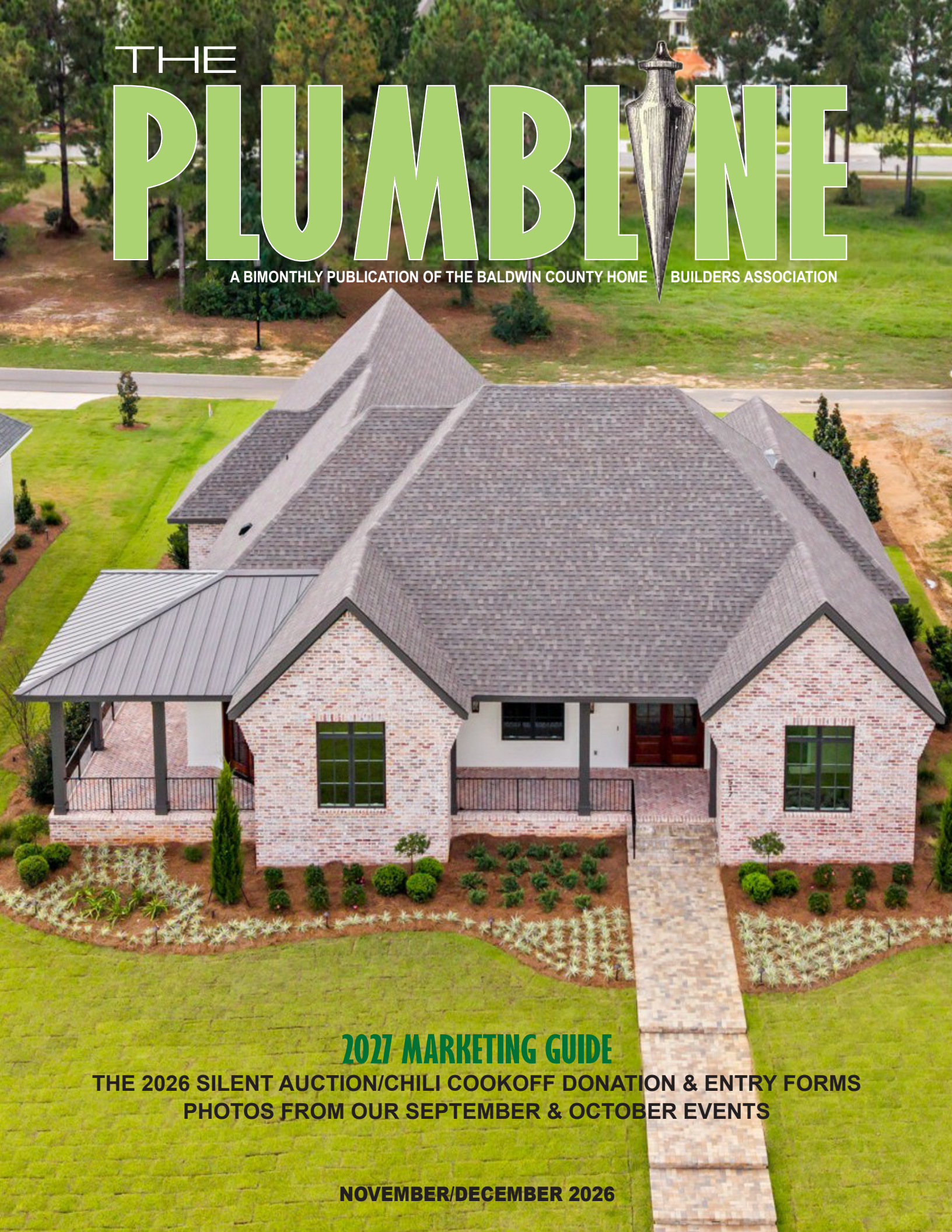


# THE PLUMBLINE

A BIMONTHLY PUBLICATION OF THE BALDWIN COUNTY HOME BUILDERS ASSOCIATION

## 2027 MARKETING GUIDE

THE 2026 SILENT AUCTION/CHILI COOKOFF DONATION & ENTRY FORMS

PHOTOS FROM OUR SEPTEMBER & OCTOBER EVENTS

NOVEMBER/DECEMBER 2026

# 2026

## Board of Directors and Officers

| | |
|---|---|
| Nick Klarman | President |
| Jeff Frostholm | 1st Vice President |
| Robert Brown | 2nd VP/Treasurer |
| Eric Craig | 3rd VP/Secretary |
| Cameron Reehl | Past President |

## Local Directors

| | |
|---|---|
| Brian Armstrong | Mike Milton |
| Chris Bumpers | Ben Murphy |
| Stephanie Hale | Sonny Radcliff |
| Joe Hocklander | Cain Roberds |
| Rick Howze | Jim Smith |

## State Directors

| | | |
|---|---|---|
| Robert Brown | Chris Farlow | Nick Klarman |
| Eric Craig | William Hays | Nancy Martiniere |

## National Delegates

| | | |
|---|---|---|
| Alex Cary | Chris Farlow | Cliff Pitman, Life |
| Eric Craig | Lee Mitchell, Life | Patrick Waller, Life |

## Senior Life Delegate

George Roberds

## Associate Council Chair

Nancy Martiniere

## Executive Vice President

Marsha Jordan

## Accounting/Membership

Sarah Kettinger

## Communications/Publications

Brett Foster

**Like Us On FACEBOOK**


**Baldwin County Home Builders Association**
916 Plantation Blvd.
Fairhope, AL 36532
251.928.9927
www.bchba.com


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**On the cover:** The 2026 Parade of Homes Showcase Home in the North Hills at Fairhope Subdivision, built by Pickering Building & Renovations. See pictures of the Street Party on page 4

## 2026 BCHBA EVENTS Calendar

**Nov. 12** Silent Auction/Chili Cookoff
**Dec. 3** Christmas Party


REGISTER NOW
NAHB MEMBERS
Expo Pass: $80
Expo+Education Pass: $625
Offer ends Friday, December 11
NAHB IBS™ Feb 2–4, 2027 Las Vegas

# 5TH ANNUAL FALL Golf Tournament

2021 2026

Thank you to everyone who participated in the 2026 BCHBA Fall Golf Tournament at Rock Creek Golf Course on Thursday, October 1, 2026. Please visit our Facebook page for more pictures.







Poker Run Winner - Zeb Jones



Longest Drive - Stephen Baker



Third Place, Flight 2 - Gary Gordon



Second Place, Flight 2 - Terry Thompson



First Place Flight 2 - Tabs Flooring & Installing



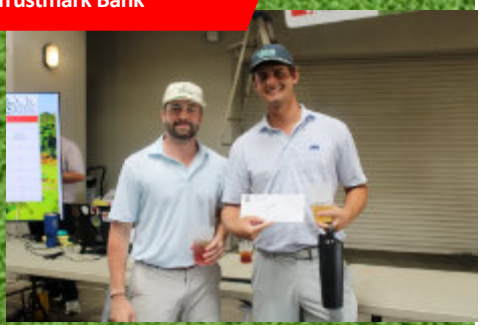
Third Place, Flight 1 - Sun Flooring



Second Place, Flight 1 - Adams Homes



First Place, Flight 1 - Trustmark Bank



BCHBA 2026 PARADE OF HOMES
BALDWIN COUNTY HOME BUILDERS ASSOCIATION

# Street Party

**Thank you to everyone who attended the 2026 Parade of Homes Street Party in North Hills at Fairhope subdivision. We would like to thank Pickering Building and Renovations LLC and Coldwell Banker Reehl Properties for hosting us. Please visit our Facebook page for more pictures.**











# Thank You to our 2026 Parade of Homes Sponsors

BCHBA 2026 PARADE OF HOMES

## Showcase Home and Street Party

PICKERING BUILDING & RENOVATIONS, LLC

COLDWELL BANKER REEHL PROPERTIES, INC.

