

THE

# PLUMBLINE

A BIMONTHLY PUBLICATION OF THE BALDWIN COUNTY HOME BUILDERS ASSOCIATION



## PHOTOS FROM THE 2025 CHRISTMAS PARTY

THE 2026 BCHBA MARKETING GUIDE

PHOTOS FROM THE 2025 PARADE OF HOMES STREET PARTY

JANUARY/FEBRUARY 2026

# 2026

## Board of Directors and Officers

Nick Klarman	President
Jeff Frostholm	1st Vice President
Robert Brown	2nd VP/Treasurer
Eric Craig	3rd VP/Secretary
Cameron Reehl	Past President

## Local Directors

Brian Armstrong	Mike Milton
Chris Bumpers	Ben Murphy
Stephanie Hale	Sonny Radcliff
Joe Hocklander	Cain Roberds
Rick Howze	Jim Smith

## State Directors

Robert Brown	Chris Farlow	Nick Klarman
Eric Craig	William Hays	Nancy Martiniere

## National Delegates

Alex Cary	Chris Farlow	Cliff Pitman, Life
Eric Craig	Lee Mitchell	Patrick Waller, Life

## Senior Life Delegate

George Roberds

## Associate Council Chair

Nancy Martiniere

## Executive Vice President

Marsha Jordan

## Accounting/Membership

Sarah Kettinger

## Communications/Publications

Brett Foster

# INDEX

- 2 2026 Dates to Remember
- 3 Photos from the 2025 Christmas Party
- 4 Photos from the 2025 PWB Ornament Exchange
- 5 Meeting Dates
- 5 2026 BCHBA Scholarships Information
- 6 2025 Tool Tree Information
- 6 Member Social at Vinyl Plank 4 Less
- 6 Thank you to our 2025 Year-Long Sponsors
- 7 2026 Parade of Homes Discount Program & Showcase Home Contributions
- 8 2026 Sporting Clay Shoot Entry Form
- 9 Final Call for Membership Directory Ads
- 10 2026 BCHBA Marketing Guide with Sponsorship Opportunities
- 18 New Members
- 18 Renewals
- 20 Canceled Members
- 20 Spike Club
- 22 Member Savings at a Glance
- Back January and February Calendars



On the cover:  
The 2026 BCHBA Board of Directors was sworn in at the 2025 BCHBA Christmas Party on December 4, 2025 at Oak Hollow Farm. See photos on the next page.



# 2026 BCHBA EVENTS Calendar

March 20	Clay Shoot
May 1	Spring Golf Tournament
June 6	YP Poker Run
Aug. 13	Battle of the Bay Bowling Tournament
Oct. 1	Silent Auction/Crawfish Boil
Oct. 17-18 & 24-25	Parade of Homes
Oct. 22	Parade of Homes Street Party
Dec. 3	Christmas Party

Like Us On  
FACEBOOK



**Baldwin County Home Builders Association**  
916 Plantation Blvd.  
Fairhope, AL 36532  
251.928.9927  
[www.bchba.com](http://www.bchba.com)



**EZ Online Reporting**  
**Flexible Policy Options**  
**Competitive Rates**

[helmut@hbaezbuild.com](mailto:helmut@hbaezbuild.com)



SCAN ME

Photos from December 4, 2025

# 2025 CHRISTMAS PARTY

AT OAK HOLLOW FARM IN FAIRHOPE

See more pictures by visiting our Facebook page.



William Hays swears in Nick Klarman as the 2026 BCHBA President



Outgoing BCHBA President Cameron Reehl presents Debbie Crain with the 2025 Associate of the Year award



Jennifer Farlow won the 2025 Professional Women in Building Award



Photos from December 9, 2025

# 2025 PWB ORNAMENT EXCHANGE

AT CENTURY BANK IN FAIRHOPE

See more pictures by visiting our Facebook page.



The program has been serving Alabama HBA Builders for over 12 years.

Options for reporting include Single Shot Policies, Reporting Policies (Annual or Monthly options) and our exclusive **Modified Blanket Policy**.

Our Reporting policies are all website-based reporting-**Ease of use**, pay online, print your own EPI certificate, easy extensions, deductibles are per occurrence per policy reported starts.

The program carrier is **Axis Insurance Company**. They are **AM Best Rated A (Excellent)** with a Financial Strength category rating of **XV (\$2 Billion or Greater in Assets)**.



Contact us for more information:

**Helmut Mundt – Program Administrator**  
**Email: [helmut@hbabuildersrisk.com](mailto:helmut@hbabuildersrisk.com)**  
**Phone/Text me @ (985) 789-7635**

Check out our website-premium calculator.  
**[hbabuildersrisk.com](http://hbabuildersrisk.com)**



## ASSOCIATE COUNCIL MEETINGS

THURSDAY, JANUARY 8 and THURSDAY, FEBRUARY 12

Noon at BCHBA Office

916 Plantation Blvd. in Fairhope

Open to all BCHBA Associate members



## PWB MEETING

TUESDAY, JANUARY 20 and TUESDAY, FEBRUARY 24

Noon at the BCHBA Office

916 Plantation Blvd.

Open to all PWB and prospective members

This group is open to all BCHBA women members. You must be a builder, associate or affiliate member to join. Dues for PWB Council membership are \$75 per year.



## YOUNG PROFESSIONALS SOCIAL

THURSDAY, JANUARY 15

5:30pm at Dragonfly Food Bar in Fairhope

18874 Section St.

Open to all BCHBA Members 45 and younger



## CODE MEETING

TUESDAY, FEBRUARY 3

12:00pm at Baldwin Preparatory School in Loxley

33243 AL-59

Open to all BCHBA Builder Members

# 2026 BCHBA SCHOLARSHIPS

Last year the BCHBA awarded \$7,000 in annual scholarships to deserving local students pursuing careers in the home building industry. Qualifying students must be enrolled in construction related studies at a technical school or college. If you know a prospective candidate, please feel free to download the 2026 Scholarship Application on the BCHBA website. Deadline March 16, 2026.



Thank you for your support of

the  
**TOOL  
TREE**

Thanks to the generosity of our members, The Baldwin County Home Builders Association is able to provide Christmas gifts annually for the children assisted by the Baldwin County Child Advocacy Center/CARE House.



Give a child from The CARE  
House a special Christmas

CARE House, Inc.



