Sam's Club" button under "Personal Savings"
	SIRIUSXM	Get a free four-month trial to SiriusXM's Platinum streaming	Music	nahb.org/xm

Health & Wellness

	COMPANY	SAVINGS	PRODUCTS	INFO
	ACTIVE & FIT DIRECT	Find your perfect gym for \$28/month.	Fitness Membership	nahb.org/AFD

ELECTRONICS & SOFTWARE

	COMPANY	SAVINGS	PRODUCTS	INFO
	DELL COMPANY	Up to 40% off Dell computer servers, electronics & accessories. Free IT consultations for members.	Computers & Hardware	dell.com/nahb 800-757-8442
	MICROSOFT OFFICE	Up to 90% discount on a one-time purchase of Microsoft Office Home & Business 2019 and 2021.	Microsoft Apps	nahb.org/office

NAHB Members Saved over **\$40,000,000** last year

*Discounts are as of 9/30/2025 & subject to change at any time Visit nahb.org/savings for the latest deals & limited time offers.

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BUSINESS MANAGEMENT

	COMPANY	SAVINGS	PRODUCTS	INFO
	ODP BUSINESS SOLUTIONS	Up to 75% off online regular prices on their Best Value List of preferred products. Plus, free shipping over \$50.	Office Supplies	officediscounts.org/nahb 855-337-6811 x2897
	HEARTLAND	Merchant processing and payroll solutions at reduced fees for NAHB Members.	Payment & POS Solutions	go.heartlandpaymentsystems.com/nahb 800-613-0148
	INDEED	Register a new account and get a \$250 credit towards sponsored job postings.	Job Board and Hiring Resources	nahb.org/indeed
	MICROSOFT OFFICE	Up to 90% discount on a one-time purchase of Microsoft Office Home & Business 2019 and 221.	Microsoft Apps	nahb.org/office
	QUICKBOOKS	Save up to 50% on select new QuickBooks Online and QuickBooks Desktop Solutions.	Accounting and financial management	nahb.org/quickbooks
	RINGCENTRAL	Save 15% off monthly on a new RingCentral Office service. Receive \$50 off the list price on any RingCentral phone. Current NAHB RingCentral users are eligible for discounts by calling and re-signing a 24 month agreement.	Message, Video & Phone	ringcentral.com/nahb 800-417-0930
	UPS SHIPPING	Save 65% on domestic UPS Next Day and 42% on UPS Ground shipping.	Business Shipping	1800member.com/nahb 800-MEMBERS
	TFORCE FREIGHT	At least 75% off Less Than Truckload (LTL) shipping over 150lbs.	Freight Shipping	1800member.com/nahb 800-MEMBERS

NAHB ASSOCIATION DISCOUNTS

	COMPANY	SAVINGS	PRODUCTS	INFO
	NAHB INTERNATIONAL BUILDERS' SHOW®	Up to \$200 off show registration. Up to \$3.75 per sq. ft. off exhibit space.	Trade Show	buildersshow.com
	STRUCTURE PRODUCTIONS	Discounts on professional video and television production services.	Visual Media	structure-productions.com
	NAHB CONTRACTS	Up to 30% off contract rates.	Legal	nahb.org/nahbcontracts
	HOUSINGECONOMICS	\$100 off annual subscription.	Economic & Housing Data	housingeconomics.com
	BUILDERBOOKS	10% off books. Up to 45% off research.	Books	builderbooks.com
	ONLINE EDUCATION	Up to 30% off webinars; Up to 50% off online courses.	Education	nahb.org/education


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UPCOMING EVENTS

JANUARY EVENTS

Jan. 8	Noon	Associate Council Meeting
Jan. 13	11:00 am	Board Meeting
Jan. 15	5:30 pm	YP Social at Fairhope Brewing Co.
Jan. 20	Noon	PWB Meeting

FEBRUARY EVENTS

Feb. 3	11:00 am	Board Meeting at Baldwin Prep
Feb. 3	12:00 pm	Code Meeting at Baldwin Prep
Feb. 12	12:00 pm	Associate Council Meeting
Feb. 24	12:00 pm	PWB Meeting

February 10-11
HBAA Winter Meeting
Montgomery, AL



February 17 - 19
International Builders Show
Orlando, FL



For complete details about BCHBA events visit business.bchba.com/events

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