## Platinum Sponsor

Builders FirstSource

## Gold Sponsors

HBA EZBuild Builders Risk Insurance
Fast. Easy. Built for Builders

Mobile Bay Overhead Door
251-990-9368
Mobilebayohd.com

## Silver Sponsors

BankPlus

BCSS Baldwin County Sewer Service
clean and simple

Clear Image Glass

Terry Thompson Chevrolet
Find New Roads

Trustmark

# Help a Child in Need this Christmas!

# TOOL TREE

Share the Christmas Spirit with a child from one of our 18 families through CARE House, Inc.. The BCHBA will provide the TOOL TREE at the office with a child's name and wish list. You have the option of selecting a tool from the tree, purchasing a $50 food gift certificate, or making a donation. Please stop by the office to make your selection. Then, return your unwrapped gifts to the BCHBA office on or before December 2nd. The gifts will be given to a Care House representative to be dispersed to the children. The mission of CARE House is to provide resources and services to child victims of sexual and severe physical abuse, their supportive family members and the community, while empowering all toward child abuse prevention. Contact Sarah at the BCHBA office for details. (251) 928-9927 or sarah@bchba.com



CARE House, Inc.

GIVE A CHILD FROM THE CARE HOUSE A SPECIAL CHRISTMAS

PLAN NOW! YOU CAN HELP MAKE A DIFFERENCE!

# THANK YOU TO OUR SPONSORS

# FALL GOLF CLASSIC

**TITLE SPONSOR**
BUILDERS FIRST SOURCE

**HOSPITALTY TENT SPONSORS**
CENTURY BANK
HOME ENERGY CONSERVATION
PITMAN INSURANCE AGENCY
SHERWIN-WILLIAMS
STAYCATION CREATION
SWIFT SUPPLY
TOOL EXPO CONSTRUCTION SUPPLIES
VINYL PLANK 4 LESS

**BEVERAGE CART SPONSORS**
ACME BRICK, TILE & STONE - GULF COAST
BLOOMIN' BLINDS OF BALDWIN COUNTY
FORCE 5 WALLS, INC
HELLMICH ELECTRIC INC.
MOBILE BAY OVERHEAD DOOR, INC
POINT CLEAR BUILDING COMPANY
THE STONE GALLERY LLC

**TOWEL SPONSOR**
BUILDERS FIRST SOURCE SWIFT SUPPLY
TOOL EXPO CONSTRUCTION SUPPLIES

**CORPORATE SPONSORS**
ADAMS HOMES
B&R CONSTRUCTION AND SIDING
BENCHMARK HOMES
BLOOMIN' BLINDS OF BALDWIN COUNTY
BOISE CASCADE
BUILDERS FIRSTSOURCE DAPHNE MILLWORK
CAPITOL BUILDING PRODUCTS
CENTURY BANK
COOPER FENCE
DOOR-N-GUTTER PRO, INC.
FAIRHOPE BUILDING COMPANY
FINIR
FULCRUM RESIDENTIAL
GAFFORD CONSTRUCTION SERVICES LLC
INTERIOR EXTERIOR BUILDING SUPPLY
LJA
PREMIER CABINETS LLC
RILEY STUART SUPPLY, CO.
SPIRE GULF
STAYCATION CREATION
SUN FLOORING
TABS FLOORING & INSTALLATION
TERRY THOMPSON CHEVROLET
TRUSTMARK

**LUNCH SPONSORS**
HBA EZBUILD
HUBER ENGINEERED WOODS
VALOR COMMUNITIES

**TEE SPONSORS**
BANKPLUS
BALDWIN COUNTY SEWER SERVICE
BETHEL ENGINEERING
C. ROBERDS GENERAL CONTRACTORS, LLC
COASTAL STONE AND CABINETRY
MDH FOUNDATION REPAIR
REEHLCO CUSTOM HOMES
TIDEWATER INSURANCE

**BLOODY MARY BAR SPONSORS**
BROWN HAYS
FROSTHOLM CONSTRUCTION LLC
FIREROCK BUILDING SUPPLIES

Photos from September 24, 2026

# SEPTEMBER GENERAL MEMBERSHIP MEETING

COMMUNITY BANK

AT COMMUNITY BANK IN GULF SHORES

See more pictures by visiting our Facebook page.








2026 BCHBA ASSOCIATE COUNCIL

# SILENT AUCTION

AND YOUNG PROFESSIONALS

# CHILI COOKOFF



The 2026 Silent Auction sponsored by the BCHBA Associate Council will be held
**THURSDAY, NOVEMBER 12, 2026**

## We are seeking auction items for this event.

The silent auction is our key fundraiser which provides scholarships to deserving students pursuing careers in the home building industry. Qualifying students must be Enrolled in construction-related studies at a technical school or college.

To date, the Association has awarded $153,600 in scholarships to help students in Baldwin County prepare for careers in the home building industry.

Our goal is to continue this growth, and it is only through the support of the local community that this can be achieved.

Thank you for your support of our local students in the growth of the home building industry. We appreciate any contributions.

---

**ALL ITEMS MUST BE DELIVERED TO THE BCHBA OFFICE BY MONDAY, NOVEMBER 2, 2026**

DATE _____, 2026

DESCRIPTION _____

_____

DONATION VALUE $ _____

DONATED BY (Company) _____

BCHBA ASSOCIATE COUNCIL REP _____

Gift Certificate descriptions must be on contributor's letterhead where possible and signed by contributor (Otherwise, please print clearly on the back of this form)

**Baldwin County Home Builders Charitable Foundation**
**916 Plantation Blvd., Fairhope, AL 36532**
**(251) 928-9927 www.bchba.com**

**FOR OFFICE USE ONLY**

**Item received in BCHBA Office (date):_____by_____**

**Bid sheet completed ☐ Added to Excel ☐**

2026 BCHBA ASSOCIATE COUNCIL

# SILENT AUCTION

AND YOUNG PROFESSIONALS



# CHILI COOKOFF

## THURSDAY, NOVEMBER 12, 2026

### Brown Hays Offices at 5:30 pm

13711 Co. Rd. 3 • Fairhope

Enter a team in the Chili Cookoff - $50 per team

Team Name _____

Chief Chili Chef _____

**DEADLINE FOR ENTRY IS MONDAY, NOVEMBER 5**

- Please bring two (2) gallons of chili, ready-to-eat.
- Chili Cookoff team setup begins at 4:00pm at Brown Hays.
- Supply your own ingredients and power source to heat chili.
- Paper products will be provided.
- The best chili will be judged by people's choice.
- Plaque will be awarded to the best chili!

**YOU MUST BE WILLING TO EAT YOUR OWN CHILI.**

**BEVERAGE SPONSORSHIP IS AVAILABLE - $300**

**Please return this form to brett@bchba.com or to the BCHBA Office, 916 Plantation Blvd. Fairhope**

# 2026 CHRISTMAS OPEN HOUSE

JOIN US

**Thursday, December 3, 2026**

Celebrate the Holiday Season - 5:30pm-7:30pm

Awards and Installation of Officers - 6:30pm

Fairhope Yacht Club

101 Volanta Ave., Fairhope, Alabama

# 2027 BCHBA SCHOLARSHIPS

Last year the BCHBA awarded $7,000 in annual scholarships to deserving local students pursuing careers in the home building industry. Qualifying students must be enrolled in construction related studies at a technical school or college. If you know a prospective candidate, please feel free to download the 2027 Scholarship Application on the BCHBA website. Deadline March 15, 2027.





ASSOCIATE COUNCIL

# ASSOCIATE COUNCIL SILENT AUCTION

THURSDAY, NOVEMBER 12
5:30pm at Brown Hays Building Company in Fairhope
914 Nichols Ave13711 Co Rd 3

## PWB CHRISTMAS PARTY/ ORNAMENT EXCHANGE

THURSDAY, DECEMBER 10
Noon at the BCHBA Office

Open to all PWB and prospective members

This group is open to all BCHBA women members. You must be a builder, associate or affiliate member to join. Dues for PWB Council membership are $75 per year.

# YOUNG PROFESSIONALS CHILI COOKOFF

THURSDAY, NOVEMBER 12
5:30pm at Brown Hays Building Company in Fairhope
914 Nichols Ave13711 Co Rd 3

HBA EZBuild
Builders Risk Insurance
Fast. Easy. Built for Builders

The program has been serving Alabama HBA Builders for over 12 years.

Options for reporting include Single Shot Policies, Reporting Policies (Annual or Monthly options) and our exclusive **Modified Blanket Policy**.