*April*  
**MEMBER  
SOCIAL**



**VINYL PLANK 4 LESS**

**Tuesday, April 28, 2026**

**5:30 - 7:30pm**

**33112 US Highway 31, Spanish Fort, AL 36527**

**Crawfish, Burgers and Hot Dogs, Refreshments  
and Door Prizes - To RSVP call (251) 215-9935**



**THANK YOU** to all of our 2025  
year-long sponsors!

BEAM SPONSORS

**BankPlus**



SUPPORTING SPONSOR



**If you would like to be a BCHBA Year-Long Sponsor, please call (251) 928-9927**



# PARADE OF HOMES DISCOUNT PROGRAM AND SHOWCASE HOME CONTRIBUTIONS

Pickering Building and Renovations LLC will build the 2026 Showcase Home in The North Hills at Fairhope subdivision in Fairhope

PLEASE COMPLETE THIS FORM & RETURN TO THE BCHBA OFFICE AT 916 PLANTATION BLVD. IN FAIRHOPE OR EMAIL TO BRETT@BCHBA.COM IF YOU WOULD LIKE TO OFFER DISCOUNTS TO PARADE BUILDERS AND/OR CONTRIBUTE TO THE CONSTRUCTION OF THE SHOWCASE HOME

## DISCOUNT PROGRAM PARTICIPATION AGREEMENT

This agreement between \_\_\_\_\_, herein known as the DISCOUNTER, and the Baldwin County Home Builders Association, herein known as the ASSOCIATION, in entering into this \_\_\_\_\_ day of \_\_\_\_\_, 2026. The DISCOUNTER agrees to participate in the DISCOUNT PROGRAM offered in conjunction with the 2026 Parade of Homes tentatively scheduled for October 17-18 and 24-25, 2026. The DISCOUNTER further agrees to provide the following discounts in the amounts shown for the products and/or services herein described. It is further agreed that these discounts shall be made available to each builder and only to those builders having a home in the Parade and such discounts are in addition to any other discounts normally given. Discounts will be given only after the builder/s has paid the entry fee for the home/s on which the discounts are given.

The following discounts will be given: PERCENT or DOLLAR AMOUNT \_\_\_\_\_

Description/Details \_\_\_\_\_

Discounts described above will be given (check one):

- Upon payment of the invoice
- After the Parade, if the home is finished and open to the public as part of the Parade.
- Upon payment of the invoice but must be returned if the home is not finished and open during the Parade.

Signed: \_\_\_\_\_ Print Name: \_\_\_\_\_

Company: \_\_\_\_\_ Address: \_\_\_\_\_

Phone: \_\_\_\_\_ Cell Phone: \_\_\_\_\_

## SHOWCASE HOME CONTRIBUTIONS

This section is for contributions or discounts for the showcase home only

Upon receipt by the BCHBA Office, a Contribution/Discount list will be compiled for the builder of the showcase home and forwarded to them. You will receive recognition.

Contribution: \_\_\_\_\_

Value: \_\_\_\_\_ Discount %: \_\_\_\_\_ Savings \$: \_\_\_\_\_

Signed: \_\_\_\_\_ Print Name: \_\_\_\_\_

Company: \_\_\_\_\_ Address: \_\_\_\_\_

Phone: \_\_\_\_\_ Cell Phone: \_\_\_\_\_

Over 3000 consumers viewed the Showcase Home last year! What better way to make sure your products and/or services are viewed by prospective customers! Don't let the Parade pass you by!

Shotgun  
Raffle!

WIN A  
SHOTGUN!  
Type and  
Model info  
to come!

# SPORTING CLAYS SHOOT 2026

FRIDAY, MARCH 20th - BUSHY CREEK CLAYS

22505 WILL VAUGHN ROAD, PERDIDO, AL

\$200 FOR 1ST PLACE OVERALL TEAM

\$100 TO 2ND PLACE OVERALL TEAM

Members, hurry and register! Registration opens to the public Fri., March 1st.

## SCHEDULE

11:30 Registration  
12:00 Lunch Served  
12:45 Mandatory Safety Instructions  
1:00 Shoot Begins

## FEES

\$125 per shooter / \$500 - 4 Man Team  
\$50 - Cart Rental

Personal golf carts allowed  
NO 4-WHEELERS

## 100 targets

Shooter must provide: Ammunition, Gun, Shell Bags, Eye and Ear Protection

Directions: From Highway 31 in Bay Minette: 12 miles East from Courthouse to County Rd. 47. Turn left at County Rd. 47. Turn left on County Rd. 61 and right on Will Vaughn Road. Bushy Creek Clays at end of the road. From I-65: Exit #45 / Perdido-Rabun Exit. South on County Rd. 47. Turn right on Co. Rd. 61 and right on Will Vaughn Rd.

\* MAPS AVAILABLE GO TO: <https://bushycreekclays.com/directions-and-accommodations>

All proceeds benefit the Baldwin County Home Builders Association Charitable Foundation

## 2026 CLAY SHOOT REGISTRATION FORM

Name: \_\_\_\_\_ Company: \_\_\_\_\_ Phone: \_\_\_\_\_ email: \_\_\_\_\_

Check Enclosed for \$ \_\_\_\_\_ Bill my credit card \$ \_\_\_\_\_ Bill my Company \$ \_\_\_\_\_

VISA  MC  Discover  AMEX CARD #: \_\_\_\_\_ Name (on card) \_\_\_\_\_

Signature \_\_\_\_\_ Expiration Date (month/year) \_\_\_\_\_ Code \_\_\_\_\_

\*3% fee added to all credit card transactions

Yes, my company would like to be a sponsor of: \_\_\_\_\_ Amt. \_\_\_\_\_

Company name sponsoring tournament: \_\_\_\_\_

## BALDWIN COUNTY HOME BUILDERS ASSOCIATION

916 Plantation Blvd. • Fairhope, AL 36532 • 251-928-9927 • email [brett@bchba.com](mailto:brett@bchba.com)

## SPONSORSHIPS AVAILABLE

**\$750** - Corporate  
Sponsor: includes name  
on banner, 1 team and  
station sign

**\$350** - Food Sponsor  
**\$300** - Beverage Sponsor  
**\$200** - Prize Sponsor

**\$150** - Station Sponsor sign  
OR Score Card Sponsor:  
Company logo on score  
cards or sign at station. You  
may have giveaways on the  
sponsored station.

# FINAL CALL: PLACE YOUR AD WHERE IT MATTERS MOST!

ADVERTISING SPACE IN THE 2026 BCHBA MEMBERSHIP DIRECTORY IS **STILL** AVAILABLE!



The BCHBA Membership Directory is an essential tool for our members. It is an opportunity to get an entire year's advertising to our members and an opportunity to make your company stand out from the competition by advertising and enhancing your company's listing.

**Establish an image:** When it comes to advertising and promoting your business, image counts. Be seen in the right places at the right time by the right people.