Our Reporting policies are all website-based reporting-**Ease of use**, pay online, print your own EPI certificate, easy extensions, deductibles are per occurrence per policy reported starts.

The program carrier is **Axis Insurance Company**. They are **AM Best Rated A (Excellent)** with a Financial Strength category rating of **XV ($2 Billion or Greater in Assets)**.



Contact us for more information:
**Helmut Mundt – Program Administrator**
**Email: helmut@hbabuildersrisk.com**
**Phone/Text me @ (985) 789-7635**

Check out our website-premium calculator.
**hbabuildersrisk.com**

BALDWIN COUNTY HOME BUILDERS ASSOCIATION

JOIN US FOR

# A UNIQUE *Thanksgiving* DINNER & NETWORKING EVENT

GOOD PEOPLE. GREAT FOOD. STRONGER COMMUNITY.

THURSDAY
NOVEMBER
19

JOIN US FOR AN UNFORGETTABLE EVENING OF CONNECTION, INSPIRATION, AND INCREDIBLE FOOD AS WE COME TOGETHER TO CELEBRATE THE SEASON OF GRATITUDE.

LIVE MUSIC | DOOR PRIZES | INCREDIBLE FOOD | VALUABLE NETWORKING

*A Culinary Experience Like No Other!*

ENJOY AN AMAZING THANKSGIVING STYLE DINNER
PREPARED LIVE ON A LINEUP OF **PREMIER COOKING EQUIPMENT!**




**LOCATION:**
STREET'S
17750 GREENO RD
FAIRHOPE, AL

5:30PM – 9:00PM
DINNER SERVED
STARTING AT 6:00PM

BUILD CONNECTIONS.
BUILD RELATIONSHIPS.
BUILD BALDWIN.

**251-721-5407**

*We look forward to having you!*

# GET YOUR AD IN FRONT OF YOUR FELLOW MEMBERS!

ADVERTISING SPACE IN THE 2027 BCHBA MEMBERSHIP DIRECTORY IS NOW AVAILABLE!






The BCHBA Membership Directory is an essential tool for our members. It is an opportunity to get an entire year's advertising to our members and an opportunity to make your company stand out from the competition by advertising and enhancing your company's listing.

**Establish an image:** When it comes to advertising and promoting your business, image counts. Be seen in the right places at the right time by the right people.

**Value:** Grab this opportunity to build relationships with existing and prospective clients and grow your business.

**Longevity:** Your ad will be placed in this invaluable resource offering year-round exposure, referred to time-and-time-again.

**The holders of ads run in 2026 have priority to reclaim those positions for 2027**

| Premium Ad Spots | Color |
|---|---|
| Back Cover | $700 |
| Inside Front/Back Cover | $650 |
| Facing Page to Inside Back Cover | $600 |
| Full Tab Page | $500 |
| 1/2 Tab Page | $400 |
| **Additional Ad Spots** | **Color** |
| Full Page | $450 |
| 1/2 Page | $350 |
| 1/4 Page | $250 |

**Ad Deadline:**
Monday, January 11, 2027

## Space Reservation Form

Please fill out the information below and include the ad size from the table at the bottom.

**Company:**_____

**Contact:**_____

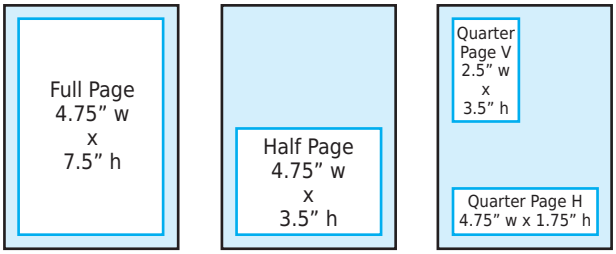
**Phone:**_____

**Email:**_____

**Ad size:**_____

Please return completed form to
sarah@bchba.com or
brett@bchba.com
or call (251) 928-9927

### Ad Sizes



# BALDWIN COUNTY HOME BUILDERS ASSOCIATION 2027 MEMBERSHIP DIRECTORY

The following information will appear in directory.

You must fill out & return this form to 916 Plantation Blvd., Fairhope, AL 36532 or email to sarah@bchba.com to be listed correctly in the Directory.

**This is a FREE Listing under Builders, Associates or Affiliates Section of Directory!**

Company Name_____

Designated Representative_____

Address_____

City/State/Zip_____

Phone #_____Fax #_____

E-Mail Address_____ Website _____

**★Please put a checkmark next to the correct categories for Buyers Guide★**

## ASSOCIATES

__ Accountants
__ Acoustic Ceilings
__ Advertising
__ Air Conditioning / Heating Contractor
__ Alarm Systems / Security
__ Appliances
__ Appraisers
__ Architects / Designers / Engineers
__ Asphalt
__ Attorneys
__ Automobile / Truck Sales
__ Awning Installation
__ Banks
__ Bathtub Repair
__ Blinds
__ Blueprints
__ Brick / Masonry Suppliers
__ Building Materials / Lumber
__ Cabinets / Millwork
__ Carpentry Contractors
__ Ceiling
__ Ceramic Tile / Dist./ Installation
__ Closet Shelving
__ Concrete / Aggregate Products
__ Concrete Design
__ Concrete Pavers
__ Construction Clean Up
__ Copper Products
__ Countertops-Solid Surface/Granite/Corian
__ Custom Millwork
__ Decks
__ Decorative Concrete
__ Decorative Painting
__ Decorators
__ Demolition
__ Directional Boring
__ Dirt/Sand/Clay/Fill Dirt
__ Door Hardware
__ Doors / Windows
__ Draperies / Window Treatments
__ Driveway/Parking Lot
__ Drywall Contractors
__ Drywall Suppliers
__ Duct/Dryer Vent Cleaning
__ Electrical Contractors
__ Electrical Suppliers / Lighting
__ Elevator
__ Energy Specialist Consultant
__ Engineering
__ Equipment Rental / Sales
__ Excavation Work
__ Fences / Gates
__ Financial Services
__ Fire/Water Damage Repair
__ Fireplaces
__ Floor Coverings
__ Flooring Installation
__ Fortified Evaluation Services
__ Foundation
__ Fountains
__ Framing Subcontractors
__ Garage Cabinets
__ Garage Doors
__ Garden Center
__ Gas - Propane
__ Generators / Surge Protection
__ Glass / Beveled / Stained / Mirrors
__ Graphic Design
__ Gutters / Down Spouts / Sheet Metal
__ Handyman
__ Hardwood Flooring Manufacturer/Dist.
__ Hauling / Transporting
__ Home Automation
__ Home Inspection
__ Home Staging
__ Hurricane Protection Systems
__ ICF (Insulated Concrete Forms)
__ Insulation Contractors
__ Insulation Suppliers
__ Insurance Company / Agency
__ Investors
__ Land Developer
__ Landscaping
__ Locksmith
__ Lot Clearing
__ Lumber
__ Mailboxes
__ Marble/Cultured Marble/Cultured Stone/Granite
__ Masonry Contractors
__ Metal Stud Framing
__ Metal/ Portable Buildings
__ Mold Remediation/Structural Drying
__ Mortgage Companies
__ Mosquito Control
__ Municipality
__ Natural Stone
__ Non-Profit
__ Ornamental Metal
__ Outdoor Kitchen/Bath
__ Paint / Wall Coverings
__ Paint Removal / Surface Prep
__ Painting Contractor
__ Pest Control/ Termite Control
__ Piers / Bulkheads
__ Piling
__ Pipes & Culverts
__ Planner or Designer
__ Plumbing Contractors
__ Plumbing Suppliers
__ Pool Construction
__ Pool Enclosures
__ Portable Toilets
__ Poured Concrete Walls
__ Power Washing
__ Printers
__ Property Management
__ Real Estate Brokers / Agents
__ Refrigeration
__ Renovation
__ Restoration
__ Retail Sales
__ Retention Walls
__ Roof Coatings
__ Roofing Contractors
__ Roofing Materials / Skylights
__ Safety Health Environmental
__ Screen Enclosures
__ Septic Tank Installation
__ Sewer Services
__ Shower Doors / Enclosures
__ Shutters/Blinds
__ Siding Contractor
__ Siding Supplier
__ Site Preparation
__ Sod
__ Specialty Construction Products
__ Sprinkler Systems
__ Steel Fabrication
__ Stone Installation
__ Stucco Suppliers & Contractors
__ Subdivider of Land
__ Sunrooms
__ Surveyors
__ Telecommunications
__ Tile & Grout Floor Cleaning
__ Title Companies
__ Tree Service
__ Trim Carpentry
__ Truss Manufacturer
__ Underground Cable/Utility Construction
__ Utilities
__ Vinyl Siding & Installation
__ Waste Disposal / Services
__ Water Filter System
__ Water Well Contractor
__ Waterproofing
__ Welding & Fabricating
__ Wheelchair Lifts
__ Window Cleaning & Tinting

## BUILDERS

__ Commercial Builder
__ Multi-Family Developer
__ Remodelers
__ Residential Builder
__ Residential Custom Home Builder

RENDERED REALITY DESIGNS

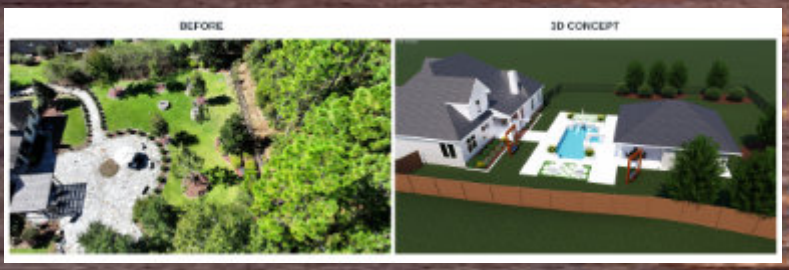
LUNCH & LEARN

# SEE THE BUILD BEFORE IT'S BUILT

**Join Brian Bernard of Rendered Reality Designs for a practical look at how visual tools can help builders and contractors communicate project ideas, document construction and showcase their work.**

## Monday, November 16, 2026 at 11:30 a.m.
## Baldwin County Home Builders Association office

916 Plantation Blvd. in Fairhope






**From an empty lot to a finished home, we'll explore:**

- **3D concept designs and renderings that help clients picture homes, pools and outdoor-living spaces.**
- **Aerial and ground photography that shows the site and the details.**
- **Construction-progress imagery that tells the story of a build.**
- **Matterport virtual tours and 3D site mapping for a closer look at a property or project.**

**Brian will share real project examples and ideas for using these services in client conversations, project updates and marketing.**

**Builders, contractors and construction professionals are invited.**


BALDWIN COUNTY HOME BUILDERS ASSOCIATION
MARKETING GUIDE 2027
BALDWIN COUNTY
BCHBA
HOME BUILDERS ASSOCIATION

Your membership in the Baldwin County Home Builders Association affords you the opportunity to market your business to over 900 other businesses in the building industry, as well as to the public. We have listed the many marketing opportunities and encourage you to select the ones that best promote your product or service. Then, decide which level of investment fits you and your business.

Look over the calendar of events and select the ones you want to participate in and build your own Sponsorship package. We offer four levels of Sponsorship discounts.



# YEAR LONG SPONSORSHIPS

## FOUNDATION LEVEL
$10,000 (OR MORE)

You pick which events to sponsor up to the sponsorship amount

## ANCHOR LEVEL
$7,500

You pick which events to sponsor up to the sponsorship amount

## BEAM LEVEL
$5,000

You pick which events to sponsor up to the sponsorship amount

## SUPPORT LEVEL
$2,500

You pick which events to sponsor up to the sponsorship amount

# 2027 ECONOMIC HOUSING SUMMIT



## LUNCH SPONSOR $1,500

- Ten complimentary tickets to event
- Company logo at lunch tables
- Recognized by BCHBA president from the podium
- Table to display promotional materials
- Company logo or name on signage, promo material and communication

## SUPPORTING SPONSOR $300

- Two complimentary tickets to event
- Recognized by BCHBA president from the podium
- Table to display promotional materials
- Company logo or name on signage, promo material and communication

# ADS IN THE PLUMBLINE




You have the opportunity to advertise your company's products and services in our Plumbline newsletter. The full-color bi-monthly newsletter is available online to more than 900 members. Ads are full color.

| | | |
|---|---|---|
| FULL PAGE | $400/ISSUE | $2,400/YEAR |
| BACK 3/4 | $400/ISSUE | $2,400/YEAR |
| 1/2 PAGE | $200/ISSUE | $1,200/YEAR |
| BUSINESS CARD | $50/ISSUE | $300/YEAR |

# SUBDIVISION GUIDE/PARADE OF HOMES GUIDEBOOK

Printed once per year, with informative articles, a list of major subdivisions, builders profiles, a buyers guide and a guide to the Parade of Homes. Ads are full color.

BACK PAGE $2600

INSIDE FRONT, INSIDE BACK, PAGE 1, PAGE FACING INSIDE BACK $1800

DOUBLE TRUCK $2800

FULL PAGE $1100

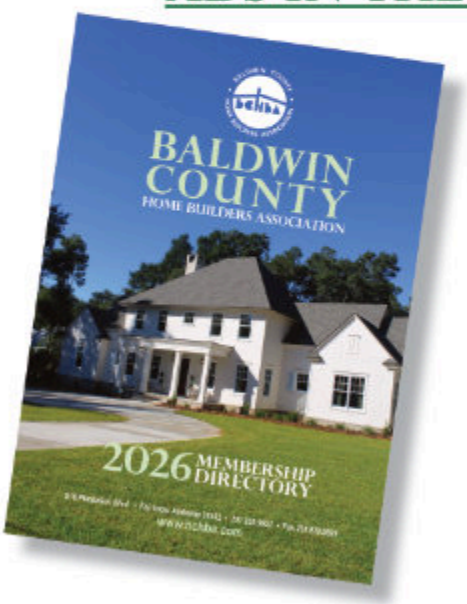
HALF PAGE $750

QUARTER PAGE $500

BUSINESS CARD $300




# ADS IN THE MEMBERSHIP DIRECTORY




The membership directory is an essential reference tool for our members, listing important phone numbers and contact information, listing all of our members by membership type and category. Printed annually in full color.

**PREMIUM AD SPOTS**

BACK COVER $700

INSIDE FRONT/BACK COVER $650

FACING PAGE TO IN-SIDE COVERS $600

FULL TAB PAGE $500

1/2 TAB PAGE $400

**ADDITIONAL AD SPOTS**

FULL PAGE $450

1/2 PAGE $350

1/4 PAGE $250

# PARADE OF HOMES



You can be a part of the BCHBA's biggest and most important event of the year by being a Parade of Homes sponsor and supporter. There are three different levels of sponsorship for the event to meet your needs.

## PLATINUM SPONSOR INVESTMENT $5,000

- Company's name and logo will be placed in all television and social media.
- Company's name and logo will be included in all print advertising.
- Company's name and logo will be placed on the Special BCHBA Parade of Homes Website for twelve (12) full months.
- Name and logo will be placed in BCHBA's bi-monthly newsletter, The Plumbline, Nov./Dec.
- Company will be recognized at the Street Party.
- Company will have the opportunity to place literature and business cards in appropriate areas at the Showcase Home.

## GOLD SPONSOR INVESTMENT $2,500

- Company's name and logo will be included in BCHBA's bi-monthly newsletter, The Plumbline.
- Company's name and logo will be included in all print advertising.
- Company's name and logo will be placed on the Special BCHBA Parade of Homes Website for twelve (12) full months.
- Company will be recognized at the Street Party.
- Company will receive a business card size ad in the Nov./Dec. issue of The Plumbline, Nov./Dec.
- Company will have the opportunity to place literature and business cards in the Showcase Home

## SILVER SPONSOR INVESTMENT $1,000

- Your Company's name will be included in all print advertising.
- Your company's name and logo will be included in Nov./Dec. The Plumbline newsletter as a sponsor.
- Your company's name and logo will be included on the special BCHBA Parade of Homes website.
- Your company will be recognized at the Parade Street Party.

# SPRING GOLF CLASSIC

The BCHBA holds two golf tournaments each year. These are popular events with our members and afford you great sponsorship opportunities.