**Value:** Grab this opportunity to build relationships with existing and prospective clients and grow your business.

**Longevity:** Your ad will be placed in this invaluable resource offering year-round exposure, referred to time-and-time-again.

**The holders of ads run in 2025 have priority to reclaim those positions for 2026**

## Space Reservation Form

Please fill out the information below and include the ad size from the table at the bottom.

**Company:** \_\_\_\_\_

**Contact:** \_\_\_\_\_

**Phone:** \_\_\_\_\_

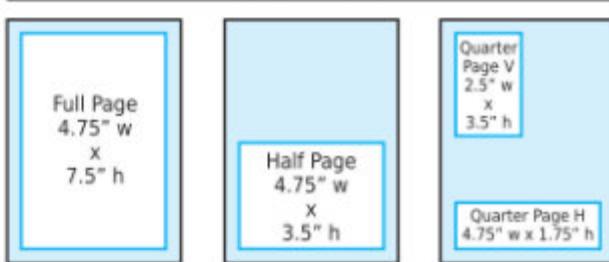
**Email:** \_\_\_\_\_

**Ad size:** \_\_\_\_\_

Please return completed form to  
[sarah@bchba.com](mailto:sarah@bchba.com) or  
[brett@bchba.com](mailto:brett@bchba.com)  
or call (251) 928-9927

Premium Ad Spots	Color
Back Cover	\$700
Inside Front/Back Cover	\$650
Facing Page to Inside Back Cover	\$600
Full Tab Page	\$500
1/2 Tab Page	\$400
Additional Ad Spots	Color
Full Page	\$450
1/2 Page	\$350
1/4 Page	\$250

**Ad Deadline:**  
Monday, January 16, 2026





# MARKETING GUIDE 2026



**Y**our membership in the Baldwin County Home Builders Association affords you the opportunity to market your business to over 900 other businesses in the building industry, as well as to the public. We have listed the many marketing opportunities and encourage you to select the ones that best promote your product or service. Then, decide which level of investment fits you and your business.

Look over the calendar of events and select the ones you want to participate in and build your own Sponsorship package. We offer four levels of Sponsorship discounts.



## YEAR LONG SPONSORSHIPS

### FOUNDATION LEVEL \$10,000 (OR MORE)

You pick which events to sponsor up to the sponsorship amount

### ANCHOR LEVEL \$7,500

You pick which events to sponsor up to the sponsorship amount

### BEAM LEVEL \$5,000

You pick which events to sponsor up to the sponsorship amount

### SUPPORT LEVEL \$2,500

You pick which events to sponsor up to the sponsorship amount

## 2027 ECONOMIC HOUSING SUMMIT



### LUNCH SPONSOR \$1,500

- Ten complimentary tickets to event
- Company logo at lunch tables
- Recognized by BCHBA president from the podium
- Table to display promotional materials
- Company logo or name on signage, promo material and communication

### SUPPORTING SPONSOR \$500

- Two complimentary tickets to event
- Recognized by BCHBA president from the podium
- Table to display promotional materials
- Company logo or name on signage, promo material and communication



## ADS IN THE PLUMBLINE



You have the opportunity to advertise your company's products and services in our Plumbline newsletter. The full-color bi-monthly newsletter is available online to more than 900 members. Ads are full color.

FULL PAGE	\$400/ISSUE	\$2,400/YEAR
BACK 3/4	\$400/ISSUE	\$2,400/YEAR
1/2 PAGE	\$200/ISSUE	\$1,200/YEAR
BUSINESS CARD	\$50/ISSUE	\$300/YEAR

## SUBDIVISION GUIDE/PARADE OF HOMES GUIDEBOOK

Printed once per year, with informative articles, a list of major subdivisions, builders profiles, a buyers guide and a guide to the Parade of Homes. Ads are full color.

BACK PAGE \$2600

FULL PAGE \$1100

INSIDE FRONT, INSIDE BACK,  
PAGE 1, PAGE FACING INSIDE  
BACK \$1800

HALF PAGE \$750

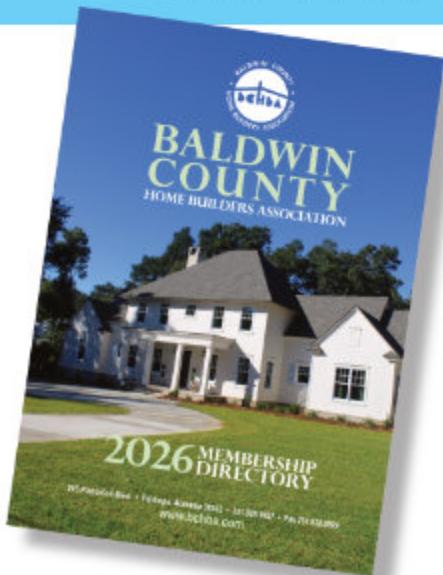
DOUBLE TRUCK \$2800

QUARTER PAGE \$500

BUSINESS CARD \$300



## ADS IN THE MEMBERSHIP DIRECTORY



The membership directory is an essential reference tool for our members, listing important phone numbers and contact information, listing all of our members by membership type and category. Printed annually in full color.

PREMIUM AD SPOTS

1/2 TAB PAGE \$400

BACK COVER \$700

INSIDE FRONT/BACK  
COVER \$650

FACING PAGE TO IN-  
SIDE COVERS \$600

FULL TAB PAGE \$500

ADDITIONAL AD SPOTS

FULL PAGE \$450

1/2 PAGE \$350

1/4 PAGE \$250

# PARADE OF HOMES



You can be a part of the BCHBA's biggest and most important event of the year by being a Parade of Homes sponsor and supporter. There are three different levels of sponsorship for the event to meet your needs.

## PLATINUM SPONSOR INVESTMENT \$5,000

- Company's name and logo will be placed in all television and social media.
- Company's name and logo will be included in all print advertising.
- Company's name and logo will be placed on the Special BCHBA Parade of Homes Website for twelve (12) full months.
- Name and logo will be placed in BCHBA's bi-monthly newsletter, The Plumpline, Nov./Dec.
- Company will be recognized at the Street Party.
- Company will have the opportunity to place literature and business cards in appropriate areas at the Showcase Home.

## GOLD SPONSOR INVESTMENT \$2,500

- Company's name and logo will be included in BCHBA's bi-monthly newsletter, The Plumpline.
- Company's name and logo will be included in all print advertising.
- Company's name and logo will be placed on the Special BCHBA Parade of Homes Website for twelve (12) full months.
- Company will be recognized at the Street Party.
- Company will receive a business card size ad in the Nov./Dec. issue of The Plumpline, Nov./Dec.
- Company will have the opportunity to place literature and business cards in the Showcase Home

## SILVER SPONSOR INVESTMENT \$1,000

- Your Company's name will be included in all print advertising.
- Your company's name and logo will be included in Nov./Dec. The Plumpline newsletter as a sponsor.
- Your company's name and logo will be included on the special BCHBA Parade of Homes website.
- Your company will be recognized at the Parade Street Party.