## TITLE SPONSOR $3,000
- Four players
- Company name in newsletter & website
- Company name on banner displayed a tournament
- Logo on shirts

## GOLF TOWEL SPONSOR $1,500
- Company logo on towels

## CORPORATE SPONSOR $800
- Four Players
- Name on signage

## BEVERAGE CART $350
- Company name or sign on cart

## HOSPITALITY TENT $400
- Company reps with giveaways on the tee

## AWARDS SPONSOR $300
- Company name on signage at event

## PRACTICE RANGE BALLS $300
- Sign on practice range

## TEE SPONSOR $150
- Company sign on tee

## LUNCH SPONSOR $550
- Company name on signage

## REGISTRATION TABLE SPONSOR $500
- Company representative with giveaways at table
- Company name on signage

# FALL GOLF TOURNAMENT

## TITLE SPONSOR $2,500
- Four players
- Company name in newsletter & website
- Company name on banner displayed a tournament
- Logo on shirts

## GOLF TOWEL SPONSOR $1,200
- Company logo on towels

## CORPORATE SPONSOR $800
- Four Players
- Name on signage

## BEVERAGE CART $350
- Company name or sign on cart

## HOSPITALITY TENT $400
- Company reps with giveaways on the tee

## AWARDS SPONSOR $300
- Company name on signage at event

## PRACTICE RANGE BALLS $300
- Sign on practice range

## TEE SPONSOR $150
- Company sign on tee

## LUNCH SPONSOR $550
- Company name on signage

## REGISTRATION TABLE SPONSOR $500
- Company representative with giveaways at table
- Company name on signage



# FISHING TOURNAMENT

## TITLE SPONSOR $1,000
- 4 anglers
- Listed as title on banner
- Logo on weigh-in form
- Mention in the Plumbline

## GOLD SPONSOR $500
- Listed on banner
- Logo on weigh-in form
- Mention in the Plumbline

## SILVER SPONSOR $250
- Listed on banner
- Mention in the Plumbline

## BRONZE SPONSOR $150
- Logo on weigh-in form



## SPORTING CLAY SHOOT

CORPORATE SPONSOR $750
- Includes name on banner,
- 1 team and station sign

FOOD SPONSOR $350

BEVERAGE SPONSOR $300

PRIZES SPONSOR $300

STATION SPONSOR
SIGN OR SCORE CARD
SPONSOR $150
- Your company's logo on score card or station sign

## BATTLE OF THE BAY BOWLING TOURNAMENT

Sponsorships offer you recognition on event signage, in the Plumbline Newsletter and on the BCHBA Website.

FOOD & BEVERAGE
SPONSOR $200

LANE SPONSOR $150

PRIZE SPONSOR $100

## PWB SUMMER CAMP

LUNCH SPONSOR $500
- Limited to 5 total sponsors

SNACK SPONSOR $250

T-SHIRT SPONSOR $500



## YP POKER RUN ON FISH RIVER

ROYAL FLUSH SPONSOR $1,600
- 2 Hands + 1 extra card for each hand, logo on all marketing, advertisement and the playing cards
- Reserved table at Big Daddy's after-party

STRAIGHT FLUSH SPONSOR $550
- 1 hand, logo on all marketing and advertising

FOUR OF A KIND SPONSOR $300
- Logo on social media promotion

PIER SPONSOR $250

FULL HOUSE SPONSOR $150
- ...or just tossing us some $$$$$

## MEMBER SOCIALS

Come and mix and mingle with fellow members! These meetings are hosted by members at their place of business and are usually held on the third Tuesday or Thursday of the month. These are excellent networking opportunities and free for members to attend. Contact the BCHBA Office to schedule. These meetings are a great value for the host, however they do not apply toward a sponsorship level.
**Meetings to host are available in JANUARY, JUNE, AUGUST and NOVEMBER.**

## QUARTERLY CODE MEETINGS

Information sharing meetings for Builders, Remodelers and Code Officials. Held at HBA office and you provide lunch. You are given time to make a short presentation with handouts.
**Meeting sponsorships are available in JANUARY, APRIL, AUGUST and NOVEMBER.**

# 2027 BCHBA OPPORTUNITY GUIDE

Please check the options below, total the amount , fill out the information on the last page and return a copy to the BCHBA Office. Note: Some sponsorships and ad spaces are limited.

## YEAR LONG SPONSORSHIPS

| | |
|---|---|
| ☐ Foundation Level | $10,000 (or more) |
| ☐ Anchor Level | $7,500 |
| ☐ Beam Level | $5,000 |
| ☐ Support Level | $2,500 |

## THE PLUMBLINE NEWSLETTER

| | |
|---|---|
| ☐ Full Page | $400.00/issue - $2,400.00/year |
| ☐ Back 3/4 | $400.00/issue - $2,400.00/year |
| ☐ 1/2 Page | $200.00/issue - $1,200.00/year |
| ☐ Business Card | $50.00/issue - $300.00/year |

## SUBDIVISION/PARADE OF HOMES GUIDE

| | |
|---|---|
| ☐ Back Page | $2600 |
| ☐ Inside Front | $1800 |
| ☐ Inside Back | $1800 |
| ☐ Page 1 | $1800 |
| ☐ Page Facing Inside Back | $1800 |
| ☐ Double Truck | $2800 |
| ☐ Full Page | $1100 |
| ☐ Half Page | $750 |
| ☐ Quarter Page | $500 |
| ☐ Business Card | $300 |

## MEMBERSHIP DIRECTORY ADS

| | |
|---|---|
| ☐ Back Cover | $700 |
| ☐ Inside Front/Back Cover | $650 |
| ☐ Facing Page to Inside Covers | $600 |
| ☐ Full Page Tab | $500 |
| ☐ Half Page Tab | $400 |
| ☐ Full Page | $450 |
| ☐ Half Page | $350 |
| ☐ Quarter Page | $250 |

## PARADE OF HOMES

| | |
|---|---|
| ☐ Platinum Sponsor | $5,000 |
| ☐ Gold Sponsor | $2,500 |
| ☐ Silver Sponsor | $1,000 |

## FISHING TOURNAMENT

| | |
|---|---|
| ☐ Title Sponsor | $1000 |
| ☐ Gold Sponsor | $500 |
| ☐ Silver Sponsor | $250 |
| ☐ Bronze Sponsor | $150 |

## PWB SUMMER CAMP

| | |
|---|---|
| ☐ Lunch Sponsor | $500 |
| ☐ Snack Sponsor | $250 |
| ☐ T-shirt Sponsor | $500 |

## SPRING GOLF CLASSIC

| | |
|---|---|
| ☐ Title Sponsor | $3,000 |
| ☐ Golf Towel Sponsor | $1,500 |
| ☐ Corporate Sponsor | $800 |
| ☐ Beverage Cart | $350 |
| ☐ Hospitality Tent | $400 |
| ☐ Awards Sponsor | $300 |
| ☐ Practice Range Balls | $300 |
| ☐ Tee Sponsor | $150 |
| ☐ Lunch Sponsor | $550 |
| ☐ Registration Table Sponsor | $500 |

## FALL GOLF TOURNAMENT

| | |
|---|---|
| ☐ Title Sponsor | $2,500 |
| ☐ Golf Towel Sponsor | $1,200 |
| ☐ Corporate Sponsor | $800 |
| ☐ Beverage Cart | $350 |
| ☐ Hospitality Tent | $400 |
| ☐ Awards Sponsor | $300 |
| ☐ Practice Range Balls | $300 |
| ☐ Tee Sponsor | $150 |
| ☐ Lunch Sponsor | $550 |
| ☐ Registration Table Sponsor | $500 |

## SPORTING CLAY SHOOT

| | |
|---|---|
| ☐ Corporate sponsor | $750 |
| ☐ Food sponsor | $350 |
| ☐ Beverage sponsor | $300 |
| ☐ Prizes sponsor | $200 |
| ☐ Station sponsor sign OR Score Card sponsor | $150 |

## BATTLE OF THE BAY BOWLING TOURNAMENT

| | |
|---|---|
| ☐ Food and Beverage sponsor | $200 |
| ☐ Lane sponsor | $150 |
| ☐ Prize sponsor | $100 |

## YP POKER RUN ON FISH RIVER

| | |
|---|---|
| ☐ Royal Flush Sponsor | $1600 |
| ☐ Straight Flush Sponsor | $550 |
| ☐ Four of a Kind Sponsor | $300 |
| ☐ Full House Sponsor | $150 |
| ☐ Pier Sponsor | $250 |

## 2027 ECONOMIC HOUSING SUMMIT

| | |
|---|---|
| ☐ Lunch Sponsor | $1500 |
| ☐ Supporting Sponsor | $300 |

## QUARTERLY CODE MEETINGS ($500)

☐ January ☐ August
☐ April ☐ November

## MEMBER SOCIALS

☐ January ☐ August
☐ June ☐ November

**Total** _____

**Company:**_____

**Contact Name:** _____

**Business Address:**_____

**City:**_____ **State:**_____

**Zip:**_____ **FAX:**_____

**Business Phone:**_____ **Cell Phone:**_____

**Company Email:**_____

**Website:**_____

**Level of Sponsorship:**_____ **Method of Payment:** ☐ **Check** ☐ **Bill**

## VISIT BCHBA.COM FOR THE 2027 CALENDAR AND FUTURE EVENT DATES

Plan ahead! Many of our popular events are reserved quickly. Once you make your decision, or if you need assistance, contact the BCHBA office at 251-928-9927.