## SPRING GOLF CLASSIC

The BCHBA holds two golf tournaments each year. These are popular events with our members and afford you great sponsorship opportunities.

### TITLE SPONSOR \$2,500

- Four players
- Company name in newsletter & website
- Company name on banner displayed a tournament
- Logo on shirts

### GOLF TOWEL SPONSOR \$1,200

- Company logo on towels

### CORPORATE SPONSOR \$800

- Four Players
- Name on signage

### BEVERAGE CART \$350

- Company name or sign on cart

### HOSPITALITY TENT \$400

- Company reps with giveaways on the tee

### AWARDS SPONSOR \$500

- Company name on signage at event

### PRACTICE RANGE BALLS \$300

- Sign on practice range

### TEE SPONSOR \$150

- Company sign on tee

### LUNCH SPONSOR \$550

- Company name on signage

### REGISTRATION TABLE SPONSOR \$500

- Company representative with giveaways at table
- Company name on signage

## FALL GOLF TOURNAMENT

### TITLE SPONSOR \$2,500

- Four players
- Company name in newsletter & website
- Company name on banner displayed a tournament
- Logo on shirts

### GOLF TOWEL SPONSOR \$1,200

- Company logo on towels

### CORPORATE SPONSOR \$800

- Four Players
- Name on signage

### BEVERAGE CART \$350

- Company name or sign on cart

### HOSPITALITY TENT \$400

- Company reps with giveaways on the tee

### AWARDS SPONSOR \$500

- Company name on signage at event

### PRACTICE RANGE BALLS \$300

- Sign on practice range

### TEE SPONSOR \$150

- Company sign on tee

### LUNCH SPONSOR \$550

- Company name on signage

### REGISTRATION TABLE SPONSOR \$500

- Company representative with giveaways at table
- Company name on signage



## FISHING TOURNAMENT

### TITLE SPONSOR \$1,000

- 4 anglers
- Listed as title on banner
- Logo on weigh-in form
- Mention in the Plumline

### GOLD SPONSOR \$500

- Listed on banner
- Logo on weigh-in form
- Mention in the Plumline

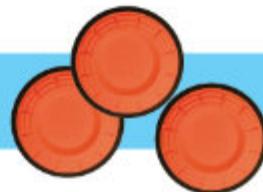
### SILVER SPONSOR \$250

- Listed on banner
- Mention in the Plumline

### BRONZE SPONSOR \$150

- Logo on weigh-in form

## SPORTING CLAY SHOOT



### CORPORATE SPONSOR \$750   FOOD SPONSOR \$350

- Includes name on banner,
- 1 team and station sign

### STATION SPONSOR SIGN OR SCORE CARD SPONSOR \$150

- Your company's logo on score card or station sign

### BEVERAGE SPONSOR \$300

### PRIZES SPONSOR \$300



## BATTLE OF THE BAY BOWLING TOURNAMENT

Sponsorships offer you recognition on event signage, in the Plumbline Newsletter and on the BCHBA Website.

### FOOD SPONSOR \$200

### LANE SPONSOR \$150

### BEVERAGE SPONSOR \$200

### PRIZE SPONSOR \$100

- Includes name on banner

## PWB SUMMER CAMP



### LUNCH SPONSOR \$500

- Limited to 5 total sponsors

### SNACK SPONSOR \$250

### T-SHIRT SPONSOR \$500



## YP POKER RUN ON FISH RIVER

### ROYAL FLUSH SPONSOR \$1,600

- 2 Hands + 1 extra card for each hand, logo on all marketing, advertisement and the playing cards
- Reserved table at Big Daddy's after-party

### STRAIGHT FLUSH SPONSOR \$550

- 1 hand, logo on all marketing and advertising

### PIER SPONSOR \$250

### FULL HOUSE SPONSOR \$150

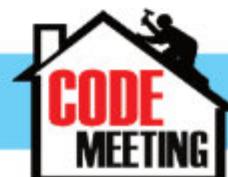
- ...or just tossing us some \$\$\$\$\$

### FOUR OF A KIND SPONSOR \$300

- Logo on social media promotion

## GENERAL MEMBERSHIP MEETINGS

Come and mix and mingle with fellow members! These meetings are hosted by members at their place of business and are usually held on the third Tuesday or Thursday of the month. These are excellent networking opportunities and free for members to attend. Contact the BCHBA Office to schedule. These meetings are a great value for the host, however they do not apply toward a sponsorship level. Meetings to host are available in JANUARY, JUNE, AUGUST and NOVEMBER.



## QUARTERLY CODE MEETINGS

Information sharing meetings for Builders, Remodelers and Code Officials. Held at HBA office and you provide lunch. You are given time to make a short presentation with handouts.

Meeting sponsorships are available in FEBRUARY, MAY, AUGUST and NOVEMBER.

# 2026 BCHBA OPPORTUNITY GUIDE

Please check the options below, total the amount , fill out the information on the last page and return a copy to the BCHBA Office. Note: Some sponsorships and ad spaces are limited.

## YEAR LONG SPONSORSHIPS

<input type="checkbox"/> Foundation Level	<b>\$10,000 (or more)</b>
<input type="checkbox"/> Anchor Level	<b>\$7,500</b>
<input type="checkbox"/> Beam Level	<b>\$5,000</b>
<input type="checkbox"/> Support Level	<b>\$2,500</b>

## THE PLUMBLINE NEWSLETTER

<input type="checkbox"/> Full Page	<b>\$400.00/issue - \$2,400.00/year</b>
<input type="checkbox"/> Back 3/4	<b>\$400.00/issue - \$2,400.00/year</b>
<input type="checkbox"/> 1/2 Page	<b>\$200.00/issue - \$1,200.00/year</b>
<input type="checkbox"/> Business Card	<b>\$50.00/issue - \$300.00/year</b>

## SUBDIVISION/PARADE OF HOMES GUIDE

<input type="checkbox"/> Back Page	<b>\$2600</b>
<input type="checkbox"/> Inside Front	<b>\$1800</b>
<input type="checkbox"/> Inside Back	<b>\$1800</b>
<input type="checkbox"/> Page 1	<b>\$1800</b>
<input type="checkbox"/> Page Facing Inside Back	<b>\$1800</b>
<input type="checkbox"/> Double Truck	<b>\$2800</b>
<input type="checkbox"/> Full Page	<b>\$1100</b>
<input type="checkbox"/> Half Page	<b>\$750</b>
<input type="checkbox"/> Quarter Page	<b>\$500</b>
<input type="checkbox"/> Business Card	<b>\$300</b>