The best way to utilize your BCHBA membership is to be active! By participating in meetings, events, advertising and sponsorship opportunities, you will get the most out of your membership. Your company can only benefit if other members (and the public) know about you.

**916 Plantation Blvd. • Fairhope, Alabama 36532 • P 251.928.9927**

**www.bchba.com**

# NEW MEMBERS

8.16.2026 - 10.16.2026

## Builders

**Baldwin Built LLC**
Jeremy Slaven
Commercial Builder
706 W Laurel Ave.
Foley, AL 36535
(423) 595-5388
jslaven79@gmail.com

**Conte Construction LLC**
Marcello Conte
Residential Builder
23018 Pastoral Lane
Foley, AL 36535
(251) 265-2660
mc@contebuildsusa.com

**Diamond Construction Inc.**
Tom Christopoulos
Residential Custom Home Builder
82 Plantation Pointe, 302
Fairhope, AL 36532
(661) 212-8660
tom@thediamondcorp.com

**G&M Construction Inc.**
Logan Gibbs
Residential Custom Home Builder
9154 Bay Pines Rd.
Elberta, AL 36530
(205) 276-5483
j.Logan.gibbs@gmail.com

**Long Bayou Preserve LLC**
Maury Cobb
Residential Custom Home Builder
P.O. Box 530402
Birmingham, AL 35253
(205) 999-2038
maury@mcobblaw.com

**Redwood General Contractors LLC**
Judson Chason
Commercial Builder
1716 Main Street, Unit B
Daphne, AL 36526
(251) 229-9001
jchason@redwoodgc.com

**Valor Communities LLC**
Alex Bahr
Residential Builder
5930 Odell Street, Suite 120
Cumming, GA 30040
(620) 755-6593
alex.bahr@valorcommunities.com

## Associates

**Crystal Clear Glass Restoration and Repair LLC**
Chris Gunn
Glass Scratch Repair and Restoration
1729 Firefly Lane
Foley, AL 36535
(251) 279-0888
ccglassrestore@gmail.com

**Firerock Building Supplies**
Melissa Edge
Building Materials/Lumber
165 Hannon Avenue
Mobile, AL 36604
(251) 753-5653
medge@firerockproducts.com

**Gulf Coast Services LLC**
Darin Pierce
Painting Contractor
17673 Brewer Rd.
Foley, AL 36535
(251) 978-3079
Darinpierce@gulftel.com

**Lawn Doctor of Baldwin and Mobile Counties**
Joshua Stewart
Landscaping
30941 Mill Ln., Ste. G
Spanish Fort, AL 36527
(251) 597-2959
joshuastewart@lawndoctor.com

**Premier Pools & Spas of Baldwin County** Alexis Godoi
Pool Construction
9564 Amethyst Dr.
Daphne, AL 36526
(251) 395-2873
agodoi@ppas.com

**Rio Stone Flooring**
Juliano Cruz
Stone Installation
17041 A Highway 98
Foley, AL 36535
(251) 965-1454
inforiostoneflooring@gmail.com

**Romero Sanchez Painting LLC**
Cristian Romero
Painting Contractor
10255 County Road 32, Unit 6
Fairhope, AL 36532
(251) 752-0536
roxanasanchez.21@icloud.com