## MEMBERSHIP DIRECTORY ADS

<input type="checkbox"/> Back Cover	<b>\$700</b>
<input type="checkbox"/> Inside Front/Back Cover	<b>\$650</b>
<input type="checkbox"/> Facing Page to Inside Covers	<b>\$600</b>
<input type="checkbox"/> Full Page Tab	<b>\$500</b>
<input type="checkbox"/> Half Page Tab	<b>\$400</b>
<input type="checkbox"/> Full Page	<b>\$450</b>
<input type="checkbox"/> Half Page	<b>\$350</b>
<input type="checkbox"/> Quarter Page	<b>\$250</b>

## PARADE OF HOMES

<input type="checkbox"/> Platinum Sponsor	<b>\$5,000</b>
<input type="checkbox"/> Gold Sponsor	<b>\$2,500</b>
<input type="checkbox"/> Silver Sponsor	<b>\$1,000</b>

## FISHING TOURNAMENT

<input type="checkbox"/> Title Sponsor	<b>\$1000</b>
<input type="checkbox"/> Gold Sponsor	<b>\$500</b>
<input type="checkbox"/> Silver Sponsor	<b>\$250</b>
<input type="checkbox"/> Bronze Sponsor	<b>\$150</b>

## PWB SUMMER CAMP

<input type="checkbox"/> Lunch Sponsor	<b>\$500</b>
<input type="checkbox"/> Snack Sponsor	<b>\$250</b>
<input type="checkbox"/> T-shirt Sponsor	<b>\$500</b>

## SPRING GOLF CLASSIC

<input type="checkbox"/> Title Sponsor	<b>\$2,500</b>
<input type="checkbox"/> Golf Towel Sponsor	<b>\$1,200</b>
<input type="checkbox"/> Corporate Sponsor	<b>\$800</b>
<input type="checkbox"/> Beverage Cart	<b>\$350</b>
<input type="checkbox"/> Hospitality Tent	<b>\$400</b>
<input type="checkbox"/> Awards Sponsor	<b>\$500</b>
<input type="checkbox"/> Practice Range Balls	<b>\$300</b>
<input type="checkbox"/> Tee Sponsor	<b>\$150</b>
<input type="checkbox"/> Lunch Sponsor	<b>\$550</b>
<input type="checkbox"/> Registration Table Sponsor	<b>\$500</b>

## FALL GOLF TOURNAMENT

<input type="checkbox"/> Title Sponsor	<b>\$2,500</b>
<input type="checkbox"/> Golf Towel Sponsor	<b>\$1,200</b>
<input type="checkbox"/> Corporate Sponsor	<b>\$800</b>
<input type="checkbox"/> Beverage Cart	<b>\$350</b>
<input type="checkbox"/> Hospitality Tent	<b>\$400</b>
<input type="checkbox"/> Awards Sponsor	<b>\$500</b>
<input type="checkbox"/> Practice Range Balls	<b>\$300</b>
<input type="checkbox"/> Tee Sponsor	<b>\$150</b>
<input type="checkbox"/> Lunch Sponsor	<b>\$550</b>
<input type="checkbox"/> Registration Table Sponsor	<b>\$500</b>

## SPORTING CLAY SHOOT

<input type="checkbox"/> Corporate sponsor	<b>\$750</b>
<input type="checkbox"/> Food sponsor	<b>\$350</b>
<input type="checkbox"/> Beverage sponsor	<b>\$300</b>
<input type="checkbox"/> Prizes sponsor	<b>\$200</b>
<input type="checkbox"/> Station sponsor sign OR Score Card sponsor	<b>\$150</b>

## BATTLE OF THE BAY BOWLING TOURNAMENT

<input type="checkbox"/> Food sponsor	<b>\$200</b>
<input type="checkbox"/> Beverage sponsor	<b>\$200</b>
<input type="checkbox"/> Lane sponsor	<b>\$150</b>
<input type="checkbox"/> Prize sponsor	<b>\$100</b>

## YP POKER RUN ON FISH RIVER

<input type="checkbox"/> Royal Flush Sponsor	<b>\$1600</b>
<input type="checkbox"/> Straight Flush Sponsor	<b>\$550</b>
<input type="checkbox"/> Four of a Kind Sponsor	<b>\$300</b>
<input type="checkbox"/> Full House Sponsor	<b>\$150</b>
<input type="checkbox"/> Pier Sponsor	<b>\$250</b>

## 2027 ECONOMIC HOUSING SUMMIT

<input type="checkbox"/> Lunch Sponsor	<b>\$1500</b>
<input type="checkbox"/> Supporting Sponsor	<b>\$500</b>

## QUARTERLY CODE MEETINGS (\$500)

<input type="checkbox"/> February	<input type="checkbox"/> August
<input type="checkbox"/> May	<input type="checkbox"/> November

## MONTHLY BUSINESS AFTER HOURS

<input type="checkbox"/> January	<input type="checkbox"/> August
<input type="checkbox"/> June	<input type="checkbox"/> November

Total \_\_\_\_\_

**Company:** \_\_\_\_\_

**Contact Name:** \_\_\_\_\_

**Business Address:** \_\_\_\_\_

**City:** \_\_\_\_\_ **State:** \_\_\_\_\_

**Zip:** \_\_\_\_\_ **FAX:** \_\_\_\_\_

**Business Phone:** \_\_\_\_\_ **Cell Phone:** \_\_\_\_\_

**Company Email:** \_\_\_\_\_

**Website:** \_\_\_\_\_

**Level of Sponsorship:** \_\_\_\_\_ **Method of Payment:**  **Check**  **Bill**

## **VISIT [BCHBA.COM](http://BCHBA.COM) FOR THE 2026 CALENDAR AND FUTURE EVENT DATES**

Plan ahead! Many of our popular events are reserved quickly. Once you make your decision, or if you need assistance, contact the BCHBA office at 251-928-9927.

The best way to utilize your BCHBA membership is to be active! By participating in meetings, events, advertising and sponsorship opportunities, you will get the most out of your membership. Your company can only benefit if other members (and the public) know about you.

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 Geoff Shrewsbury  
 Residential Custom Home Builder  
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 Woodstock, GA 30188  
 (770) 780-8103  
 gshrewsbury@Smithdouglas.com

## ASSOCIATES

**Coastal Creek Builders LLC**  
 Sean McClellan  
 Residential Builder  
 3804 Mattingly Ln.  
 Gulf Shores, AL 36542  
 (251) 378-1829  
 coastalcreekbuilders@gmail.com

**Spinnaker Electric LLC**  
 Jeffrey Smith  
 Electrical Contractors  
 25806 Pollard Rd., Apt. 61  
 Daphne, AL 36526  
 (251) 504-5115  
 jssmith7891@gmail.com

**Southern Paver Systems Inc.**  
 Tyler Pinkston  
 Pool Construction  
 P.O. Box 220347  
 Deatsville, AL 36022  
 (334) 361-1600  
 Ipavealot@bellsouth.net

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WITH  
MEMBERS**

## RENEWALS

10.16.2025 - 12.16.2025

316 Construction 5 years	Barnett Drywall 18 years	D.R. Horton Inc 19 years	EK Stucco LLC 12 years
4 Lane Development Inc. 9 years	Be Right Services LLC 6 years	David Wilson Masonry Inc. 34 years	Elliott Painting & Remodeling Inc. 1 year
Achee Builders Inc. 19 years	Benny Darby Construction Company Inc. 21 years	Delta Companies LLC 1 year	Emerald Coast Landscaping 7 years
Affordable Sewer & Drain Inc. 21 years	<b>Bryan Wood Flooring Inc.</b> 30 years	Dependable Gutters LLC 1 year	EnSured Quality Services LLC 8 years
Age Construction LLC 10 years	Byrd Custom Home Builders Inc. 1 year	Diamond M&A Electric LLC 11 years	Fairhope Building Company LLC 6 years
All Baldwin Drywall 7 years	C Roberds General Contractors LLC 14 years	DMG AV LLC 1 year	Ferguson Bath, Kitchen & Lighting Gallery 9 years
Amazing Grace Construction LLC 7 years	CAJ Coastal Enterprises dba ProLift Garage Doors of South Alabama 2 years	<b>Doug Ward &amp; Company LLC</b> 26 years	Fountain Construction & Cabinetry LLC 1 year
American Air Solutions Inc. 16 years	Century Bank 7 years	DSLD Homes Gulf Coast LLC 10 years	Frances Holk-Jones, State Farm 4 years
AmeriFirst Bank 3 years	Coastal Stone & Cabinetry 21 years	Earl Buchanan Construction Corporation 10 years	Frostholm Construction LLC 12 years
Arrow Exterminators 1 years	<b>Craig Jernigan Construction Inc.</b> 27 years	Ebert Agency Inc. 41 years	Fulcrum Homes, LLC DBA Fulcrum Residential 1 year
Athlon Investment 1 year		Economic Development Services LLC 5 years	
Bank Plus 5 years			

 **Congratulations to long term 25+ year members!**

# RENEWALS CONT.

10.16.2025 - 12.16.2025

Garcia Drywall 23 years	John Stacey Roofing LLC 18 years	Randy Goins 12 years	Taylor Made Construction 2 years
Garden Design Solutions Inc. 22 years	Jones Coastline Services 11 years	Red Rock Services LLC 5 years	Teem Electric Inc. 4 years
Green Zone Landscaping 6 years	Langenbach Construction Co. LLC 38 years	Rhodes Construction Company Inc. 2 years	The Source LLC 3 years
Gulf Coast Building Supply 53 years	M Lacy Contracting Inc. 6 years	Riviera Utilities 53 years	Tidewater Insurance Agency LLC 3 years
Habitat for Humanity of Baldwin County 22 years	Manu-Forti Construction Inc. 22 years	Rob Littleton Construction Co. LLC 11 years	Tool Expo Construction Supplies 19 years
Hand Arendall Harrison Sale LLC 6 years	Maronda Homes LLC, of AL 3 years	Sanchez Construction 7 years	Triton Stone Group of Mobile 14 years
Hardy Doege & Associates 29 years	MC Restore LLC dba Delta Dry 1 year	SCC Group LLC 5 years	Trotter's Concrete Construction Inc. 21 years
Harrison Built Contracting LLC 5 years	Mike McConnell Inc. dba Mike McConnell Homes 8 years	Secure Vision LLC 19 years	Trustmark Bank 12 years
HBA Builders Risk Insurance Program 13 years	Mobile Bay Overhead Door Inc. 29 years	SmartBank 2 years	Under Grace Roofing 7 years
HD Construction Services LLC 1 year	Mobile Lumber & Millwork/ Coast Design Kitchen & Bath 26 years	Smith, Clark and Associates LLC 11 years	Valere Homes 16 years
Head's Heating & Air Conditioning 1 year	Moyer's Remodeling & Construction LLC 5 years	South Cypress dba Sun Flooring 6 years	Volovecky's Masonry L.L.C. 22 years
Heard Roofing Company 24 years	New Era Construction Inc. 13 years	South Shore Insurance Agency 1 year	W J Van Arsdale Inc. 33 years
HHH Homebuilders LLC 1 year	No Limit Renovation and Handyman Services 2 years	Southern Heritage Builders 14 years	Waller Builders LLC 13 years
Highland Wake Construction LLC 20 years	Parker Roofing dba Brian and Kendra Parker 8 years	Southern Pipe and Supply - Fairhope 1 year	Welch Construction LLC 1 year
Island Enclosures & Improvements LLC 19 years	Pen Air Credit Union 6 years	Stillman Insurance Group 1 year	Wesley Freeland Masonry 15 years
JFR Baldwin General Construction LLC 3 years	Pool Pro Inc 2 years	Stockton Construction LLC 6 years	
John Bowman Construction 18 years	Price Masonry LLC 14 years	Sun Coast Builders Inc. 21 years	
<b>Congratulations to long term 50+ year members!</b>		<b>Congratulations to long term 25+ year members!</b>	



Lindsey Landscaping LLC  
Gary Powers Development Inc.  
Holk Electric Inc.  
Johnson Builders LLC  
James Construction & Renovation

Higher Standard Construction  
Roofing Systems of Baldwin County LLC  
RW Services  
Custom Crafted Counters LLC  
Alliant Construction LLC

Mr General Construction LLC  
Leavitt Land  
J.A.B. Construction Incorporated  
Baldwin County Fence Company Inc.  
Suarez Builder Inc.