**Truepoint Renovations**
Billy White
Renovation
16146 County Road 32
Summerdale, AL 36580

# RENEWALS

8.16.2026 - 10.16.2026

2 Bros Insulation LLC
9 Years

2-10 Home Buyers Warranty
3 Years

Acme Brick Tile & Stone
26 Years

AmeriFirst Bank
4 Years

B&B Custom Homes LLC
1 Year

Baldwin County Building Department
3 Years

Baldwin Electric Membership Corporation
54 Years

Bank Plus
6 Years

Bay Flooring & Design Inc.
32 Years

Bay Mortgage Corp.
20 Years

Bay Shore Glass LLC
14 Years

Bellator Real Estate LLC
15 Years

Blackard Roofing Inc.
27 Years

Bloomin' Blinds of Baldwin County
2 Years

Brettbuilt Custom Homes LLC
6 Years

**Congratulations to long term 25+ year members!** **Congratulations to 50 year members!**

# RENEWALS CONTINUED



Brooke Chamblee Interiors
3 Years

Brown Hays/ H C Pitman Inc.
18 Years

Bryan Wood Flooring Inc.
31 Years

C & J Plumbing LLC
7 Years

CAC Builders LLC
5 Years

Capitol Building Products LLC
15 Years

Century Bank
8 Years

Chase Nordan Construction
6 Years

Childress Sitework Inc.
26 Years

Clear Image Glass LLC
16 Years

Craig Sinclair Builder
30 Years

Custom Craftsman
12 Years

Dallas Drilling Corp.
12 Years

Dennis E. Campbell Construction Inc.
28 Years

Dependable Gutters LLC
2 Years

Doug Tierce Contracting LLC
1 Year

Drayton Homes Inc.
12 Years

Duct Doctor USA of South Alabama
16 Years

E L Love Construction Inc.
18 Years

Eastern Shore Interior Contractors
2 Years

Easy Shutter Services
5 Years

Excellence Renovation LLC
2 Years

Fairhope Building Company LLC
7 Years

Father Nature Landscapes of Mobile Bay Inc.
12 Years

Fluid Motion Solutions LLC
11 Years

Fulcrum Homes LLC
DBA Fulcrum Residential
2 Years

Garcia Drywall
24 Years

GMFS Mortgage
1 Year

Gray Fine Finishing
8 Years

Green Leaf Construction LLC
10 Years

GRW Company Inc.
8 Years

Guerrero's Fence LLC
6 Years

Gulf Coast Building Supply
54 Years

Gulf Coast HVAC LLC
20 Years

Gulf South Metals LLC
13 Years

Hadley Termite & Pest Control Inc.
24 Years

Hammond Construction LLC
22 Years

Hand Arendall Harrison Sale LLC
7 Years

Hansen Homes LLC
9 Years

Head's Heating & Air Conditioning
2 Years

HHH Homebuilders LLC
2 Years

Hurtado Construction
4 Years

Island Air Conditioning & Heating Inc.
22 Years

James Hardie Building Products
7 Years

JME Building & Development LLC
6 Years

Johnson Remodeling
4 Years

Justin Beasley Construction LLC
2 Years

Kevin Freeman
34 Years

LA Electric Services LLC
2 Years

Lavoie General Contractors LLC
4 Years

Lopez Concrete
4 Years

Magnolia Construction & Design LLC
8 Years

Mahoney Brothers Construction LLC
2 Years

Mendez General Contruction Inc.
9 Years

MLB Designs Inc.
1 Year

Morrow Water Technologies Inc.
1 Year

Nash Painting
30 Years

NextHome Gulf Coast Living
8 Years

Oliver Siding
1 Year

Parker Painting
17 Years

Pathway Insurance Group LLC
7 Years

Payne Quality Painting LLC
9 Years

Pfeffer Floor Covering Inc. dba Pfeffer Floors To Go
30 Years

Phillips Frame & Truss Inc.
7 Years

Praizhym Electric LLC
6 Years

Qwick Co. LLC
3 Years

Rangel Concrete LLC
4 Years

Red Line Construction LLC
2 Years

Reed Construction Company LLC
27 Years

Regions Mortgage
12 Years

Riley-Stuart Supply Co.
35 Years

RP Painting
1 Year

S & J Corona Construction LLC
5 Years

Santos Tile & Stone Work LLC
5 Years

SmartBank
3 Years

South Alabama Property Service
7 Years

South Shore Insurance Agency
2 Years

Southern Construction Solutions LLC
1 Year

Southern Container Company LLC
5 Years

Stanford Powell dba S & L Siding
2 Years

Steve Mitchell Construction Inc.
31 Years

**Congratulations to long term 25+ year members!** **Congratulations to 50 year members!**

# RENEWALS CONTINUED

8.16.2026 - 10.16.2026

Streamline Environmental LLC
15 Years

Sun Flooring dba South Cypress
7 Years

TEC Construction LLC
3 Years

The Ben Murphy Company Inc.
19 Years

The Coastal Carpenter
4 Years

Turcois Painting LLC
6 Years

VDT Construction
15 Years

Wall To Wall Interiors Inc.
28 Years

Wesley Freeland Masonry
16 Years

Whitney Cadwell Electric Inc.
32 Years

Yarco South
6 Years

Zac Cordova
Design Construction
1 Year




**Congratulations to long term 25+ year members!**

# CANCELLED

as of 10.16.2026

Baldwin Gutter and Screen LLC
Hard Rock Stone and Tile LLC
L & B Electric Inc.
Mario's Bay Painters
Mediacom LLC
Metal Arch
Patriot Electrical Services LLC
Rock Steady Roofing LLC
Strickland Construction Co. Inc.
Turnage Construction

**WE WANT THEM BACK!** IF YOU DO BUSINESS WITH ANY CANCELED MEMBERS, PLEASE ASK THEM TO REJOIN! **MEMBERS ARE OUR FOUNDATION**

# SPIKE CLUB

as of 8.16.2026

## Life Members

| | |
|---|---|
| Brian Armstrong | 72.50 |
| J Lynn Blackmon | 327.00 |
| Jack Lynn Blackmon Jr. | 56.00 |
| Robert Brown | 212.00 |
| Chris Bumpers | 144.25 |
| Alex Cary | 104.00 |
| Eric Craig | 108.50 |
| Charles Ebert III | 1000.50 |
| Chris Farlow | 129.00 |
| Jeff Frostholm | 113.00 |
| Stephanie Hale | 37.50 |
| Matt Hammond | 41.00 |
| Gary Hellmich | 181.50 |
| Joe Hocklander | 297.00 |
| Tracy Holobaugh | 132.50 |
| John Hutchinson | 69.00 |
| Nick Klarman | 41.75 |
| Johnny Langenbach | 344.00 |
| Chad Lippincott | 62.00 |
| Nancy Martiniere | 62.25 |
| Mike McElmurry Jr. | 35.50 |
| Lee Mitchell | 185.50 |
| Cliff Pitman | 182.50 |
| Chris Price | 207.00 |
| Reggie Pulliam | 69.50 |
| Cameron Reehl | 47.75 |
| Rance Reehl | 58.00 |
| Cain Roberds | 186.00 |
| George Roberds | 637.00 |
| Jim Smith | 38.00 |
| Maclin Smith | 38.00 |
| David Stapleton | 65.50 |
| Tom Stokes | 40.50 |
| Jeff Thompson | 83.00 |
| Wayne Trawick | 295.50 |
| Lee Turner | 990.00 |
| Patrick Waller | 94.00 |

Members earn one Spike credit for each new member they sponsor. When that member renews after his or her first year of membership, the sponsoring member automatically receives one retention credit. Every year that the member renews thereafter, the sponsoring member will receive a half renewal credit.

Congratulations to our 50 year members

BALDWIN EMC

Gulf Coast Building Supply

**Q3 ’26 Claiming Deadline is Friday, NOVEMBER 20, 2026**

HBA REBATES

Home Builders Association of Alabama

# HBA Builders: Turn Your Brand Loyalty into HBA Rebates

Free Member Benefit of your State & Local HBA

## EASY TO PARTICIPATE!

IF YOU USE ANY OF OUR PARTICIPATING MANUFACTURERS

1. Register
2. Submit a rebate claim
3. Receive a rebate check

The average rebate per builder/remodeler company who participated in 2025

**$1,696.46**

HBArebates.com
info@HBArebates.com
866.849.8400
@HBArebates

MANUFACTURERS

# Q4 2026 MEMBER SAVINGS PROGRAM

BUSINESS SAVINGS AT A GLANCE | nahb.org/savings

NAHB. National Association of Home Builders

## Building Materials

| COMPANY | SAVINGS | PRODUCTS | INFO |
|---|---|---|---|
| LOWE'S | Members can save up to 20% online and in-store with Exclusive Contract Pricing. LCA credit card holders get up to 5% off purchases plus a monthly 2% statement credit. | Building Materials | lowes.com/nahb 877-435-2440 |

## Vehicles

| COMPANY | SAVINGS | PRODUCTS | INFO |
|---|---|---|---|
| MERCEDES-BENZ VANS | Save up to $500 on select vans, combinable with advertised sales incentives offered by Mercedes-Benz Vans. | Mercedes | nahb.org/mbvans |
| GENERAL MOTORS (GM) | Save $1,000 on eligible GM vehicles. | General Motors | nahb.org/GM |
| GOODYEAR | Save 15% on Goodyear Tires. | Goodyear Tires & Services | nahb.org/goodyear |
| NISSAN | Save $900 to $11,000 on sedans, crossovers, SUVs and trucks. | Nissan | nahb.org/nissan |
| RAM | Save up to $1,000 on select vehicles, stackable with advertised discounts offered by RAM. | RAM | nahb.org/ram |
| FORD | Save $750-$5,500 on Ford Pro trucks. | Ford | nahb.org/ford |
| HOLMAN | Members can receive a free first-month lease payment. | Vehicle leasing and fleet management | nahb.org/holman |

## Fuel

| COMPANY | SAVINGS | PRODUCTS | INFO |
|---|---|---|---|
| VOYAGER | Save on Fuel with Voyager card for Business. Savings anywhere Mastercard is accepted. | Fuel Savings & Fleet Management | usbank.com/splash/corporate-payments/transportation/nahb.html |

## Wireless

| COMPANY | SAVINGS | PRODUCTS | INFO |
|---|---|---|---|
| T-MOBILE | Save 12% on wireless. Extend discount to employees with Employee Work Perks program. | Cell Phones, Internet, Plans & More | nahb.org/t-mobile |

NAHB Members Saved over **$40,000,000** last year

# Q4 2026 MEMBER SAVINGS PROGRAM

BUSINESS SAVINGS AT A GLANCE | nahb.org/savings

NAHB. National Association of Home Builders

## Business Management

| COMPANY | SAVINGS | PRODUCTS | INFO |
|---|---|---|---|
| BEST BUY BUSINESS | Instant, exclusive savings - up to 30% off - on appliances, smart home tech, TVs and Geek Squad services. Available online only through the NAHB storefront. | Appliances, smart-home technology, and whole-home audio from top brands | nahb.org/bestbuy |
| ACRES | Acres Pro is the complete land intelligence system built to help home builders find, evaluate, and acquire land faster. Save 40% on an Acres Pro annual subscription | Land Intelligence System | nahb.org/acrespro |
| DELL TECHNOLOGIES | Up to 40% off Dell computer servers, electronics & accessories. Free IT consultations for members. | Computers & Hardware | dell.com/nahb 800-757-8442 |
| DHS MARKETING | Save up to 10% off promotional products. | Promotional Items | nahb.org/DHS |
| ODP BUSINESS SOLUTIONS | Up to 75% off online regular prices on their Best Value List of preferred products. Plus, free shipping over $50. | Office Supplies | officediscounts.org/nahb 855-337-6811 x2897 |
| GLOBAL PAYMENTS | Merchant Processing solutions at reduced fees for NAHB Members. | Payment & POS Solutions | go.heartlandpaymentsystems.com/nahb 800-613-0148 |
| INDEED | Register a new account and get a $250 credit towards sponsored job postings. | Job Board and Hiring Resources | nahb.org/indeed |
| MICROSOFT OFFICE | Up to 90% discount on a one-time purchase of Microsoft Office Home & Business 2019 and 221. | Microsoft Apps | nahb.org/office |
| BAYTEK INTUIT QUICKBOOKS | Save up to 50% on select new QuickBooks Online, QuickBooks Desktop Enterprise & Intuit Enterprise Solutions (IES). | Accounting and financial management | nahb.org/quickbooks |
| RINGCENTRAL | Save 15% off monthly on a new RingCentral Office service. Receive $50 off the list price on any RingCentral phone. Current NAHB RingCentral users are eligible for discounts by calling and re-signing a 24 month agreement. | Message, Video & Phone | ringcentral.com/nahb 800-417 0930 |
| UPS SHIPPING | Save 65% on domestic UPS Next Day and 42% on UPS Ground shipping. | Business Shipping | 1800member.com/nahb 800-MEMBERS |
| TFORCE FREIGHT | At least 75% off Less Than Truckload (LTL) shipping over 150lbs. | Freight Shipping | 1800member.com/nahb 800-MEMBERS |