**WE WANT THEM BACK!** IF YOU DO BUSINESS WITH ANY CANCELED MEMBERS, PLEASE ASK THEM TO REJOIN! **MEMBERS ARE OUR FOUNDATION**

## SPIKE CLUB

as of 12.16.2025

### LIFE MEMBERS

Brian Armstrong	64.50	Joe Hocklander	292.75	George Roberds	629.50
J Lynn Blackmon	323.50	Tracy Holobaugh	129.50	Jim Smith	36.00
Jack Lynn Blackmon Jr.	54.50	John Hutchinson	65.50	Maclin Smith	37.00
Robert Brown	204.50	Nick Klarman	34.00	David Stapleton	63.50
Chris Bumpers	136.75	Johnny Langenbach	341.50	Tom Stokes	39.50
Alex Cary	98.50	Chad Lippincott	60.00	Jeff Thompson	79.50
Eric Craig	92.00	Nancy Martiniere	51.75	Wayne Trawick	294.00
Charles Ebert III	989.50	Mike McElmurry Jr.	34.50	Lee Turner	932.00
Chris Farlow	117.00	Lee Mitchell	180.50	Patrick Waller	90.00
Jeff Frostholm	97.25	Cliff Pitman	177.00		
Stephanie Hale	34.50	Chris Price	203.50		
Matt Hammond	37.00	Reggie Pulliam	67.00		
Gary Hellmich	175.00	Cameron Reehl	41.25		
		Rance Reehl	57.00		
		Cain Roberds	184.00		

Tracy Holobaugh	129.50	George Roberds	629.50
John Hutchinson	65.50	Jim Smith	36.00
Nick Klarman	34.00	Maclin Smith	37.00
Johnny Langenbach	341.50	David Stapleton	63.50
Chad Lippincott	60.00	Tom Stokes	39.50
Nancy Martiniere	51.75	Jeff Thompson	79.50
Mike McElmurry Jr.	34.50	Wayne Trawick	294.00
Lee Mitchell	180.50	Lee Turner	932.00
Cliff Pitman	177.00	Patrick Waller	90.00

Members earn one Spike credit for each new member they sponsor. When that member renews after his or her first year of membership, the sponsoring member automatically receives one retention credit. Every year that the member renews thereafter, the sponsoring member will receive a half renewal credit.

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Rebate Claim

**3** Receive a  
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January/February 2026



# Q4 2025 MEMBER SAVINGS PROGRAM

BUSINESS SAVINGS AT A GLANCE | [nahb.org/savings](http://nahb.org/savings)



## AUTO

COMPANY	SAVINGS	PRODUCTS	INFO
	<b>MERCEDES-BENZ VANS</b> Save up to \$500 on select vans, combinable with advertised sales incentives offered by Mercedes-Benz Vans.	Mercedes	<a href="http://nahb.org/mbvans">nahb.org/mbvans</a>
	<b>GOODYEAR</b> Members must log into NAHB.org to save 15% on Goodyear Tires.	Goodyear Tires & Services	<a href="http://nahb.org/goodyear">nahb.org/goodyear</a>
	<b>NISSAN</b> Save \$900 to \$11,000 on sedans, crossovers, SUVs and trucks.	Nissan	<a href="http://nahb.org/nissan">nahb.org/nissan</a>
	<b>RAM</b> Save up to \$1,000 on select vehicles, stackable with advertised discounts offered by RAM	RAM	<a href="http://nahb.org/ram">nahb.org/ram</a>
	<b>FORD</b> Save \$500-\$5,000 on Ford Pro's trucks, vans and SUV's.	Ford	<a href="http://nahb.org/ford">nahb.org/ford</a>
	<b>HOLMAN</b> Members can receive a free first-month lease payment.	Vehicle leasing and fleet management	<a href="http://nahb.org/holman">nahb.org/holman</a>

## Appliances, Building Materials & Home Technology

COMPANY	SAVINGS	PRODUCTS	INFO
	<b>LOWE'S</b> NAHB members can save MORE with MyLowe's Pro Rewards with Member Volume Discounts over \$2,000, up to 10% off online and much MORE. Plus get 5% off every day plus 2% statement credit with a MyLowe's Pro Rewards or Commercial Account Credit Card. See Lowes.com/Terms.	Building Materials	<a href="http://lowes.com/nahb">lowes.com/nahb</a> 877-435-2440
	<b>BEST BUY BUSINESS</b> NAHB members get member-exclusive pricing on thousands of appliances and smart-home technology.	Appliances, smart-home technology, and whole-home audio from top brands.	<a href="http://nahb.org/bestbuy">nahb.org/bestbuy</a>
	<b>DELL</b> Up to 40% off Dell computer servers, electronics & accessories. Free IT consultations for members.	Computers & Hardware	<a href="http://dell.com/nahb">dell.com/nahb</a> 800-757-8442

## WIRELESS

COMPANY	SAVINGS	PRODUCTS	INFO
	<b>T-MOBILE</b> Save 12% on wireless. Extend discount to employees with Employee Work Perks program.	Cell Phones, Internet, Plans & More	<a href="http://nahb.org/t-mobile">nahb.org/t-mobile</a>

## FUEL

COMPANY	SAVINGS	PRODUCTS	INFO
	<b>VOYAGER</b> Save on Fuel with Voyager card for Business. Savings anywhere Mastercard is accepted.	Fuel Savings & Fleet Management	<a href="http://usbank.com/splash/corporate-payments/transportation/nahb.html">usbank.com/splash/corporate-payments/transportation/nahb.html</a>

NAHB Members Saved over  
**\$40,000,000** last year

# Q4 2025 MEMBER SAVINGS PROGRAM

PERSONAL SAVINGS AT A GLANCE | [nahb.org/savings](http://nahb.org/savings)



## AUTO

COMPANY	SAVINGS	PRODUCTS	INFO
	BMW Earn up to \$1,500 on a new BMW or up to \$500 on a new MINI.	BMW	<a href="http://memberdeals.com/nahb/shopping.php?action=view&amp;sub=bmw&amp;login=1">memberdeals.com/nahb/shopping.php?action=view&amp;sub=bmw&amp;login=1</a>
	GOODYEAR Members must log into NAHB.org to save 15% on Goodyear Tires.	Goodyear Tires & Services	<a href="http://nahb.org/goodyear">nahb.org/goodyear</a>