## Finance & Banking

| COMPANY | SAVINGS | PRODUCTS | INFO |
|---|---|---|---|
| MERCANTILE AMEX BUSINESS CARD | Earn up to 3% Cash Back Rewards on construction supplies. Enjoy travel perks, no annual fee, and more. Program offer terms and conditions apply. This Card is issued by Celtic Bank. | NAHB Amex Business Card | about.nahb.cards |

## NAHB Association Discounts

| COMPANY | SAVINGS | PRODUCTS | INFO |
|---|---|---|---|
| NAHB INTERNATIONAL BUILDERS' SHOW® | Up to $200 off show registration. Up to $3.75 per sq. ft. off exhibit space. | Trade Show | buildersshow.com |
| STRUCTURE PRODUCTIONS | Discounts on professional video and television production services. | Visual Media | structure-productions.com |
| NAHB CONTRACTS | Up to 30% off contract rates. | Legal | nahb.org/nahbcontracts |
| HOUSINGECONOMICS | $100 off annual subscription. | Economic & Housing Data | housingeconomics.com |
| BUILDERBOOKS | 10% off books. Up to 45% off research. | Books | builderbooks.com |
| ONLINE EDUCATION | Up to 30% off webinars; Up to 50% off online courses. | Education | nahb.org/education |

*Discounts are as of 10/1/2026 & subject to change.

# Q4 2026 MEMBER SAVINGS PROGRAM

PERSONAL SAVINGS AT A GLANCE | nahb.org/savings

NAHB National Association of Home Builders

## Vehicles

| COMPANY | SAVINGS | PRODUCTS | INFO |
|---|---|---|---|
| GOODYEAR | Save 15% on Goodyear Tires. | Goodyear Tires & Services | nahb.org/goodyear |

## Travel & Entertainment

| COMPANY | SAVINGS | PRODUCTS | INFO |
|---|---|---|---|
| AVIS | Save up to 30% off Avis PAY NOW rates when making a reservation with Avis Worldwide Discount (AWD) number G572900. | Rental Cars | avis.com/nahb<br>800-331-1212 AWD #G572900 |
| Budget | Save up to 35% off Budget PAY NOW rates when making a reservation using Budget Customer Discount (BCD) number Z536900. | Rental Cars | budget.com/nahb<br>800-283-4387 BCD #Z536900 |
| Walt Disney World | Explore Walt Disney World Resorts at special member discounts. | Theme Parks | nahb.org/savings<br>Click on "Walt Disney World" button under "Personal Savings" |
| Hertz | Save up to 25% on everyday base rates and additional program benefits with Hertz Gold Plus. | Rental Cars | nahb.org/hertz |
| HotelPlanner | NAHB members can save up to 65% on hotel room rates at over 800,000 properties worldwide in more than 250 countries. | Hotels | nahb.hotelplanner.com<br>800-497-2175 |
| MemberDeals | Up to 50% off on entertainment and shopping. | Theme Parks, Movie Tickets, Concerts, Water Parks & Gift Cards | memberdeals.com/nahb/?login=1<br>877-579-1201 |
| SiriusXM | Get a free four-month trial to SiriusXM's Platinum streaming. | Music | nahb.org/xm |

## Health & Wellness

| COMPANY | SAVINGS | PRODUCTS | INFO |
|---|---|---|---|
| Active&Fit DIRECT | Find your perfect gym for $28/month. | Fitness Membership | nahb.org/AFD |

## Electronics & Software

| COMPANY | SAVINGS | PRODUCTS | INFO |
|---|---|---|---|
| BEST BUY Business | Instant, exclusive savings - up to 30% off - on appliances, smart home tech, TVs and Geek Squad services. Available online only through the NAHB storefront. | Appliances, smart-home technology, and whole-home audio from top brands | nahb.org/bestbuy |
| DELL Technologies | Up to 40% off Dell computer servers, electronics & accessories. Free IT consultations for members. | Computers & Hardware | dell.com/nahb<br>800-757-8442 |
| Microsoft | Up to 90% discount on a one-time purchase of Microsoft Office Home & Business 2019, 2021 and 2024. | Microsoft Apps | nahb.org/office |

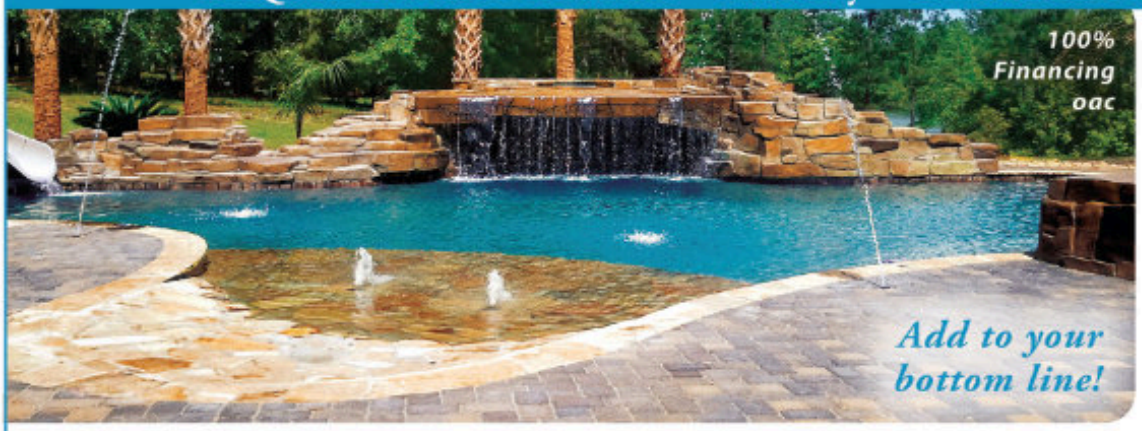
## Finance & Banking

| COMPANY | SAVINGS | PRODUCTS | INFO |
|---|---|---|---|
| Signature Federal Credit Union | Co-branded Visa credit card featuring low rates and great rewards. This nationwide credit union offers members no-fee checking, personal and auto loans and up to 97% financing on mortgages. | Credit Card | nahb.org/SignatureFCU |

*Discounts are as of 10/1/2026 & subject to change.

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## Upcoming Events

### November Events

| | | |
|---|---|---|
| **Nov. 3** | 5:30 pm | PWB Mixology Social |
| **Nov. 10** | 11:00 am | Board Meeting |
| **Nov. 12** | 5:30 pm | Silent Auction/Chili Cookoff |
| **Nov. 16** | 11:30 am | Rendered Reality Designs - Lunch & Learn |
| **Nov. 19** | 5:30 pm | Member Social at Streets |

### December Events

| | | |
|---|---|---|
| **Dec. 3** | 5:30 pm | Christmas Party at Fairhope Yacht Club |
| **Dec. 10** | 5:30 pm | PWB Christmas Ornament Exchange |

**November 5-7**
**HBAA Convention**
Destin, FL

**February 2-4, 2027**
**International Builders Show**
Las Vegas, NV

**For complete details about BCHBA events visit business.bchba.com/events**


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|---|---|---|---|
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