## TRAVEL & ENTERTAINMENT

COMPANY	SAVINGS	PRODUCTS	INFO
	AVIS Save up to 30% off Avis PAY NOW rates when making a reservation with Avis Worldwide Discount (AWD) number G572900.	Rental Cars	<a href="http://avis.com/nahb">avis.com/nahb</a> 800-331-1212 AWD #G572900
	BUDGET Save up to 35% off Budget PAY NOW rates when making a reservation using Budget Customer Discount (BCD) number Z536900.	Rental Cars	<a href="http://budget.com/nahb">budget.com/nahb</a> 800-283-4387 BCD #Z536900
	WALT DISNEY WORLD Explore Walt Disney World Resorts at special member discounts	Theme Parks	<a href="http://nahb.org/savings">nahb.org/savings</a> Click on "Walt Disney World" button under "Personal Savings"
	HERTZ Save up to 25% on everyday base rates and additional program benefits with Hertz Gold Plus	Rental Cars	<a href="http://nahb.org/hertz">nahb.org/hertz</a>
	HOTELPLANNER NAHB members can save up to 65% on hotel room rates at over 800,000 properties worldwide in more than 250 countries.	Hotels	<a href="http://nahb.hotelplanner.com">nahb.hotelplanner.com</a> 800-497-2175
	MEMBER DEALS Up to 50% off.	Theme Parks, Movie Tickets, Concerts, Water Parks & Gift Cards	<a href="http://memberdeals.com/nahb/?login=1">memberdeals.com/nahb/?login=1</a> 877-579-1201
	SAM'S CLUB Save over 60% on a new membership plus receive travel and entertainment credit	Club Membership	<a href="http://nahb.org/savings">nahb.org/savings</a> Click on "Sam's Club" button under "Personal Savings"
	SIRIUSXM Get a free four-month trial to SiriusXM's Platinum streaming	Music	<a href="http://nahb.org/xm">nahb.org/xm</a>

## Health & Wellness

COMPANY	SAVINGS	PRODUCTS	INFO
	ACTIVE & FIT DIRECT Find your perfect gym for \$28/month.	Fitness Membership	<a href="http://nahb.org/AFD">nahb.org/AFD</a>

## ELECTRONICS & SOFTWARE

COMPANY	SAVINGS	PRODUCTS	INFO
	DELL COMPANY Up to 40% off Dell computer servers, electronics & accessories. Free IT consultations for members.	Computers & Hardware	<a href="http://dell.com/nahb">dell.com/nahb</a> 800-757-8442
	MICROSOFT OFFICE Up to 90% discount on a one-time purchase of Microsoft Office Home & Business 2019 and 2021	Microsoft Apps	<a href="http://nahb.org/office">nahb.org/office</a>

NAHB Members Saved over **\$40,000,000** last year

\*Discounts are as of 9/30/2025 & subject to change at any time. Visit [nahb.org/savings](http://nahb.org/savings) for the latest deals & limited time offers.

# Q4 2025 MEMBER SAVINGS PROGRAM

BUSINESS SAVINGS AT A GLANCE | [nahb.org/savings](http://nahb.org/savings)



## BUSINESS MANAGEMENT

	COMPANY	SAVINGS	PRODUCTS	INFO
	ODP BUSINESS SOLUTIONS	Up to 75% off online regular prices on their Best Value List of preferred products. Plus, free shipping over \$50.	Office Supplies	<a href="http://officediscounts.org/nahb">officediscounts.org/nahb</a> 855-337-6811 x2897
	HEARTLAND	Merchant processing and payroll solutions at reduced fees for NAHB Members.	Payment & POS Solutions	<a href="http://go.heartlandpaymentsystems.com/nahb">go.heartlandpaymentsystems.com/nahb</a> 800-613-0148
	INDEED	Register a new account and get a \$250 credit towards sponsored job postings.	Job Board and Hiring Resources	<a href="http://nahb.org/indeed">nahb.org/indeed</a>
	MICROSOFT OFFICE	Up to 90% discount on a one-time purchase of Microsoft Office Home & Business 2019 and 221.	Microsoft Apps	<a href="http://nahb.org/office">nahb.org/office</a>
	QUICKBOOKS	Save up to 50% on select new QuickBooks Online and QuickBooks Desktop Solutions.	Accounting and financial management	<a href="http://nahb.org/quickbooks">nahb.org/quickbooks</a>
	RINGCENTRAL	Save 15% off monthly on a new RingCentral Office service. Receive \$50 off the list price on any RingCentral phone. Current NAHB RingCentral users are eligible for discounts by calling and re-signing a 24 month agreement.	Message, Video & Phone	<a href="http://ringcentral.com/nahb">ringcentral.com/nahb</a> 800-417-0930
	UPS SHIPPING	Save 65% on domestic UPS Next Day and 42% on UPS Ground shipping.	Business Shipping	<a href="http://1800member.com/nahb">1800member.com/nahb</a> 800-MEMBERS
	TFORCE FREIGHT	At least 75% off Less Than Truckload (LTL) shipping over 150lbs.	Freight Shipping	<a href="http://1800member.com/nahb">1800member.com/nahb</a> 800-MEMBERS

## NAHB ASSOCIATION DISCOUNTS

	COMPANY	SAVINGS	PRODUCTS	INFO
	NAHB INTERNATIONAL BUILDERS' SHOW®	Up to \$200 off show registration. Up to \$3.75 per sq. ft. off exhibit space.	Trade Show	<a href="http://buildersshow.com">buildersshow.com</a>
	STRUCTURE PRODUCTIONS	Discounts on professional video and television production services.	Visual Media	<a href="http://structure-productions.com">structure-productions.com</a>
	NAHB CONTRACTS	Up to 30% off contract rates.	Legal	<a href="http://nahb.org/nahbcontracts">nahb.org/nahbcontracts</a>
	HOUSINGECONOMICS	\$100 off annual subscription.	Economic & Housing Data	<a href="http://housingeconomics.com">housingeconomics.com</a>
	BUILDERBOOKS	10% off books. Up to 45% off research.	Books	<a href="http://builderbooks.com">builderbooks.com</a>
	ONLINE EDUCATION	Up to 30% off webinars; Up to 50% off online courses.	Education	<a href="http://nahb.org/education">nahb.org/education</a>

\*Discounts are as of 9/30/2025 & subject to change at any time. Visit [nahb.org/savings](http://nahb.org/savings) for the latest deals & limited time offers.

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**Builder Appreciation**

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## UPCOMING EVENTS

### JANUARY EVENTS

Jan. 8	Noon	Associate Council Meeting
Jan. 13	11:00 am	Board Meeting
Jan. 15	5:30 pm	YP Social at Fairhope Brewing Co.
Jan. 20	Noon	PWB Meeting

### FEBRUARY EVENTS

Feb. 3	11:00 am	Board Meeting at Baldwin Prep
Feb. 3	12:00 pm	Code Meeting at Baldwin Prep
Feb. 12	12:00 pm	Associate Council Meeting
Feb. 24	12:00 pm	PWB Meeting

February 10-11  
HBAA Winter Meeting  
Montgomery, AL



February 17 - 19  
International Builders Show  
Orlando, FL



For complete details about BCHBA events visit [business.bchba.com/events](http://business.bchba.com/events)

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